

NU SKIN ENTERPRISES INC  
Form 4  
March 16, 2005

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**LINDLEY COREY B**

2. Issuer Name and Ticker or Trading Symbol  
**NU SKIN ENTERPRISES INC [NUS]**

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction (Month/Day/Year)  
**03/14/2005**

\_\_\_\_ Director \_\_\_\_\_ 10% Owner  
 Officer (give title below)  Other (specify below)  
**Executive Vice President / President-Greater China**

**C/O NU SKIN ENTERPRISES, INC., 75 WEST CENTER STREET**

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**PROVO, UT 84601**

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	(A) or (D)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	V	Amount	Price		
Class A Common Stock	03/14/2005		M		10,000	\$ 8.19	22,000	D
Class A Common Stock	03/14/2005		S <sup>(1)</sup>		100	\$ 21.91	21,900	D
Class A Common Stock	03/14/2005		S <sup>(1)</sup>		1,600	\$ 21.85	20,300	D
	03/14/2005		S <sup>(1)</sup>		8,300		12,000 <sup>(2)</sup>	D

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Class A  
Common  
Stock \$  
21.62

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Security (Instr. 3 and 4)
				Code	V (A) (D)	Date Exercisable Expiration Date	Title Amount Number Shares
Employee Stock Option (right to buy) <sup>(3)</sup>	\$ 20.875					10/20/1998 <sup>(4)</sup> 10/20/2007	Class A Common Stock 26,000
Employee Stock Option (right to buy) <sup>(3)</sup>	\$ 13.91					08/21/1999 <sup>(4)</sup> 08/21/2008	Class A Common Stock 20,000
Employee Stock Option (right to buy) <sup>(3)</sup>	\$ 12.94					08/31/2000 <sup>(4)</sup> 08/31/2009	Class A Common Stock 40,000
Employee Stock Option (right to buy)	\$ 8.19	03/14/2005		M	10,000	02/07/2001 <sup>(4)</sup> 02/07/2010	Class A Common Stock 10,000
Employee Stock Option (right to buy) <sup>(3)</sup>	\$ 6.56					08/31/2001 <sup>(4)</sup> 08/31/2010	Class A Common Stock 8,700

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Employee Stock Option (right to buy) <sup>(3)</sup>	\$ 8.2	02/28/2002 <sup>(4)</sup>	02/28/2011	Class A Common Stock	17,5
Employee Stock Option (right to buy) <sup>(3)</sup>	\$ 6.85	08/31/2002 <sup>(4)</sup>	08/31/2011	Class A Common Stock	8,7
Employee Stock Option (right to buy) <sup>(3)</sup>	\$ 8.99	03/01/2003 <sup>(4)</sup>	03/01/2012	Class A Common Stock	17,5
Employee Stock Option (right to buy) <sup>(3)</sup>	\$ 12	09/03/2003 <sup>(4)</sup>	09/03/2012	Class A Common Stock	17,5
Employee Stock Option (right to buy) <sup>(3)</sup>	\$ 9.04	03/10/2004 <sup>(4)</sup>	03/10/2013	Class A Common Stock	17,5
Employee Stock Option (right to buy) <sup>(3)</sup>	\$ 11.5	09/02/2004 <sup>(4)</sup>	09/02/2013	Class A Common Stock	17,5
Employee Stock Option (right to buy) <sup>(3)</sup>	\$ 16.95	12/31/2004 <sup>(4)</sup>	12/31/2014	Class A Common Stock	100,
Employee Stock Option (right to buy) <sup>(3)</sup>	\$ 19.15	02/27/2005 <sup>(4)</sup>	02/27/2014	Class A Common Stock	17,5
Employee Stock Option (right to buy) <sup>(3)</sup>	\$ 26.13	09/01/2005 <sup>(4)</sup>	09/01/2014	Class A Common Stock	17,5
	\$ 22.33	02/28/2006 <sup>(4)</sup>	02/28/2015		17,5

Employee  
Stock  
Option  
(right to  
buy) <sup>(3)</sup>

Class A  
Common  
Stock

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
LINDLEY COREY B C/O NU SKIN ENTERPRISES, INC. 75 WEST CENTER STREET PROVO, UT 84601			Executive Vice President	President-Greater China

## Signatures

D. Matthew Dorny as Attorney-in-Fact for Corey B.  
Lindley

03/16/2005

  \*\*Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Sale pursuant to a 10b5-1 plan adopted by the Reporting Person.
- (2) Represents number of shares beneficially owned as of March 14, 2005.
- (3) Previously reported.
- (4) Becomes exercisable in four equal annual installments beginning on the date indicated.
- (5) Price not applicable.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.  
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