UNITIL CORP Form U-13-60 April 26, 2005 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**FORM U-13-60** 

ANNUAL REPORT

For the Year Ended December 31, 2004

UNITIL RESOURCES, INC.

6 Liberty Lane West, Hampton, New Hampshire 03842-1720

**Date of Incorporation State of Incorporation** 

May 26, 1993 New Hampshire

Name, Title and address of officer to whom correspondence concerning this report should be addressed:

Laurence M. Brock, Controller & Treasurer

**6 Liberty Lane West** 

Hampton, New Hampshire 03842-1720

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Name of Principal Holding Company:

### **UNITIL Corporation**

(1) This report is being filed pursuant to the requirements of H.C.A.R. Number 35-25816, which specifies that UNITIL Resources, Inc. must file an annual report using, where applicable, Form U-13-60 reporting format.

ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

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ANNUAL REPORT OF UNITIL RESOURCES, INC.

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### SCHEDULE I - COMPARATIVE BALANCE SHEET

Give balance sheet of the Company as of December 31 of the current and prior year.

|            |  | AS OF DEC    | CEMBER 31    |  |
|------------|--|--------------|--------------|--|
| ACCOUNT    | ASSETS AND OTHER DEBITS  | CURRENT      | PRIOR        |  |
|            | COMPANY PROPERTY   |              |              |  |
| 101        | Company property (Schedule II)   | \$ 1,527,070 | \$ 1,527,070 |  |
| 107        | Construction work in progress (Schedule II)                                      |              |              |  |
|            |  |              |              |  |
|            | Total Property   | 1,527,070    | 1,527,070    |  |
|            |  |              |              |  |
| 108        | Less accumulated provision for depreciation and amortization of company          |              |              |  |
| 100        | property (Schedule III)  | 1,333,279    | 1,265,066    |  |
|            | property (seriodate III)   | 1,555,277    |              |  |
|            | Net Company Property   | 193,791      | 262,004      |  |
|            | Net Company Property   | 193,791      | 202,004      |  |
|            | INITIES CONTROL CONTROL  |              |              |  |
| 102        | INVESTMENTS  |              |              |  |
| 123<br>124 | Investments in associate companies (Schedule IV) Other investments (Schedule IV) |              |              |  |
| 124        | Other investments (Schedule IV)  |              |              |  |
|            | m . 1.   |              |              |  |
|            | Total investments  |              |              |  |
|            |  |              |              |  |
|            | CURRENT AND ACCRUED ASSETS   |              |              |  |
| 131        | Cash   | 82,630       | 268,945      |  |
| 134        | Special deposits   | 7,000        | 7,000        |  |
| 135        | Working funds  |              |              |  |
| 136<br>141 | Temporary cash investments (Schedule IV) Notes receivable                        |              |              |  |
| 141        | Accounts receivable  | 402,990      | 274,842      |  |
| 143        | Accounts receivable Accumulated provision for uncollectable accounts             | 402,990      | 274,842      |  |
| 146        | Accounts receivable from associate companies (Schedule V)                        | 37,048       | 351,935      |  |
| 152        | Fuel stock expense undistributed (Schedule VI)                                   | 37,040       | 331,933      |  |
| 154        | Materials and supplies   |              |              |  |
| 163        | Stores expense undistributed (Schedule VII)                                      |              |              |  |
| 165        | Prepayments  | 438          | (72)         |  |
| 173        | Unbilled and Accrued Revenues (Schedule VIII)                                    | 76,143       | (, _)        |  |
|            |  |              |              |  |
|            | Total Current and Accrued Assets   | 606,249      | 902,650      |  |
|            |  |              |              |  |

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|     | DEFERRED DEBITS   |            |              |
|-----|---|------------|--------------|
| 181 | Unamortized debt expense  |            |              |
| 184 | Clearing accounts   |            |              |
| 186 | Miscellaneous deferred debits (Schedule IX)                       |            |              |
| 188 | Research, development, or demonstration expenditures (Schedule X) |            |              |
| 190 | Accumulated deferred income tax                                   |            |              |
|     |   |            |              |
|     | Total Deferred Debits   |            |              |
|     |   |            |              |
|     | TOTAL ASSETS AND OTHER DEBITS                                     | \$ 800,040 | \$ 1,164,654 |
|     |   |            |              |

ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### SCHEDULE I - COMPARATIVE BALANCE SHEET

|         |   | AS OF DEC      | EMBER 31    |
|---------|---|----------------|-------------|
| ACCOUNT | LIABILITIES AND PROPRIETARY CAPITAL                             | CURRENT        | PRIOR       |
|         | PROPRIETARY CAPITAL   |                |             |
| 201     | Common stock issued (Schedule XI)                               | \$ 100         | \$ 100      |
| 207     | Premium on common stock (Schedule XI)                           | \$ 9,900       | 9,900       |
| 211     | Miscellaneous Paid in Capital                                   | \$ 4,890,000   | 4,890,000   |
| 215     | Appropriated retained earnings (Schedule XI)                    | \$             |             |
| 216     | Unappropriated retained earnings (Schedule XI)                  | \$ (4,857,667) | (4,717,446) |
|         | Total Proprietary Capital                                       | 42,333         | 182,554     |
|         | LONG TERM REDT  |                |             |
| 223     | LONG-TERM DEBT Advances from associate companies (Schedule XII) |                |             |
| 223     | Other long-term debt (Schedule XII)                             |                |             |
| 225     | Unamortized premium on long-term debt                           |                |             |
| 226     | Unamortized discount on long-term debt-debit                    |                |             |
| 220     | Onamortized discount on long-term deor-deon                     |                |             |
|         | Total Long-Term Debt  |                |             |
|         | Toma Zong Toma Zoot   |                |             |
| 227     | Obligations under capital leases - non-current                  |                |             |
|         | CURRENT AND ACCRUED LIABILITIES                                 |                |             |
| 231     | Notes payable   | 1,119,981      | 1,191,081   |
| 232     | Accounts payable  | 52,140         | 41,288      |
| 233     | Notes payable to associate companies (Schedule XIII)            |                |             |
| 234     | Accounts payable to associate companies (Schedule XIII)         | 143,064        | 333,904     |
| 236     | Taxes accrued   | (101,844)      | (612,344)   |
| 237     | Interest accrued  |                |             |
| 238     | Dividends declared  |                |             |
| 241     | Tax collections payable   |                |             |
| 242     | Miscellaneous current and accrued liabilities (Schedule XIII)   | 13,600         | 1,871       |
| 243     | Obligations under capital leases - current                      |                |             |
|         | Total Current and Accrued Liabilities                           | 1,226,941      | 955,800     |
|         |   |                |             |
|         | DEFERRED CREDITS  |                |             |
| 253     | Other deferred credits  |                |             |
| 255     | Accumulated deferred investment tax credits                     |                |             |
|         | Total Deferred Credits  |                |             |
|         | Total Botolica Crodito  |                |             |
| 282     | ACCUMULATED DEFERRED INCOME TAXES                               | (469,234)      | 26,300      |
|         |   |                |             |

