COLUMBIA BANKING SYSTEM INC

Form 10-Q November 02, 2012

**Table of Contents** 

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

\_\_\_\_\_

FORM 10-Q

\_\_\_\_\_

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012.

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 0-20288

\_\_\_\_\_

### COLUMBIA BANKING SYSTEM, INC.

(Exact name of issuer as specified in its charter)

Washington 91-1422237
(State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification Number)

1301 "A" Street

Tosoma Washington 98402-2156

Tacoma, Washington

(Address of principal executive offices) (Zip Code)

(253) 305-1900

(Issuer's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\circ$  No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $^{\circ}$ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\circ$  No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ý

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No  $\circ$ 

The number of shares of common stock outstanding at October 31, 2012 was 39,687,880.

# Table of Contents

# TABLE OF CONTENTS

		Page
	PART I — FINANCIAL INFORMATION	Č
Item 1.	Financial Statements (unaudited)	
	Consolidated Balance Sheets – September 30, 2012 and December 31, 2011	<u>1</u>
	Consolidated Statements of Income - three and nine months ended September 30, 2012 and 2011	<u>1</u> 2
	Consolidated Statements of Comprehensive Income - three and nine months ended September 30, 2012 and 2011	<u>3</u>
	Consolidated Statements of Changes in Shareholders' Equity - nine months ended September 30, 2012 and 2011	<u>4</u>
	Consolidated Statements of Cash Flows - nine months ended September 30, 2012 and 2011	<u>15</u>
	Notes to Unaudited Consolidated Financial Statements	<u>6</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>33</u>
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	<u>54</u>
Item 4.	Controls and Procedures	<u>54</u>
	PART II — OTHER INFORMATION	
Item 1.	Legal Proceedings	<u>55</u>
Item 1A.	Risk Factors	<u>55</u>
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	<u>55</u>
Item 3.	Defaults Upon Senior Securities	<u>55</u>
Item 4.	Mine Safety Disclosures	<u>55</u>
Item 5.	Other Information	<u>55</u>
Item 6.	<u>Exhibits</u>	<u>56</u>
	Signatures	<u>57</u>
i		

# Table of Contents

PART I - FINANCIAL INFORMATION Item 1. FINANCIAL STATEMENTS CONSOLIDATED BALANCE SHEETS Columbia Banking System, Inc. (Unaudited)

			2012	December 31, 2011
ASSETS			(in thousands)	¢01.264
Cash and due from banks			\$98,979 463,613	\$91,364 202,925
Interest-earning deposits with banks Total cash and cash equivalents			562,592	294,289
Securities available for sale at fair value (amortize	d cost of \$808.43	4 and \$087 560	•	294,209
respectively)	α cost of φορο, <del>τ</del> ο	+ and ψ/67,500,	943,624	1,028,110
Federal Home Loan Bank stock at cost			22,017	22,215
Loans held for sale			3,600	2,148
Loans, excluding covered loans, net of unearned in	ncome of (\$11.52)	3) and (\$16.217).	•	
respectively	φ11,62.	o) uno (#10, <b>2</b> 17),	2,476,844	2,348,371
Less: allowance for loan and lease losses			51,527	53,041
Loans, excluding covered loans, net			2,425,317	2,295,330
Covered loans, net of allowance for loan losses of	(\$29,157) and (\$4	1,944),		
respectively			429,286	531,929
Total loans, net			2,854,603	2,827,259
FDIC loss-sharing asset			111,677	175,071
Interest receivable			16,587	15,287
Premises and equipment, net			115,506	107,899
Other real estate owned (\$16,511 and \$28,126 cov	ered by FDIC los	s-share,	27,386	51,019
respectively)				•
Goodwill			115,554	115,554
Core deposit intangible, net			16,803	20,166
Other assets			113,100	126,928
Total assets			\$4,903,049	\$4,785,945
LIABILITIES AND SHAREHOLDERS' EQUITY	Y			
Deposits:			ф1 <b>27</b> 0 <b>221</b>	φ1 15C C10
Noninterest-bearing			\$1,270,321	\$1,156,610
Interest-bearing			2,668,534	2,658,919
Total deposits			3,938,855	3,815,529
Federal Home Loan Bank advances			113,080	119,009
Securities sold under agreements to repurchase Other liabilities			25,000	25,000
			64,137 4,141,072	67,069 4,026,607
Total liabilities  Commitments and contingent liabilities			4,141,072	4,020,007
Commitments and contingent liabilities Shareholders' equity:				
Shareholders equity.	September 30,	December 31,		
	2012	2011		
Common stock (no par value)	2012	2011		
Authorized shares	63,033	63,033		
Issued and outstanding	39,689	39,506	581,001	579,136
Retained earnings	27,007	27,200	152,498	155,069
			, o	

