

SMITH MIDLAND CORP  
Form SC 13D  
September 10, 2012

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**SCHEDULE 13D**

Under the Securities Exchange Act of 1934

(Amendment No. )\*

**SMITH-MIDLAND CORPORATION**

(Name of Issuer)

**Common Stock, \$0.01 par value per share**  
(Title of Class of Securities)

**832156103**  
(CUSIP Number)

**Tall Cotton Partners, LLC**

Edgar Filing: SMITH MIDLAND CORP - Form SC 13D

1801 Libbie Avenue, Suite 201

Richmond, VA 23226

Attention: Fredrick L. Russell, Jr.

(804) 648-4802

With a copy to:

Hank J. Heyming, Esq.

Troutman Sanders LLP

1001 Haxall Point

Richmond, Virginia 23219

(804) 697-1200

(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)

August 13, 2012

(Date of Event which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition which is the subject of this Schedule 13D, and is filing this schedule because of Rule 13d-1(e), Rule 13d-1(f) or Rule 13d-1(g), check the following box .

**NOTE:** Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See Rule 13d-7(b) for other parties to whom copies are to be sent.

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page. The information required on the remainder of this cover page shall not be deemed to be filed for the purpose of Section 18 of the Securities Exchange Act of 1934 (Act) or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

1 NAMES OF REPORTING PERSONS

I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS

2 Tall Cotton Partners, LLC  
CHECK THE APPROPRIATE BOX IF A MEMBER OF GROUP

(a) " (b) "

3 SEC USE ONLY

4 SOURCE OF FUNDS

5 WC  
CHECK IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEM 2(d) OR 2(e) "

6 CITIZENSHIP OR PLACE OF ORGANIZATION

Virginia  
7 SOLE VOTING POWER

NUMBER OF  
SHARES 567,363<sup>1</sup>  
8 SHARED VOTING POWER

BENEFICIALLY

OWNED BY  
EACH 0  
9 SOLE DISPOSITIVE POWER

REPORTING

PERSON 567,363<sup>1</sup>  
10 SHARED DISPOSITIVE POWER  
WITH

11 0  
AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

567,363<sup>1</sup>  
12 CHECK IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES ..

13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

11.9%<sup>2</sup>  
14 TYPE OF REPORTING PERSON

OO limited liability company

<sup>1</sup> Shares are owned directly by Tall Cotton Partners, LLC ( TCP ). Virginia Capital II, LP ( VCP II LP ) owns a majority of the voting interests in TCP, and Virginia Capital Partners II, LLC ( VCP II ) is the sole manager of TCP. VCP II is the general partner of VCP II LP. Virginia Capital Partners, LLC ( VCP ) is the sole owner of VCP II. Frederick L. Russell, Jr. controls VCP.

<sup>2</sup> This percentage is calculated based upon 4,785,262 shares of the Issuer's common stock outstanding as of August 7, 2012, as set forth in the Issuer's quarterly report on Form 10-Q filed with the Securities and Exchange Commission on August 13, 2012.

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1 NAMES OF REPORTING PERSONS

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2 Russell (Jr.), Frederick L.  
CHECK THE APPROPRIATE BOX IF A MEMBER OF GROUP

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**Item 1. Security and Issuer.**

The class of equity securities to which this statement on Schedule 13D (the Statement ) relates is the Common Stock, \$0.01 par value per share (the Common Stock ), of Smith-Midland Corporation, a Delaware corporation (the Issuer ). The principal executive offices of the Issuer are located at 5119 Catlett Road, P.O. Box 300, Midland, Virginia 22728.

**Item 2. Identity and Background.**

This Statement is being filed on behalf of Tall Cotton Partners, LLC, a limited liability company organized under the laws of the Commonwealth of Virginia ( TCP ), Virginia Capital II, LP, a limited partnership organized under the laws of the Commonwealth of Virginia ( VCP II LP ), Virginia Capital Partners II, LLC, a limited liability company organized under the laws of the Commonwealth of Virginia ( VCP II ), Virginia Capital Partners, LLC, a limited liability company organized under the laws of the Commonwealth of Virginia ( VCP ) and, collectively with TCP, VCP II LP and VCP II, the Virginia Capital Entities ) and Frederick L. Russell, Jr. ( Mr. Russell ) and, collectively with the Virginia Capital Entities, the Reporting Persons and, individually, a Reporting Person ) in respect of Common Stock of Smith-Midland Corporation. The Virginia Capital Entities are controlled by Mr. Russell.

(a) - (c)

The address of the principal business office of each of the Reporting Persons is 1801 Libbie Avenue, Suite 201, Richmond, VA 23226. The present principal occupation/employment of Mr. Russell is as the Managing Partner of VCP. The principal business of each of Virginia Capital Entities is investment.