\$ 800,040

\$ 1,164,654

ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### **SCHEDULE II - COMPANY PROPERTY**

|         | DESCRIPTION  | BALANCE AT<br>BEGINNING<br>OF YEAR | ADDITIONS | RETIREMENTS OR SALES | OTHER<br>CHANGES<br>1/ | BALANCE AT<br>CLOSE OF<br>YEAR |
|---------|--|------------------------------------|-----------|----------------------|------------------------|--------------------------------|
| ACCOUNT | COMPANY PROPERTY   |                                    |           |                      |                        |                                |
| 301     | ORGANIZATION   |                                    |           |                      |                        |                                |
| 303     | MISCELLANEOUS INTANGIBLE PLANT                           |                                    |           |                      |                        |                                |
| 304     | LAND AND LAND RIGHTS                                     |                                    |           |                      |                        |                                |
| 305     | STRUCTURES AND IMPROVEMENTS                              |                                    |           |                      |                        |                                |
| 306     | LEASEHOLD IMPROVEMENTS                                   |                                    |           |                      |                        |                                |
| 307     | EQUIPMENT 2/   |                                    |           |                      |                        |                                |
| 308     | OFFICE FURNITURE AND EQUIPMENT                           |                                    |           |                      |                        |                                |
| 309     | AUTOMOBILES, OTHER VEHICLES AND RELATED GARAGE EQUIPMENT |                                    |           |                      |                        |                                |
| 310     | AIRCRAFT AND AIRPORT EQUIPMENT                           |                                    |           |                      |                        |                                |
| 311     | OTHER COMPANY PROPERTY 3/                                | \$ 1,527,070                       | \$        |                      |                        | \$ 1,527,070                   |
|         | CLID TOTAL   | 1 507 070                          |           |                      |                        | 1 507 070                      |
|         | SUB-TOTAL  | 1,527,070                          |           |                      |                        | 1,527,070                      |
| 107     | CONSTRUCTION WORK IN PROGRESS                            |                                    |           |                      |                        |                                |
|         |  |                                    |           |                      |                        |                                |
|         | TOTAL  | \$ 1,527,070                       | \$        | \$                   | \$                     | \$ 1,527,070                   |

<sup>1/</sup> PROVIDE AN EXPLANATION OF THOSE CHANGES CONSIDERED MATERIAL:

ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

#### **SCHEDULE II - CONTINUED**

2/ SUBACCOUNTS ARE REQUIRED FOR EACH CLASS OF EQUIPMENT OWNED. THE COMPANY SHALL PROVIDE A LISTING BY SUBACCOUNT OF EQUIPMENT ADDITIONS DURING THE YEAR AND THE BALANCE AT THE CLOSE OF THE YEAR:

|                     |                        |             | BALANCE AT<br>CLOSE OF |
|---------------------|------------------------|-------------|------------------------|
|                     | SUBACCOUNT DESCRIPTION | ADDITIONS   | YEAR                   |
| NONE                |                        |             |                        |
|                     |                        |             |                        |
|                     |                        |             |                        |
|                     |                        |             |                        |
| TOTAL T             |                        |             |                        |
| TOTAL               |                        |             |                        |
|                     |                        | <del></del> |                        |
| 3/ DESCRIBE OTHER O | COMPANY PROPERTY:      |             |                        |
| NONE                |                        |             |                        |
| Equipment           |                        | \$          | \$ 304,908             |
| Software Licenses   |                        |             | 1,209,266              |
| Trademark           |                        |             | 12,896                 |
|                     |                        |             |                        |
|                     |                        |             |                        |
|                     |                        | ,           |                        |
| TOTAL               |                        | \$          | \$ 1,527,070           |
|                     |                        |             |                        |

4/ DESCRIBE CONSTRUCTION WORK IN PROGRESS:

Software Development

ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### SCHEDULE III

### ACCUMULATED PROVISION FOR DEPRECIATION AND

### AMORTIZATION OF COMPANY PROPERTY

| ACCOUNT | DESCRIPTION  | BALANCE AT<br>BEGINNING<br>OF YEAR | ADDITIONS<br>CHARGED<br>TO ACCOUNT<br>403 | RETIREMENTS | OTHER<br>CHANGES<br>ADD<br>(DEDUCT)1/ | BALANCE<br>AT CLOSE<br>OF YEAR |
|---------|--|------------------------------------|---|-------------|---------------------------------------|--------------------------------|
| 301     | ORGANIZATION   |                                    |   |             |                                       |                                |
| 303     | MISCELLANEOUS<br>INTANGIBLE<br>PLANT                     |                                    |   |             |                                       |                                |
| 304     | LAND AND LAND<br>RIGHTS                                  |                                    |   |             |                                       |                                |
| 305     | STRUCTURES AND IMPROVEMENTS                              |                                    |   |             |                                       |                                |
| 306     | LEASEHOLD<br>IMPROVEMENTS                                |                                    |   |             |                                       |                                |
| 307     | EQUIPMENT 2/   |                                    |   |             |                                       |                                |
| 308     | OFFICE FURNITURE<br>AND EQUIPMENT                        |                                    |   |             |                                       |                                |
| 309     | AUTOMOBILES, OTHER VEHICLES AND RELATED GARAGE EQUIPMENT |                                    |   |             |                                       |                                |
| 310     | AIRCRAFT AND<br>AIRPORT<br>EQUIPMENT                     |                                    |   |             |                                       |                                |
| 311     | OTHER COMPANY<br>PROPERTY 3/                             | \$ 1,265,066                       | \$ 68,213                                 |             | \$                                    | \$ 1,333,279                   |
|         | TOTAL  | \$ 1,265,066                       | \$ 68,213                                 | \$          | \$                                    | \$ 1,333,279                   |

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1/ PROVIDE AN EXPLANATION OF THOSE CHANGES CONSIDERED MATERIAL:

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For the Year Ended December 31, 2004

### **SCHEDULE IV - INVESTMENTS**

INSTRUCTIONS: Complete the following schedule concerning investments. Under Account 124 Other Investments state each investment separately, with description, including, the name of issuing company, number of shares or principal amount Under

Account 136, Temporary Cash Investments, list each investment separately.

| ACCOUNT | DESCRIPTION                       | BALANCE AT<br>BEGINNING<br>OF YEAR | BALANCE AT<br>CLOSE OF<br>YEAR |
|---------|-----------------------------------|------------------------------------|--------------------------------|
| 123     | INVESTMENT IN ASSOCIATE COMPANIES | \$                                 | \$                             |
|         |                                   |                                    |                                |
| 124     | OTHER INVESTMENTS                 |                                    |                                |
| 124     | OTHER INVESTMENTS                 |                                    |                                |
|         |                                   |                                    |                                |
| 136     | TEMPORARY CASH INVESTMENTS        |                                    |                                |
|         |                                   |                                    |                                |
|         |                                   |                                    |                                |
|         | TOTAL                             | \$                                 | \$                             |
|         |                                   |                                    |                                |

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For the Year Ended December 31, 2004

### SCHEDULE V - ACCOUNTS RECEIVABLE FROM ASSOCIATE COMPANIES

INSTRUCTIONS: Complete the following schedule listing accounts receivable from each associate company. Where the company has provided accommodation or convenience payments for associate companies, a separate listing of total payments for each company, number of shares or principal amount associate company by subaccount should be provided.