Accumulated other comprehensive income	28,478	25,133
Total shareholders' equity	761,977	759,338
Total liabilities and shareholders' equity	\$4,903,049	\$4,785,945

# Table of Contents

# CONSOLIDATED STATEMENTS OF INCOME

Columbia Banking System, Inc.

(Unaudited)

	Three Month September 3	0,	Nine Month September 3	30,
	2012	2011	2012	2011
* *	(in thousand	s except per sh	are amounts)	
Interest Income	Φ.5.2. (.0.0	Φ.50. 655	Φ160.0 <b>7</b> 5	<b>0151 446</b>
Loans	\$52,600	\$59,655	\$168,875	\$151,446
Taxable securities	4,218	6,037	14,414	16,701
Tax-exempt securities	2,422	2,500	7,442	7,483
Federal funds sold and deposits in banks	229	240	564	722
Total interest income	59,469	68,432	191,295	176,352
Interest Expense	1 220	2.642	4.670	0.560
Deposits  Federal Herra Lean Bonk advances	1,339	2,642	4,679	8,569
Federal Home Loan Bank advances	745	807	2,229	2,215
Long-term obligations	120	75 120	250	579
Other borrowings	120	120	358	377
Total interest expense	2,204	3,644	7,266	11,740
Net Interest Income	57,265	64,788	184,029	164,612
Provision for loan and lease losses	2,875	500	11,125	2,650
Provision (recapture) for losses on covered loans	` '	433	23,381	2,312
Net interest income after provision for loan and lease losses	58,382	63,855	149,523	159,650
Noninterest Income (Loss)	7.600	6.001	22 222	10.746
Service charges and other fees	7,609	6,991	22,222	19,746
Gain on bank acquisitions, net of tax	2.054	1,830	— 6 167	1,830
Merchant services fees	2,054	1,952	6,167	5,393
Gain on sale of investment securities, net	747		62	1.556
Bank owned life insurance	747	523	2,177	1,556
Change in FDIC loss-sharing asset Other				(32,048 )
	1,630	1,755	4,650	3,842
Total noninterest income (loss)	(911	2,196	20,491	319
Noninterest Expense Compensation and employee benefits	21,523	21,392	61 101	50 772
Occupancy	4,886	4,815	64,484 15,310	59,772 13,600
Merchant processing	921	4,813 976	2,724	2,764
	1,341	1,137	3,342	3,050
Advertising and promotion Data processing and communications	2,499	2,195	7,263	6,032
Legal and professional fees	2,783	1,957	6,221	4,868
Taxes, licenses and fees	1,124	1,211	3,594	2,983
Regulatory premiums	775	574	2,560	3,553
Net benefit of operation of other real estate owned			) (536	(100
Amortization of intangibles	1,093	1,177	3,362	(423 ) 3,116
FDIC clawback liability	334	1,177	100	3,294
Other	4,726	3,550	16,689	11,836
Total noninterest expense	40,936	39,935	125,113	11,830
Income before income taxes	16,535	26,116	44,901	45,524
Income tax provision	4,655	7,244	12,220	12,241
Net Income	\$11,880	\$18,872	\$32,681	\$33,283
NOT HIGHIC	φ11,000	φ10,0/2	φ 32,001	ψυυ,20υ

Earnings per common share				
Basic	\$0.30	\$0.48	\$0.82	\$0.84
Diluted	\$0.30	\$0.48	\$0.82	\$0.84
Dividends paid per common share	\$0.30	\$0.06	\$0.89	\$0.14
Weighted average number of common shares outstanding	39,289	39,131	39,248	39,092
Weighted average number of diluted common shares outstanding	39,291	39,192	39,251	39,167

# Table of Contents

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME Columbia Banking System, Inc.