(d) - (e)

During the last five years, none of the Reporting Persons or, to the best of the Reporting Persons' knowledge, any of the managers of the Reporting Persons, has been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors) or been a party to a civil proceeding of a judicial or administrative body of competent jurisdiction and as a result of such proceeding is or was subject to a judgment, decree or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws or finding any violation with respect to such laws.

(f)

Mr. Russell is a citizen of the United States. The Virginia Capital Entities are entities organized under the laws of the Commonwealth of Virginia.

**Item 3. Source and Amount of Funds or Other Consideration.**

From November 13, 2009 to August 10, 2011, TCP acquired 477,139 of the shares of Common Stock reported herein through open market purchases totaling approximately \$776,970.39. These open market transactions were paid for in cash from the working capital of TCP.

On November 4, 2011, TCP acquired an additional 90,224 shares of Common Stock by way of capital contribution to TCP by, Lukrum Holdings, LLC, a noncontrolling member of TCP (Lukrum). The total aggregate value exchanged for these shares of Common Stock was \$153,380.80, which is based on the closing price of these shares on November 3, 2011. The source and amount of the consideration exchanged by TCP for the capital contribution of these shares of Common Stock by Lukrum was that Lukrum received a noncontrolling membership interest in TCP from TCP with a value of \$153,380.80 as of November 4, 2011. Immediately following this contribution, TCP owned a total of 567,363 shares of Common Stock representing 11.9% of the outstanding shares of Common Stock of the Issuer.

**Item 4. Purpose of Transaction.**

The information set forth in Items 3 and 6 is incorporated herein by reference.

The Reporting Persons acquired the shares of Common Stock of the Issuer as described in Item 3 for investment purposes. However, pursuant to the Issuer's Proxy Statement filed on Schedule 14A on August 13, 2012, the Issuer nominated Mr. Russell to serve on the board of directors of the Issuer (the Board) as an independent director. Due to Mr. Russell's nomination to serve on the Board, the Reporting Persons believe it is no longer appropriate for their ownership position in the Issuer to be reported on a Schedule 13G.

At the date of this Statement and, as a result of this nomination, the Reporting Persons have plans or proposals which may result in a change in the present Board. If Mr. Russell is elected to the Board, Mr. Russell intends to (a) review the issuer's charter, bylaws and shareholder rights plan, (b) work to improve the Issuer's corporate governance and (c) strive to increase stockholder value. The Reporting Persons, therefore, reserve the right to undertake these activities and any other actions the Reporting Persons believe to be in the best interest of the Issuer and its stockholders.

The Reporting Persons may, from time to time, depending upon market conditions and other factors deemed relevant by the Reporting Persons, acquire other shares of Common Stock. The Reporting Persons reserve the right to, and may in the future choose to, change their purpose with respect to the investment, including, without limitation, exploring the possibility for extraordinary transactions, and take such actions as they deem appropriate in light of the circumstances, including, without limitation, to dispose of, in the open market, in a privately negotiated transaction, by transfer, by exchange or by gift, all or a portion of the shares of Common Stock which they now own or may hereafter acquire. Any decision of the Reporting Persons to increase their holdings in Common Stock or securities convertible into Common Stock, will depend, however, on

numerous factors, including, without limitation, the price of shares of Common Stock, the terms and conditions related to their purchase and sale, the prospects and profitability of the Issuer, other business and investment alternatives of the Reporting Persons, tax considerations and general economic and market conditions. At any time, the Reporting Persons, or any of them, may determine to dispose of some or all of their holdings of Common Stock depending on those and other considerations.

Except as described above, at the date of this Statement, each of the Reporting Persons has no present plans or proposals which would result in: (a) the acquisition by any person of additional securities of the Issuer, or the disposition of securities of the Issuer; (b) an extraordinary corporate transaction involving the Issuer or any of its subsidiaries; (c) a sale or transfer of a material amount of assets of the Issuer or any of its subsidiaries; (d) any change in the present board of directors or management of the Issuer, including any plans or proposals to change the number or term of directors or to fill any existing vacancies on the board; (e) any material change in the present capitalization or dividend policy of the Issuer; (f) any other material change in the Issuer's business or corporate structure; (g) changes in the Issuer's charter, bylaws or instruments corresponding thereto or other actions which may impede the acquisition of control of the Issuer by any person; (h) causing a class of securities of the Issuer to be delisted from a national securities exchange or to cease to be authorized to be quoted in an inter-dealer quotation system of a registered national securities association; (i) a class of equity securities of the Issuer becoming eligible for termination of registration pursuant to Section 12(g)(4) of the Act; or (j) any action similar to any of those actions enumerated above.