| DESCRIPTION                                  | BE  | GINNING   | CL  | ANCE AT<br>LOSE OF<br>YEAR  |
|--|---|---|---|---|
| ACCOUNTS RECEIVABLE FROM ASSOCIATE COMPANIES | \$  |   | \$  |   |
| UNITIL Service Corp.                         |   | 351,935   |   | 37,048  |
|  |   |   |   |   |
| TOTAL  | \$  | 351,935   | \$  | 37,048  |
|  | ACCOUNTS RECEIVABLE FROM ASSOCIATE COMPANIES UNITIL Service Corp. | DESCRIPTION O  ACCOUNTS RECEIVABLE FROM ASSOCIATE COMPANIES  UNITIL Service Corp. | ACCOUNTS RECEIVABLE FROM ASSOCIATE COMPANIES  UNITIL Service Corp.  351,935 | DESCRIPTION  DESCRIPTION  ACCOUNTS RECEIVABLE FROM ASSOCIATE COMPANIES  UNITIL Service Corp.  351,935 |

ANALYSIS OF CONVENIENCE OR ACCOMMODATION PAYMENTS:

**NONE** 

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ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### SCHEDULE VI - FUEL STOCK EXPENSES UNDISTRIBUTED

INSTRUCTIONS: Report the amount of labor and expenses incurred with respect to fuel stock expense during the year and indicate amount attributable to each associate company. Under the section headed Summary listed below give an overall report of the fuel

functions performed by the company.

| ACCOUNT | DESCRIPTION                      | LABOR | EXPENSE | TOTAL |
|---------|----------------------------------|-------|---------|-------|
|         |                                  |       |         |       |
| 152     | FUEL STOCK EXPENSE UNDISTRIBUTED | \$    | \$      | \$    |
|         |                                  |       |         |       |
|         |                                  |       |         |       |
|         |                                  |       |         |       |
|         |                                  |       |         |       |
|         |                                  |       |         |       |
|         |                                  |       |         |       |
|         |                                  |       |         |       |
|         |                                  |       |         |       |
|         |                                  |       |         |       |
|         | TOTAL                            | \$    | \$      | \$    |
|         |                                  |       |         |       |

SUMMARY: NOT APPLICABLE

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ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### SCHEDULE VII - STORES EXPENSE UNDISTRIBUTED

INSTRUCTIONS: Report the amount of labor and expenses incurred with respect to stores expense during the year and indicate amount attributable to each associate company.

| ACCOUNT | DESCRIPTION                  | LABOR | EXPENSE | TOTAL |
|---------|------------------------------|-------|---------|-------|
| 163     | STORES EXPENSE UNDISTRIBUTED | \$    | \$      | \$    |
|         |                              |       |         |       |
|         |                              |       |         |       |
|         |                              |       |         |       |
|         |                              |       |         |       |
|         |                              |       |         |       |
|         |                              |       |         |       |
|         |                              |       |         |       |
|         | TOTAL                        | \$    | \$      | \$    |
|         | TOTAL                        | φ     | Ф       | Ф     |

ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### SCHEDULE VIII - UNBILLED AND ACCRUED REVENUE

INSTRUCTIONS: Provide detail of items in this account. Items less than \$10,000 may be grouped, showing the number of items in each group.

| ACCOUNT |                 | DESCRIPTION | BALANCE AT<br>BEGINNING<br>OF YEAR | CL | ANCE AT<br>OSE OF<br>YEAR |
|---------|-----------------|-------------|------------------------------------|----|---------------------------|
| 173     | ACCRUED REVENUE |             | \$                                 | \$ | 76,143                    |
|         |                 |             |                                    |    |                           |
|         |                 |             |                                    |    |                           |
|         |                 |             |                                    |    |                           |
|         |                 |             |                                    |    |                           |
|         |                 |             |                                    |    |                           |
|         |                 |             |                                    |    |                           |
|         | TOTAL           |             | \$                                 | \$ | 76,143                    |

ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### SCHEDULE IX - MISCELLANEOUS DEFERRED DEBITS

INSTRUCTIONS: Provide detail of items in this account. Items less than \$10,000 may be grouped by class showing the number of items in each class.

| ACCOUNT | DESCRIPTION                   | BALANCE AT<br>BEGINNING<br>OF YEAR | BALANCE AT<br>CLOSE OF<br>YEAR |
|---------|-------------------------------|------------------------------------|--------------------------------|
| 186     | MISCELLANEOUS DEFERRED DEBITS | \$                                 | \$                             |
|         |                               |                                    |                                |
|         |                               |                                    |                                |
|         |                               |                                    |                                |
|         |                               |                                    |                                |
|         |                               |                                    |                                |
|         | TOTAL                         | \$                                 | \$                             |

ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### SCHEDULE X - RESEARCH, DEVELOPMENT OR DEMONSTRATION EXPENDITURES

INSTRUCTIONS: Provide a description of each material research, development, or demonstration project which incurred costs by the company during the year.

| A CICOLINIT |   | BALANCE AT<br>CLOSE OF |
|-------------|---|------------------------|
| ACCOUNT     | DESCRIPTION   | YEAR                   |
| 188         | RESEARCH, DEVELOPMENT OR DEMONSTRATION EXPENDITURES | \$                     |
|             |   |                        |
|             |   |                        |
|             | TOTAL   | \$                     |

ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### SCHEDULE XI - PROPRIETARY CAPITAL

INSTRUCTIONS: Classify amounts in each account with brief explanation, disclosing the general nature of transactions which gave rise to the reported amounts.

### OUTSTANDING

|         |                                  |                                    |                                     | CLOS                | E OF PERIOD                    |
|---------|----------------------------------|------------------------------------|-------------------------------------|---------------------|--------------------------------|
| ACCOUNT | CLASS OF STOCK                   | NUMBER OF<br>SHARES<br>AUTHORIZED  | PAR OR STATED<br>VALUE<br>PER SHARE | NO.<br>OF<br>SHARES | TOTAL<br>AMOUNT                |
| 201     | COMMON STOCK ISSUED              | 10,000                             | \$ 1.00                             | 100                 | \$ 100                         |
| ACCOUNT | DESCR                            | IPTION                             |                                     |                     | AMOUNT                         |
| 207     | PREMIUM ON COMMON STOCK          |                                    |                                     | _                   | \$ 9,900                       |
| 211     | MISCELLANEOUS PAID IN CAPITAL    |                                    |                                     |                     | 4,890,000                      |
| 215     | APPROPRIATED RETAINED EARNINGS   |                                    |                                     |                     |                                |
|         |                                  |                                    |                                     |                     |                                |
|         | TOTAL                            |                                    |                                     |                     | \$ 4,899,900                   |
|         |                                  |                                    |                                     |                     |                                |
| ACCOUNT | DESCRIPTION                      | BALANCE AT<br>BEGINNING<br>OF YEAR | NET INCOME<br>OR<br>(LOSS)          | DIVIDENDS PAID      | BALANCE AT<br>CLOSE OF<br>YEAR |
| 216     | UNAPPROPRIATED RETAINED EARNINGS | \$ (4,717,446)                     | \$ (140,221)                        | \$                  | \$ (4,857,667)                 |
|         | TOTAL                            | \$ (4,717,446)                     | \$ (140,221)                        | \$                  | \$ (4,857,667)                 |

ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### SCHEDULE XII - LONG-TERM DEBT

INSTRUCTIONS: Advances from associate companies should be reported separately for advances on notes, and advances on open account.