(Unaudited)

	Three Months E September 30,	Ended	
	2012 (in thousands)	2011	
Net income as reported	\$11,880	\$18,872	
Unrealized gain from securities: Net unrealized holding gain from available for sale securities arising during the period, net of tax of (\$1,432) and (\$2,808)	2,631	4,988	
Reclassification adjustment of net gain from sale of available for sale securities included in income, net of tax of \$0 and \$0	_	_	
Net unrealized gain from securities, net of reclassification adjustment Pension plan liability adjustment:	2,631	4,988	
Net unrealized gain from unfunded defined benefit plan liability arising during the period, net of tax of \$0 and \$0	_	_	
Amortization of unrecognized net actuarial loss included in net periodic pension cost, net of tax of (\$7) and (\$8)	13	14	
Pension plan liability adjustment, net	13	14	
Total comprehensive income	\$14,524 Nine Months En September 30,	\$23,874 nded	
	2012	2011	
	(in thousands)		
Net income as reported	\$32,681	\$33,283	
Unrealized gain from securities:			
Net unrealized holding gain from available for sale securities arising during the period, net of tax of (\$1,345) and (\$7,733)	3,355	13,768	
Reclassification adjustment of net gain from sale of available for sale securities included in income, net of tax of \$23 and \$0	(39)	_	
Net unrealized gain from securities, net of reclassification adjustment	3,316	13,768	
Cash flow hedging instruments:  Reclassification adjustment of net gain included in income, net of tax of \$0 and \$79		(143	)
Net change in cash flow hedging instruments	_	(143	)
Pension plan liability adjustment:		(1.5	,
Net unrealized gain from unfunded defined benefit plan liability arising during the period, net of tax of \$0 and \$154	_	(260	)
Amortization of unrecognized net actuarial loss included in net periodic pension cost, net of tax of (\$31) and (\$23)	29	41	
Pension plan liability adjustment, net Total comprehensive income	29 \$36,026	(219 \$46,689	)

### **Table of Contents**

# CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY Columbia Banking System, Inc. (Unaudited)

	Common Stock				Total	
	Number of Shares	f Amount	Retained Earnings	Other Comprehensive Income	Shareholde	rs'
	(in thousan	nds)				
Balance at January 1, 2011	39,338	\$576,905	\$117,692	\$ 12,281	\$706,878	
Net income	_		33,283		33,283	
Other comprehensive income	_	_		13,406	13,406	
Issuance of common stock - stock option and other plans	47	792	_	_	792	
Issuance of common stock - restricted stock awards, net of canceled awards	119	1,163	_	_	1,163	
Purchase and retirement of common stock	(2)	(32)		_	(32	)
Cash dividends paid on common stock	_	_	(5,524)	_	(5,524	)
Balance at September 30, 2011	39,502	\$578,828	\$145,451	\$ 25,687	\$749,966	
Balance at January 1, 2012	39,506	\$579,136	\$155,069	\$ 25,133	\$759,338	
Net income	_		32,681	_	32,681	
Other comprehensive income	_	_		3,345	3,345	
Issuance of common stock - stock option and other plans	40	713	_	_	713	
Issuance of common stock - restricted stock awards, net of canceled awards	143	1,152	_	_	1,152	
Cash dividends paid on common stock	_	_	(35,252)	_	(35,252	)
Balance at September 30, 2012	39,689	\$581,001	\$152,498	\$ 28,478	\$761,977	

# Table of Contents

# CONSOLIDATED STATEMENTS OF CASH FLOWS

Columbia Banking System, Inc.