#### Item 5. Interest in Securities of the Issuer.

The information contained on the cover pages to this Statement and the information set forth or incorporated in Items 2, 3, 4 and 6 is incorporated herein by reference.

(a) - (b) See items 11 and 13 of the cover pages to this Statement for the aggregate number of shares and percentage of issued and outstanding shares of Common Stock of the Company owned by the Reporting Persons. The ownership is calculated based upon 4,785,262 shares of the Issuer's common stock outstanding as of August 7, 2012, as set forth in the Issuer's quarterly report on Form 10-Q filed with the Securities and Exchange Commission on August 13, 2012.

Reporting Person	Amount of Common Stock Beneficially Owned <sup>(1)</sup>	Percent of Class	Sole Power to Vote or Direct the Vote <sup>(1)</sup>	Shared Power to Vote or Direct the Vote	Sole Power to Dispose or Direct the Disposition <sup>(1)</sup>	Shared Power to Dispose or Direct the Disposition
Tall Cotton Partners, LLC	567,363	11.9%	567,363		567,363	
Virginia Capital II, LP	567,363	11.9%	567,363		567,363	
Virginia Capital Partners II, LLC	567,363	11.9%	567,363		567,363	
Virginia Capital Partners, LLC	567,363	11.9%	567,363		567,363	
Frederick L. Russell, Jr.	567,363	11.9%	567,363		567,363	

- (1) Shares are owned directly by TCP. VCP II LP owns a majority of the voting interests in TCP, and VCP II is the sole manager of TCP. VCP II is the general partner of VCP II LP. VCP is the sole owner of VCP II. Frederick L. Russell, Jr. controls VCP.

(c) Other than as described in this Statement or as set forth below, the Reporting Persons have not effected any transactions in Common Stock during the past 60 days.

(d) Not applicable.

(e) Not applicable.

**Item 6. Contracts, Arrangements, Understandings or Relationships With Respect to Securities of the Issuer.**

The Reporting Persons' response to Item 4 is incorporated by reference herein. In addition, each of the Reporting Persons is a party to the Joint Filing Agreement, which is filed as Exhibit 1 to this Statement and is incorporated herein by reference.

Except as set forth herein, there are no contracts, arrangements, understandings or relationships (legal or otherwise) between the Reporting Persons, and any other person, with respect to any securities of the Company.

**Item 7. Material to be Filed as Exhibits.**

<b>Exhibit</b>	<b>Description</b>
1	Joint Filing Agreement, dated September 10, 2012, among the Reporting Persons.



**SIGNATURE**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Date: September 10, 2012

**TALL COTTON PARTNERS, LLC**

By: /s/ Frederick L. Russell, Jr.  
Frederick L. Russell, Jr.  
Manager

**VIRGINIA CAPITAL II, LP**

By: Virginia Capital Partners II, LLC, its General Partner

By: /s/ Frederick L. Russell, Jr.  
Frederick L. Russell, Jr.  
Manager

**VIRGINIA CAPITAL PARTNERS II, LLC**

By: /s/ Frederick L. Russell, Jr.  
Frederick L. Russell, Jr.  
Manager

**VIRGINIA CAPITAL PARTNERS, LLC**

By: /s/ Frederick L. Russell, Jr.  
Frederick L. Russell, Jr.  
Manager

/s/ Frederick L. Russell, Jr.  
Frederick L. Russell, Jr.

By: /s/ Hank J. Heyming  
Hank J. Heyming  
Attorney-in-Fact

**Exhibit 1**

**Joint Filing Agreement**

In accordance with Rule 13d-1(k) promulgated under the Securities Exchange Act of 1934, as amended, the persons named below agree to the joint filing on behalf of each of them a Statement on Schedule 13D (including amendments thereof) with regard to the common stock of Smith-Midland Corporation and further agree that this Joint Filing Agreement be included as an exhibit to such joint filings. In evidence thereof, the undersigned, being duly authorized, hereby execute this agreement as of the 10th day of September, 2012.

Date: September 10, 2012

**TALL COTTON PARTNERS, LLC**

By: /s/ Frederick L. Russell, Jr.  
Frederick L. Russell, Jr.  
Manager

**VIRGINIA CAPITAL II, LP**

By: Virginia Capital Partners II, LLC, its General Partner

By: /s/ Frederick L. Russell, Jr.  
Frederick L. Russell, Jr.  
Manager

**VIRGINIA CAPITAL PARTNERS II, LLC**

By: /s/ Frederick L. Russell, Jr.  
Frederick L. Russell, Jr.  
Manager

**VIRGINIA CAPITAL PARTNERS, LLC**

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Frederick L. Russell, Jr.  
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