Names of associate companies from which advances were received shall be shown under the class and series of obligation column. For Account 224 - Other long-term debt provide the name of creditor company or organization, terms of the obligation, date of maturity, interest rate, and the amount authorized and outstanding.

| ACCOUNT | DESCRIPTION                             | NAME OF<br>CREDITOR        | TERMS OF<br>OBLIG<br>CLASS &<br>SERIES OF<br>OBLIGATION | DATE<br>OF<br>MATURITY | INTEREST<br>RATE | BALAN<br>AT<br>EGINN<br>OF<br>YEA | ING | 1/ | BALANCE<br>AT<br>CLOSE<br>OF<br>ONSAR |
|---------|---|----------------------------|---|------------------------|------------------|-----------------------------------|-----|----|---------------------------------------|
| 223     | ADVANCES FROM<br>ASSOCIATE<br>COMPANIES | ADVANCES FROM<br>ASSOCIATE |   |                        |                  | \$                                | \$  | \$ | \$                                    |
|         |   |                            |   |                        |                  |                                   | •   | 7  |                                       |
| 224     | OTHER LONG-TERM<br>DEBT:                |                            |   |                        |                  |                                   |     |    |                                       |
|         |   |                            |   |                        |                  |                                   |     |    |                                       |
|         |   |                            |   |                        |                  | \$                                | \$  | \$ | \$                                    |

<sup>1/</sup> GIVE AN EXPLANATION OF DEDUCTIONS:

ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### SCHEDULE XIII - CURRENT AND ACCRUED LIABILITIES

INSTRUCTIONS: Provide balance of notes and accounts payable to each associate company. Give description and amount of miscellaneous current and accrued liabilities. Items less than \$10,000 may be grouped, showing the number of items in each group.

| 233 NOTES PAYABLE TO ASSOCIATE COMPANIES Cashpool \$ 1,191,081 \$ 1,119,981  TOTAL 1,191,081 1,119,981  234 ACCOUNTS PAYABLE TO ASSOCIATE COMPANIES UNITIL Service Corp. 333,904 143,064 |
|--|
| TOTAL 1,191,081 1,119,981  234 ACCOUNTS PAYABLE TO ASSOCIATE COMPANIES  UNITIL Service Corp. 333,904 143,064   |
| 234 ACCOUNTS PAYABLE TO ASSOCIATE COMPANIES UNITIL Service Corp. 333,904 143,064   |
| 234 ACCOUNTS PAYABLE TO ASSOCIATE COMPANIES UNITIL Service Corp. 333,904 143,064   |
| UNITIL Service Corp. 333,904 143,064   |
| UNITIL Service Corp. 333,904 143,064   |
|  |
| TOTAL 333,904 143,064  |
| TOTAL 333,904 143,064  |
|  |
| <del></del>  |
| 242 MISCELLANEOUS CURRENT AND ACCRUED LIABILITIES  |
| Accrued Expenses 1,871 13,600  |
|  |
|  |
| TOTAL \$ 1,871 \$ 13,600   |

ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### SCHEDULE XIV - NOTES TO FINANCIAL STATEMENTS

INSTRUCTIONS: The space below is provided for important notes regarding the financial statements or any account thereof. Furnish

particulars as to any significant contingent assets or liabilities existing at the end of the year. Notes relating to financial

statements shown elsewhere in this report may be indicated here by reference.

Selected Notes to the Financial Statements:

UNITIL Resources, Inc. (URI) is the Unitil Corporation s wholly-owned non-utility subsidiary and has been authorized by the Securities and Exchange Commission, pursuant to the rules and regulations of the 1935 Act, to engage in business transactions as a competitive marketer of electricity, gas and other energy commodities in wholesale and retail markets, and to provide energy brokering, consulting and management related services within the United States. Usource, Inc. and Usource L.L.C. (Usource) are wholly-owned subsidiaries of Unitil Resources, Inc. Usource provides energy brokering services, as well as related energy consulting services.

Please refer to the 2004 Unitil Corporation Form 10-K for additional disclosures.

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ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### SCHEDULE XV - STATEMENT OF INCOME

| ACCOUNT         | DESCRIPTION                                   | CURRENT<br>YEAR   | PRIOR<br>YEAR     |
|-----------------|---|-------------------|-------------------|
|                 | INCOME  |                   |                   |
| 451             | Service revenue                               | \$ 1,486,835      | \$ 1,147,964      |
| 451.01          | Accrued service revenue                       | 76,143            |                   |
| 419             | Interest Income                               | 437               | 832               |
| 421             | Miscellaneous income or loss                  |                   |                   |
|                 |   |                   |                   |
|                 | Total Income                                  | 1,563,415         | 1,148,796         |
|                 |   |                   |                   |
|                 | EXPENSE                                       |                   |                   |
| 920             | Salaries and wages                            |                   |                   |
| 921             | Office supplies and expenses                  | 178,734           | 126,987           |
| 922             | Administrative expense transfer - credit      | 170,731           | 120,507           |
| 923             | Outside services employed                     | 1,482,852         | 1,443,742         |
| 924             | Property insurance                            | -, ,              | -, ,              |
| 925             | Injuries and damages                          | 2,090             | 863               |
| 926             | Employee pensions and benefits                | ,                 |                   |
| 928             | Regulatory commission expense                 |                   |                   |
| 930.1           | General advertising expense                   | 15,019            | 8,727             |
| 930.2           | Miscellaneous general expense                 | 13,050            | 11,927            |
| 931             | Rents   |                   |                   |
| 932             | Maintenance of structures and equipment       | 3,349             |                   |
| 403             | Depreciation and amortization expense         | 68,213            | 669,570           |
| 408             | Taxes other than income taxes                 | 660               | 1,395             |
| 409             | Income taxes                                  | (101,439)         | (612,344)         |
| 410             | Provision for deferred income taxes           | 13,321            | 21,595            |
| 411             | Provision for deferred income taxes - credit  |                   |                   |
| 411.5           | Investment tax credit                         |                   |                   |
| 426.1           | Donations                                     |                   | 205               |
| 426.5           | Other deductions                              | 142               | 50                |
| 427             | Interest on long-term debt                    | 10.265            | 22.940            |
| 430             | Interest on debt to associate companies       | 19,365            | 22,840            |
| 431<br>555      | Other interest expense Purchase Power Expense | (2.220)           | (4 795)           |
| 904             | Customer Accounting                           | (2,220)<br>10,500 | (4,785)<br>90,000 |
| 7U <del>1</del> | Customer Accounting                           | 10,300            | 50,000            |
|                 | Total Expense                                 | 1,703,636         | 1,780,772         |
|                 |   |                   |                   |
|                 | Net Income or (Loss)                          | \$ (140,221)      | \$ (631,976)      |
|                 |   |                   |                   |