(Unaudited)

(Ollauditeu)	Nº M d E	1 1	
	Nine Months E	nded	
	September 30,	2011 (1)	
	2012	2011 (1)	
	(in thousands)		
Cash Flows From Operating Activities			
Net Income	\$32,681	\$33,283	
Adjustments to reconcile net income to net cash provided by operating activities			
Provision for loan and lease losses and losses on covered loans	34,506	4,962	
Stock-based compensation expense	1,152	1,163	
Depreciation, amortization and accretion	45,873	35,168	
Net realized gain on FDIC-assisted bank acquisitions	_	(1,830	)
Net realized gain on sale of securities	(62)		
Net realized gain on sale of other assets	(35)	(13	)
Net realized gain on sale of other real estate owned	(8,604)	(7,069	)
Gain on termination of cash flow hedging instruments	_	(222	)
Write-down on other real estate owned	7,001	5,392	
Net change in:			
Loans held for sale	(1,452	(1,814	)
Interest receivable	(1,300	(3,384	)
Interest payable	(374		)
Other assets	(5,223	3,186	,
Other liabilities	(3,881	1,608	
Net cash provided by operating activities	100,282	70,204	
Cash Flows From Investing Activities	,	,	
Loans originated and acquired, net of principal collected	(72,180	(69,420	)
Purchases of:	(, , ,	(,	,
Securities available for sale	(87,346	(294,678	)
Premises and equipment	(12,404		)
Proceeds from:	(-=, )	(,	,
FDIC reimbursement on loss-sharing asset	49,194	51,000	
Sales of securities available for sale	3,845		
Principal repayments and maturities of securities available for sale	163,584	101,071	
Disposal of premises and equipment	25	59	
Sales of covered other real estate owned	25,202	14,604	
Sales of other real estate and other personal property owned	15,069	10,234	
Capital improvements on other real estate properties	(11)	(726	)
Decrease in Small Business Administration secured borrowings	(11 ) —	(642	)
Net cash acquired in business combinations		247,792	,
Net cash provided by investing activities	84,978	48,675	
Cash Flows From Financing Activities	07,770	40,073	
Net increase (decrease) in deposits	123,326	(215,701	)
Proceeds from:	123,320	(213,701	,
Federal Home Loan Bank advances		100	
	_		
Federal Reserve Bank borrowings	<del></del>	100	
Exercise of stock options  Powment for:	713	792	
Payment for:			

Repayment of Federal Home Loan Bank advances	(5,744	)	(39,447	)
Repayment of Federal Reserve Bank borrowings	_		(100	)
Common stock dividends	(35,252	)	(5,524	)
Purchase and retirement of common stock	_		(32	)
Net decrease in other borrowings	_		(25,735	)
Net cash provided by (used in) financing activities	83,043		(285,547	)
Increase (Decrease) in cash and cash equivalents	268,303		(166,668	)
Cash and cash equivalents at beginning of period	294,289		514,130	
Cash and cash equivalents at end of period	\$562,592		\$347,462	
Supplemental Information:				
Cash paid during the year for:				
Cash paid for interest	\$7,640		\$11,967	
Cash paid for income tax	\$9,605		\$12,870	
Non-cash investing activities				
Assets acquired in FDIC-assisted acquisitions (excluding cash and cash	<b>\$</b> —		\$485,870	
equivalents)				
Liabilities assumed in FDIC-assisted acquisitions	\$—		\$731,832	
Loans transferred to other real estate owned	\$15,024		\$16,505	
(1) Reclassified to conform to the current period's presentation.				
See accompanying Notes to unaudited Consolidated Financial Statements.				

### **Table of Contents**

### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Columbia Banking System, Inc.

1. Basis of Presentation and Significant Accounting Policies

**Basis of Presentation** 

The interim unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with instructions to Form 10-Q and Article 10 of Regulation S-X. The consolidated financial statements include the accounts of the Company, and its wholly owned banking subsidiary Columbia Bank (the "Bank"). All intercompany transactions and accounts have been eliminated in consolidation. In the opinion of management, all adjustments (consisting only of normal recurring adjustments) considered necessary for a fair statement of the results for the interim periods presented have been included. The results of operations for the nine months ended September 30, 2012 are not necessarily indicative of results to be anticipated for the year ending December 31, 2012. The accompanying interim unaudited consolidated financial statements should be read in conjunction with the financial statements and related notes contained in the Company's 2011 Annual Report on Form 10-K.