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ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### ANALYSIS OF BILLING ASSOCIATE COMPANIES - ACCOUNT 451

|                           | DIRECT<br>COSTS | INDIRECT<br>COSTS | COMPENSATION<br>FOR USE | TOTAL<br>AMOUNT |
|---------------------------|-----------------|-------------------|-------------------------|-----------------|
| NAME OF ASSOCIATE COMPANY | CHARGED         | CHARGED           | OF CAPITAL              | BILLED          |
| NONE                      |                 |                   |                         |                 |
|                           |                 |                   |                         |                 |
|                           |                 |                   |                         |                 |
|                           |                 |                   |                         |                 |
|                           |                 |                   |                         |                 |
|                           |                 |                   |                         |                 |
| TOTAL                     | <u> </u>        | \$                | \$                      | \$              |

ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### ANALYSIS OF BILLING NONASSOCIATE COMPANIES - ACCOUNT 451

|                              |                   |                     | COMPENSATION         |               | EXCESS           |                           |
|------------------------------|-------------------|---------------------|----------------------|---------------|------------------|---------------------------|
| NAME OF NONASSOCIATE COMPANY | DIRECT<br>CHARGES | INDIRECT<br>CHARGES | FOR USE  OF  CAPITAL | TOTAL CHARGES | OR<br>DEFICIENCY | TOTAL<br>AMOUNT<br>BILLED |
| Non-Applicable               | \$                | \$                  | \$                   | \$            | \$               | \$                        |
|                              |                   |                     |                      |               |                  |                           |
|                              |                   |                     |                      |               |                  |                           |
|                              |                   |                     |                      |               |                  |                           |
| TOTAL                        | \$                | \$                  | \$                   | \$            | \$               | \$                        |

INSTRUCTION: Provide a brief description of the services rendered to each nonassociate company.

<sup>(</sup>a) Brokering fees.

ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### SCHEDULE XVI - ANALYSIS OF CHARGES FOR SERVICE - ASSOCIATE AND NONASSOCIATE COMPANIES

| NUMBER   DISCRIPTION OF ITEMS   COST   COST   TOTAL   COST   COST   TOTAL   COST   COST   COST   TOTAL   COST   COST   TOTAL   COST   COST   TOTAL   COST   COST   COST   TOTAL   COST   COST |         |                      | ASSO   | CIATE COMI | PANY  | NONASSOCIATE COMPANY<br>CHARGES |          | ТОТА  | L CHARGES<br>SERVICE | FOR      |       |
|---|---------|----------------------|--------|------------|-------|---------------------------------|----------|-------|----------------------|----------|-------|
| Non-applicable  920 SALARIES AND WAGES 921 OFFICE SUPPLIES AND EXPENSES  922 ADMIN EXPENSE TRANS-CREDIT  923 OUTSIDE SERVICES EMPLOYED  924 PROPERTY INSURANCE  925 INJURIES AND DAMAGES  926 EMPLOYEE PENSIONS AND BENIETTS  928 REGULATORY COMMISSION EXPENSE  930.1 GENERAL ADVERTISING EXPENSE  930.2 MISC. GENERAL EXPENSE  931 RENTS  928 REITS  930 MINT. OF STRUCT. & EQUIP.  403 DEPR. AND AMORT. EXPENSE  408 TAXES OTHER THAN INCOME  409 INCOME  409 INCOME TAXES  411 PROV FOR DEF INC TAXES  411 PROV FOR DEF INC TAXES  411 INVESTMENT TAX CREDIT  419 INTEREST INCOME  426.1 DONATIONS  | ACCOUNT |                      | DIRECT | INDIRECT   |       | DIRECT                          | INDIRECT |       | DIRECT               | INDIRECT |       |
| 920 SALARIES AND WAGES 921 OFFICE SUPPLIES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 404 TAXES OTHER THAN INCOME 405 INCOME TAXES 410 PROV FOR DEF INC TAXES 411 PROV FOR DEF INC TAXES 411 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 419 INTEREST INCOME 426.1 DONATIONS  | NUMBER  | DESCRIPTION OF ITEMS | COST   | COST       | TOTAL | COST                            | COST     | TOTAL | COST                 | COST     | TOTAL |
| 920 SALARIES AND WAGES 921 OFFICE SUPPLIES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 404 TAXES OTHER THAN INCOME 405 INCOME TAXES 410 PROV FOR DEF INC TAXES 411 PROV FOR DEF INC TAXES 411 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 419 INTEREST INCOME 426.1 DONATIONS  |         |                      | N      |            |       |                                 |          |       |                      |          |       |
| 921 OFFICE SUPPLIES AND   | 020     | SALADIES AND WACES   | Non-a  | ррисавіе   |       |                                 |          |       |                      |          |       |
| EXPENSE   |         |                      |        |            |       |                                 |          |       |                      |          |       |
| 922 ADMIN EXPENSE TRANS-CREDIT  923 OUTSIDE SERVICES EMPLOYED  924 PROPERTY INSURANCE  925 INJURIES AND DAMAGES  926 EMPLOYEP PENSIONS AND BENEFITS  928 REGULATORY COMMISSION EXPENSE  930.1 GENERAL ADVERTISING EXPENSE  931. RENTS  932 MISC. GENERAL EXPENSE  931 RENTS  932 MAINT. OF STRUCT. & EQUIP.  403 DEPR. AND AMORT. EXPENSE  408 TAXES OTHER THAN INCOME  409 INCOME TAXES  410 PROV FOR DEF INC TAXES  411 PROV FOR DEF INC TAX CREDIT  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME  426.1 DONATIONS  | 921     |                      |        |            |       |                                 |          |       |                      |          |       |
| TRANS-CREDIT  | 922     |                      |        |            |       |                                 |          |       |                      |          |       |
| EMPLOYED  924 PROPERTY INSURANCE  925 INJURIES AND DAMAGES  926 EMPLOYEE PENSIONS AND BENEFITS  928 REGULATORY COMMISSION EXPENSE  930.1 GENERAL ADVERTISING EXPENSE  930.2 MISC. GENERAL EXPENSE  931 RENTS  932 MAINT. OF STRUCT. & EQUIP.  403 DEPR. AND AMORT. EXPENSE  408 TAXES OTHER THAN INCOME  409 INCOME TAXES  410 PROV FOR DEF INC TAX CREDIT  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME  426.5 OTHER DEDUCTIONS  | ,       |                      |        |            |       |                                 |          |       |                      |          |       |
| 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES  926 EMPLOYEE PENSIONS AND BENEFITS  928 REGULATORY COMMISSION EXPENSE  930.1 GENERAL ADVERTISING EXPENSE  930.2 MISC. GENERAL EXPENSE  931 RENTS  932 MAINT. OF STRUCT. & EQUIP.  403 DEPR. AND AMORT. EXPENSE  404 TAXES OTHER THAN INCOME  409 INCOME TAXES  410 PROV FOR DEF INC TAX CREDIT  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME  426.5 OTHER DEDUCTIONS   | 923     | OUTSIDE SERVICES     |        |            |       |                                 |          |       |                      |          |       |
| 925 INJURIES AND DAMAGES  926 EMPLOYEE PENSIONS AND BENEFITS  928 REGULATORY COMMISSION EXPENSE  930.1 GENERAL ADVERTISING EXPENSE  930.2 MISC. GENERAL EXPENSE  931 RENTS  932 MAINT. OF STRUCT. & EQUIP.  403 DEPR. AND AMORT. EXPENSE  408 TAXES OTHER THAN INCOME  409 INCOME TAXES  410 PROV FOR DEF INC TAXES  411 PROV FOR DEF INC TAXES  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME  426.5 OTHER DEDUCTIONS   |         | EMPLOYED             |        |            |       |                                 |          |       |                      |          |       |
| DAMAGES  926 EMPLOYEE PENSIONS AND BENEFITS  928 REGULATORY COMMISSION EXPENSE  930.1 GENERAL ADVERTISING EXPENSE  930.2 MISC. GENERAL EXPENSE  931 RENTS  932 MAINT. OF STRUCT. & EQUIP.  403 DEPR. AND AMORT. EXPENSE  408 TAXES OTHER THAN INCOME  409 INCOME TAXES  410 PROV FOR DEF INC TAXES  411 PROV FOR DEF INC TAXES  411 PROV FOR DEF INC TAX CREDIT  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME  426.5 OTHER DEDUCTIONS   | 924     | PROPERTY INSURANCE   |        |            |       |                                 |          |       |                      |          |       |
| 926 EMPLOYEE PENSIONS AND BENEFITS  928 REGULATORY COMMISSION EXPENSE  930.1 GENERAL ADVERTISING EXPENSE  930.2 MISC. GENERAL EXPENSE  931 RENTS  932 MAINT. OF STRUCT. & EQUIP.  403 DEPR. AND AMORT. EXPENSE  408 TAXES OTHER THAN INCOME  409 INCOME TAXES  410 PROV FOR DEF INC TAXES  411 PROV FOR DEF INC TAX CREDIT  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME  426.5 OTHER DEDUCTIONS  | 925     | INJURIES AND         |        |            |       |                                 |          |       |                      |          |       |
| AND BENEFITS  928 REGULATORY COMMISSION EXPENSE  930.1 GENERAL ADVERTISING EXPENSE  930.2 MISC. GENERAL EXPENSE  931 RENTS  932 MAINT. OF STRUCT. & EQUIP.  403 DEPR. AND AMORT. EXPENSE  408 TAXES OTHER THAN INCOME  409 INCOME TAXES  410 PROV FOR DEF INC TAXES  411 PROV FOR DEF INC TAXES  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME  426.1 DONATIONS  426.5 OTHER DEDUCTIONS  |         |                      |        |            |       |                                 |          |       |                      |          |       |
| 928 REGULATORY COMMISSION EXPENSE  930.1 GENERAL ADVERTISING EXPENSE  930.2 MISC. GENERAL EXPENSE  931 RENTS  932 MAINT. OF STRUCT. & EQUIP.  403 DEPR. AND AMORT. EXPENSE  408 TAXES OTHER THAN INCOME  409 INCOME TAXES  410 PROV FOR DEF INC TAXES  411 PROV FOR DEF INC TAX CREDIT  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME  426.1 DONATIONS   | 926     |                      |        |            |       |                                 |          |       |                      |          |       |
| COMMISSION EXPENSE  930.1 GENERAL   |         |                      |        |            |       |                                 |          |       |                      |          |       |
| 930.1 GENERAL     ADVERTISING     EXPENSE  930.2 MISC. GENERAL     EXPENSE  931 RENTS  932 MAINT. OF STRUCT. &     EQUIP.  403 DEPR. AND AMORT.     EXPENSE  408 TAXES OTHER THAN     INCOME  409 INCOME TAXES  410 PROV FOR DEF INC     TAXES  411 PROV FOR DEF INC     TAX CREDIT  411.5 INVESTMENT TAX     CREDIT  419 INTEREST INCOME  426.1 DONATIONS  426.5 OTHER DEDUCTIONS  | 928     |                      |        |            |       |                                 |          |       |                      |          |       |
| ADVERTISING EXPENSE  930.2 MISC. GENERAL EXPENSE  931 RENTS  932 MAINT. OF STRUCT. & EQUIP.  403 DEPR. AND AMORT. EXPENSE  408 TAXES OTHER THAN INCOME  409 INCOME TAXES  410 PROV FOR DEF INC TAXES  411 PROV FOR DEF INC TAXES  411 INVESTMENT TAX CREDIT  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME  426.1 DONATIONS  426.5 OTHER DEDUCTIONS  | 020.1   |                      |        |            |       |                                 |          |       |                      |          |       |
| EXPENSE   | 930.1   |                      |        |            |       |                                 |          |       |                      |          |       |
| 930.2 MISC. GENERAL EXPENSE  931 RENTS  932 MAINT. OF STRUCT. & EQUIP.  403 DEPR. AND AMORT. EXPENSE  408 TAXES OTHER THAN INCOME  409 INCOME TAXES  410 PROV FOR DEF INC TAXES  411 PROV FOR DEF INC TAXES  411 PROV FOR DEF INC TOWN TAXES  411 DONATIONS  426.1 DONATIONS  |         |                      |        |            |       |                                 |          |       |                      |          |       |
| EXPENSE   | 030.2   |                      |        |            |       |                                 |          |       |                      |          |       |
| 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 408 TAXES OTHER THAN INCOME 409 INCOME TAXES 410 PROV FOR DEF INC TAXES 411 PROV FOR DEF INC TAX CREDIT 411.5 INVESTMENT TAX CREDIT 419 INTEREST INCOME 426.1 DONATIONS 426.5 OTHER DEDUCTIONS  | 930.2   |                      |        |            |       |                                 |          |       |                      |          |       |
| 932 MAINT. OF STRUCT. & EQUIP.  403 DEPR. AND AMORT. EXPENSE  408 TAXES OTHER THAN INCOME  409 INCOME TAXES  410 PROV FOR DEF INC TAXES  411 PROV FOR DEF INC TAX CREDIT  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME  426.1 DONATIONS  426.5 OTHER DEDUCTIONS   | 931     |                      |        |            |       |                                 |          |       |                      |          |       |
| EQUIP.  403 DEPR. AND AMORT. EXPENSE  408 TAXES OTHER THAN INCOME  409 INCOME TAXES  410 PROV FOR DEF INC TAXES  411 PROV FOR DEF INC TAX CREDIT  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME  426.1 DONATIONS  426.5 OTHER DEDUCTIONS   |         |                      |        |            |       |                                 |          |       |                      |          |       |
| 403 DEPR. AND AMORT. EXPENSE  408 TAXES OTHER THAN INCOME  409 INCOME TAXES  410 PROV FOR DEF INC TAXES  411 PROV FOR DEF INC TAX CREDIT  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME  426.1 DONATIONS  426.5 OTHER DEDUCTIONS   |         |                      |        |            |       |                                 |          |       |                      |          |       |
| EXPENSE  408 TAXES OTHER THAN INCOME  409 INCOME TAXES  410 PROV FOR DEF INC TAXES  411 PROV FOR DEF INC TAX CREDIT  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME  426.1 DONATIONS  426.5 OTHER DEDUCTIONS  | 403     |                      |        |            |       |                                 |          |       |                      |          |       |
| INCOME  409 INCOME TAXES  410 PROV FOR DEF INC     TAXES  411 PROV FOR DEF INC     TAX CREDIT  411.5 INVESTMENT TAX     CREDIT  419 INTEREST INCOME  426.1 DONATIONS  426.5 OTHER DEDUCTIONS  |         |                      |        |            |       |                                 |          |       |                      |          |       |
| 409 INCOME TAXES 410 PROV FOR DEF INC TAXES 411 PROV FOR DEF INC TAX CREDIT 411.5 INVESTMENT TAX CREDIT 419 INTEREST INCOME 426.1 DONATIONS 426.5 OTHER DEDUCTIONS  | 408     | TAXES OTHER THAN     |        |            |       |                                 |          |       |                      |          |       |
| 410 PROV FOR DEF INC TAXES  411 PROV FOR DEF INC TAX CREDIT  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME 426.1 DONATIONS 426.5 OTHER DEDUCTIONS  |         | INCOME               |        |            |       |                                 |          |       |                      |          |       |
| TAXES  411 PROV FOR DEF INC TAX CREDIT  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME 426.1 DONATIONS  426.5 OTHER DEDUCTIONS  |         |                      |        |            |       |                                 |          |       |                      |          |       |
| 411 PROV FOR DEF INC TAX CREDIT  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME 426.1 DONATIONS 426.5 OTHER DEDUCTIONS  | 410     |                      |        |            |       |                                 |          |       |                      |          |       |
| TAX CREDIT  411.5 INVESTMENT TAX CREDIT  419 INTEREST INCOME  426.1 DONATIONS  426.5 OTHER DEDUCTIONS   |         |                      |        |            |       |                                 |          |       |                      |          |       |
| 411.5 INVESTMENT TAX CREDIT 419 INTEREST INCOME 426.1 DONATIONS 426.5 OTHER DEDUCTIONS  | 411     |                      |        |            |       |                                 |          |       |                      |          |       |
| CREDIT 419 INTEREST INCOME 426.1 DONATIONS 426.5 OTHER DEDUCTIONS   | 411.5   |                      |        |            |       |                                 |          |       |                      |          |       |
| 419 INTEREST INCOME 426.1 DONATIONS 426.5 OTHER DEDUCTIONS  | 411.5   |                      |        |            |       |                                 |          |       |                      |          |       |
| 426.1 DONATIONS<br>426.5 OTHER DEDUCTIONS   | 410     |                      |        |            |       |                                 |          |       |                      |          |       |
| 426.5 OTHER DEDUCTIONS  | -       |                      |        |            |       |                                 |          |       |                      |          |       |
|   |         |                      |        |            |       |                                 |          |       |                      |          |       |
|   |         | O THER DEDUCTIONS    |        |            |       |                                 |          |       |                      |          |       |

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|   |          | INTEREST ON         |      |      |      |      |  |
|---|----------|---------------------|------|------|------|------|--|
|   |          | LONG-TERM DEBT      |      |      |      |      |  |
|   | 431      | OTHER INTEREST      |      |      |      |      |  |
|   |          | EXPENSE             |      |      |      |      |  |
|   |          |                     | <br> | <br> | <br> | <br> |  |
|   |          | SUBTOTAL EXPENSES   |      |      |      |      |  |
|   |          |                     |      | <br> | <br> | <br> |  |
|   | COMPENS  | SATION FOR USE OF   |      |      |      |      |  |
| ] | EQUITY C | CAPITAL             |      |      |      |      |  |
|   |          |                     | <br> | <br> | <br> | <br> |  |
|   | 430      | INTEREST ON DEBT TO |      |      |      |      |  |
|   |          | ASSOCIATE           |      |      |      |      |  |
|   |          | COMPANIES           |      |      |      |      |  |
|   |          |                     | <br> | <br> | <br> | <br> |  |
|   |          | TOTAL EXPENSES      |      |      |      |      |  |
|   |          |                     | <br> | <br> | <br> | <br> |  |
|   | 421      | MISCELLANEOUS       |      |      |      |      |  |
|   |          | INCOME              |      |      |      |      |  |
|   |          |                     | <br> | <br> | <br> | <br> |  |
|   |          | TOTAL COST OF       |      |      |      |      |  |
|   |          | SERVICE             |      |      |      |      |  |
|   |          |                     |      |      |      |      |  |

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ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### SCHEDULE XVII - SCHEDULE OF EXPENSE DISTRIBUTION BY DEPARTMENT OR FUNCTION

|    |               |   |                 |          | DEPARTMENT OR<br>FUNCTION |
|----|---------------|---|-----------------|----------|---------------------------|
|    | COUNT<br>MBER | DESCRIPTION OF ITEMS                    | TOTAL<br>AMOUNT | OVERHEAD | NONE                      |
| g  | 920           | SALARIES AND WAGES                      |                 |          |                           |
| ç  | 921           | OFFICE SUPPLIES AND EXPENSES            |                 |          | Non-applicable            |
| 9  | 922           | ADMIN. EXPENSE TRANS-CREDIT             |                 |          | • •                       |
| ç  | 923           | OUTSIDE SERVICES EMPLOYED               |                 |          |                           |
| g  | 924           | PROPERTY INSURANCE                      |                 |          |                           |
| ç  | 925           | INJURIES AND DAMAGES                    |                 |          |                           |
| 9  | 926           | EMPLOYEE PENSIONS AND BENEFITS          |                 |          |                           |
| 9  | 928           | REGULATORY COMMISSION EXPENSE           |                 |          |                           |
| 93 | 30.1          | GENERAL ADVERTISING EXPENSE             |                 |          |                           |
| 93 | 30.2          | MISC. GENERAL EXPENSE                   |                 |          |                           |
| 9  | 931           | RENTS                                   |                 |          |                           |
| 9  | 932           | MAINT. OF STRUCT. & EQUIP.              |                 |          |                           |
|    | 103           | DEPR. AND AMORT. EXPENSE                |                 |          |                           |
| 4  | 108           | TAXES OTHER THAN INCOME                 |                 |          |                           |
| 4  | 109           | INCOME TAXES                            |                 |          |                           |
|    | 410           | PROV. FOR DEF. INC. TAXES               |                 |          |                           |
| 4  | 411           | PROV. FOR DEF. INC. TAX CREDIT          |                 |          |                           |
|    | 11.5          | INVESTMENT TAX CREDIT                   |                 |          |                           |
| 42 | 26.1          | DONATIONS                               |                 |          |                           |
|    | 26.5          | OTHER DEDUCTIONS                        |                 |          |                           |
|    | 127           | INTEREST ON LONG-TERM DEBT              |                 |          |                           |
|    | 130           | INTEREST ON DEBT TO ASSOCIATE COMPANIES |                 |          |                           |
| 4  | 131           | OTHER INTEREST EXPENSE                  |                 |          |                           |
|    |               |   |                 |          |                           |
|    |               | TOTAL EXPENSES -                        |                 |          |                           |
|    |               |   |                 |          |                           |

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For the Year Ended December 31, 2004

### SCHEDULE XVIII - NOTES TO STATEMENT OF INCOME

INSTRUCTIONS: The space below is provided for important notes regarding the statement of income or any account thereof. Furnish particulars as to any significant increases in services rendered or expenses incurred during the year. Notes relating to financial statements shown elsewhere in this report may be indicated here by reference.

See page 19.

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ANNUAL REPORT OF UNITIL RESOURCES, INC.

For the Year Ended December 31, 2004

### **DEPARTMENTAL ANALYSIS OF SALARIES - ACCOUNT 920**

#### DEPARTMENTAL SALARY EXPENSE

|  |        | INCLU   | DED IN AMOUNTS B | ILLED TO   |                               |
|--|--------|---------|------------------|------------|-------------------------------|
| NAME OF DEPARTMENT                     | TOTAL  | PARENT  | OTHER            | NON        | NUMBER<br>PERSONNEL<br>END OF |
| (Indicate each department or function) | AMOUNT | COMPANY | ASSOCIATES       | ASSOCIATES | YEAR                          |
| Non-applicable                         |        |         |                  |            |                               |
|  |        |         |                  |            |                               |
|  |        |         |                  |            |                               |
| TOTAL                                  | 0      | 0       | 0                | 0          | 0                             |

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### **OUTSIDE SERVICES EMPLOYED - ACCOUNT 923**

INSTRUCTIONS: Provide a breakdown by subaccount of outside services employed. If the aggregate amounts paid to any one payee and included within one subaccount is less than \$100,000, only the aggregate number and amount of all such payments included within the subaccount need be shown. Provide a subtotal for each type of service.

|                          |         | RELATIONSHIP<br>A = ASSOCIATE |              |
|--------------------------|---------|-------------------------------|--------------|
| FROM WHOM PURCHASED      | ADDRESS | NA =NON ASSOCIATE             | AMOUNT       |
| Outside Services         |         |                               |              |
| UNITIL Service Corp.     |         | A                             | \$ 1,349,603 |
|                          |         |                               |              |
| Outside Services - Legal |         |                               |              |
| Various                  |         | NA                            | 39,299       |
|                          |         |                               |              |
| Outside Services - Other |         |                               |              |
| Various                  |         | NA                            | 93,950       |
|                          |         |                               |              |
|                          |         |                               |              |
| TOTAL                    |         |                               | \$ 1,482,852 |

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### **EMPLOYEE PENSIONS AND BENEFITS - ACCOUNT 926**

INSTRUCTIONS: Provide a listing of each pension plan and benefit program provided by the service company. Such listing should be limited to \$25,000.

| DESCRIPTION    | AMOUNT |
|----------------|--------|
|                |        |
| Non-applicable | \$     |
| TOTAL          | \$     |
| TOTAL          | Ψ      |

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### GENERAL ADVERTISING EXPENSES - ACCOUNT 930.1

INSTRUCTIONS: Provide a listing of the amounts included in Account 930.1 General Advertising Expenses, classifying the items according to the nature of the advertising and as defined in the account definition. If a particular class included an amount in excess of \$3,000 applicable to a single payee, show separately the name of the payee and the aggregate amount applicable thereto.

| DESCRIPTION | NAME OF PAYEE             | AMOUNT         |
|-------------|---------------------------|----------------|
|             |                           |                |
| Advertising | Adventures in Advertising | \$ 7,040       |
|             | Massachusetts Electric    | 3,000<br>4,979 |
|             | Other                     | 4,979          |
|             |                           |                |
|             |                           |                |
|             |                           |                |
|             |                           |                |
|             | TOTAL                     | \$ 15.019      |
|             |                           | 7,0-2          |

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### MISCELLANEOUS GENERAL EXPENSES

#### ACCOUNT 930.2

INSTRUCTIONS: Provide a listing of the amount included in Account 930.02 Miscellaneous General Expense , classifying such expenses according to their nature. Payments and expenses permitted by Section 321 (b) (2) of the Federal Election Campaign Act, as amended by Public Law 94-283 in 1976 (2 U.S.C. 441 (b) (2) shall be separately classified.

| DESCRIPTION |           |
|-------------|-----------|
|             |           |
| Other       | \$ 13,050 |
|             |           |
|             |           |
|             |           |
| TOTAL       | \$ 13,050 |
|             |           |

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### **RENTS**

### ACCOUNT 931

INSTRUCTIONS: Provide a listing of the amount included in Account 931, Rents classifying such expenses by major groupings of property, as defined in the account definition of the Uniform System of Accounts.

| TYPE OF PROPERTY |  | AMOUNT |
|------------------|--|--------|
| Not Applicable   |  |        |
|                  |  |        |
| TOTAL            |  | \$     |
| TOTAL            |  | Φ      |

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### TAXES OTHER THAN INCOME TAXES

### ACCOUNT 408

INSTRUCTIONS: Provide an analysis of Account 408, Taxes Other Than Income Taxes . Separate the analysis into two groups: (1) other than U. S. Government and (2) U.S. Government taxes. Specify each of the various kinds of taxes and show the amounts there of. Provide a subtotal for each class of tax.

| KIND OF TAX                     | AM       | OUNT |
|---------------------------------|----------|------|
|                                 | _        |      |
| Other than U.S. Government Tax: |          |      |
| NH BET Tax                      | \$       | 660  |
|                                 |          |      |
|                                 |          |      |
| TOTAL                           | \$       | 660  |
| TOTAL                           | <u> </u> | 000  |

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### **DONATIONS**

### ACCOUNT 426.1

INSTRUCTIONS: Provide a listing of the amount included in Account 426.1, Donations , classifying such expenses by its purpose. The aggregate number and amount of all items of less than \$3,000 may be shown in lieu of details.

| NAME OF RECIPIENT | PURPOSE OF DONATION | AMOUNT |
|-------------------|---------------------|--------|
|                   |                     |        |
| None              |                     | \$     |
|                   |                     |        |
| TOTAL             |                     | \$     |
|                   |                     |        |

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### OTHER DEDUCTIONS

### ACCOUNT 426.5

INSTRUCTIONS: Provide a listing of the amount included in Account 426.5, Other Deductions , classifying such expenses according to their nature.

| DESCRIPTION   | NAME OF PAYEE | AN | AMOUNT |  |
|---------------|---------------|----|--------|--|
| <del></del>   |               |    |        |  |
| Tax Penalties |               | \$ | 142    |  |
|               |               |    |        |  |
|               |               |    |        |  |
|               |               |    |        |  |
| TOTAL         |               | \$ | 142    |  |
| TOTAL         |               | \$ | 142    |  |

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ORGANIZATION CHART

Organization Chart as of December 31, 2004

President Controller & Treasurer Asst. Treasurer Secretary Todd R. Black Laurence M. Brock Charles J. Kershaw, Jr. Raymond J. Morrissey

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### METHODS OF ALLOCATION

SEE UNITIL SERVICE CORP. U-13-60

### ANNUAL STATEMENT OF COMPENSATION FOR USE OF CAPITAL BILLED

Non applicable

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### SIGNATURE CLAUSE

Pursuant to the requirements of the Public Utility Holding Company Act of 1935 and the rules and regulations of the Securities and Exchange Commission issued thereunder, the undersigned company has duly caused this report to be signed on its behalf by the undersigned officer thereunto duly authorized,

**UNITIL Resources, Inc.** 

(Name of Reporting Company)

By: /s/ Laurence M. Brock

Laurence M. Brock, Controller and Treasurer

Date: April 26, 2005

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