Significant Accounting Policies

The significant accounting policies used in preparation of our consolidated financial statements are disclosed in our 2011 Annual Report on Form 10-K. Other than as discussed below, there have not been any changes in our significant accounting policies compared to those contained in our 2011 Form 10-K disclosure for the year ended December 31, 2011.

2. Accounting Pronouncements Recently Issued

In May 2011, the Financial Accounting Standards Board ("FASB") issued ASU 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. Generally Accepted Accounting Principles ("GAAP") and International Financial Reporting Standards ("IFRS") (Topic 820). ASU 2011-04 developed common requirements between GAAP and IFRS for measuring fair value and for disclosing information about fair value measurements. The Company adopted this ASU during the first quarter of 2012 with no impact on the Company's financial condition or results of operations.

In October 2012, the FASB issued ASU 2012-06, Subsequent Accounting for an Indemnification Asset Recognized at the Acquisition Date as a Result of a Government-Assisted Acquisition of a Financial Institution. ASU 2012-06 clarifies that when a reporting entity recognizes an indemnification asset as a result of a government-assisted acquisition of a financial institution and there is a subsequent change in the amount of cash flows expected to be collected on the indemnified asset, the reporting entity should subsequently measure the indemnification asset on the same basis as the underlying loans by taking into account the contractual limitations of the Loss-Sharing Agreement ("LSA"). For amortization of changes in value, the reporting entity should use the term of the LSA if it is shorter than the term of the acquired loans. ASU 2012-06 is effective for interim and annual periods beginning after December 15, 2012. Early adoption is permitted. The Company is evaluating the impact this ASU will have on its financial condition and results of operations.

### **Table of Contents**

### 3. Securities

The following table summarizes the amortized cost, gross unrealized gains and losses and the resulting fair value of securities available for sale:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	F	Fair Value
	(in thousands)				
September 30, 2012					
U.S. government agency and					
government-sponsored enterprise mortgage-backed securities and collateralized mortgage obligations	\$544,106	\$19,525	\$(423	) \$	5563,208
State and municipal securities	258,130	24,388	(18	) 2	82,500
U.S. government agency and government-sponsored enterprise securities	92,888	1,618	_	9	4,506
Other securities	3,310	125	(25	) 3	,410
Total	\$898,434	\$45,656	\$(466	) \$	5943,624
December 31, 2011					
U.S. government agency and					
government-sponsored enterprise mortgage-backed	\$678,631	\$19,323	\$(2,000	) \$	6695,954
securities and collateralized mortgage obligations					
State and municipal securities	263,075	22,746	(58	) 2	285,763
U.S. government agency and	42,558	505	_	4	3,063
government-sponsored enterprise securities	2 206	<i>C</i> 4	(20)	\ 2	220
Other securities	3,296	64 \$ 42 628	(30	,	330
Total	\$987,560	\$42,638	\$(2,088	) >	51,028,110

The scheduled contractual maturities of investment securities available for sale at September 30, 2012 are presented as follows:

	September 30, 2012		
	Amortized Cost	Fair Value	
	(in thousands)		
Due within one year	\$23,144	\$26,360	
Due after one year through five years	138,171	142,207	
Due after five years through ten years	152,525	160,307	
Due after ten years	581,285	611,341	
Other securities with no stated maturity	3,309	3,409	
Total investment securities available-for-sale	\$898,434	\$943,624	

The following table summarizes, as of September 30, 2012, the carrying value of securities pledged as collateral to secure public deposits, borrowings and other purposes as permitted or required by law:

	Carrying Amount
	(in thousands)
To Washington and Oregon State to secure public deposits	\$249,626
To Federal Reserve Bank to secure borrowings	51,487
Other securities pledged	46,994
Total securities pledged as collateral	\$348,107

### **Table of Contents**

The following tables show the gross unrealized losses and fair value of the Company's investments with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at September 30, 2012 and December 31, 2011:

	Less than 1	2 Months		12 Months	or More		Total		
	Fair	Unrealize	ed	Fair	Unrealize	ed	Fair	Unrealize	ed
	Value	Losses		Value	Losses		Value	Losses	
	(in thousan	ds)							
September 30, 2012									
U.S. government agency and									
government-sponsored enterprise	\$33,377	\$(272	`	\$18,445	\$(151	`	\$51,822	(423	`
mortgage-backed securities and collateralized	\$33,377	\$(212	,	\$10,443	\$(131	,	Φ31,622	(423	,
mortgage obligations									
State and municipal securities	636	(4	)	424	(14	)	1,060	(18	)
Other securities				975	(25	)	975	(25	)
Total	\$34,013	\$(276	)	\$19,844	\$(190	)	\$53,857	\$(466	)
December 31, 2011									
U.S. government agency and									
government-sponsored enterprise	\$238,875	\$(1,999	`	\$196	\$(1	`	\$239,071	\$(2,000	)
mortgage-backed securities and collateralized	Ψ230,073	Ψ(1,)))	,	Ψ170	Ψ(1	,	Ψ237,071	Ψ(2,000	,
mortgage obligations									
State and municipal securities	3,820	(24	)	950	(34	)	4,770	(58	)
Other securities	_	_		970	(30	)	970	(30	)
Total	\$242,695	\$(2,023	)	\$2,116	\$(65	)	\$244,811	\$(2,088	)

At September 30, 2012, there were 18 U.S. government agency and government-sponsored enterprise mortgage-backed securities & collateralized mortgage obligations securities in an unrealized loss position, of which nine were in a continuous loss position for 12 months or more. The decline in fair value is attributable to changes in interest rates relative to where these investments fall within the yield curve and their individual characteristics. Because the Company does not intend to sell these securities nor does the Company consider it more likely than not that it will be required to sell these securities before the recovery of amortized cost basis, which may be upon maturity, the Company does not consider these investments to be other-than-temporarily impaired at September 30, 2012.

At September 30, 2012, there were three state and municipal government securities in an unrealized loss position, of which two were in a continuous loss position for 12 months or more. The unrealized losses on state and municipal securities were caused by interest rate changes or widening of market spreads subsequent to the purchase of the individual securities. Management monitors published credit ratings of these securities for adverse changes. As of September 30, 2012, none of the rated obligations of state and local government entities held by the Company had an adverse credit rating. Because the credit quality of these securities are investment grade and the Company does not intend to sell these securities nor does the Company consider it more likely than not that it will be required to sell these securities before the recovery of amortized cost basis, which may be upon maturity, the Company does not consider these investments to be other-than-temporarily impaired at September 30, 2012.

At September 30, 2012, there was one other security, a mortgage-backed securities fund in a continuous unrealized loss position for 12 months or more. The decline in fair value is attributable to changes in interest rates and the additional risk premium investors are demanding for investment securities with these characteristics. The Company does not consider this investment to be other-than-temporarily impaired at September 30, 2012 as it has the intent and ability to hold the investment for sufficient time to allow for recovery in the market value.

### **Table of Contents**

Securities Deemed to be Other-Than-Temporarily Impaired

During 2011, the Company determined that one of its state and municipal securities with a par amount of \$3.0 million was other-than-temporarily impaired due to it maturing during the period without repaying the principal amount. The Company determined that the entire amount of the other-than-temporary impairment was credit-related as the present value of the expected future cash flows for the defaulted security was zero. The credit-related other-than-temporary impairment of \$3.0 million was recorded in the consolidated statements of income for the year ended December 31, 2011. The Company continues to hold this security at September 30, 2012. Based on information available at September 30, 2012, the the fair value of this security has been increased to the original par amount as the Company was notified that there would be a full repayment. The increase in fair value was recorded to accumulated other comprehensive income in the consolidated balance sheet. Subsequent to quarter end, on October 1, 2012, the Company received full payment on this municipal bond, including accrued interest.

### 4. Noncovered Loans

Noncovered loans include loans originated through our branch network and loan departments as well as acquired loans that are not subject to FDIC loss-sharing agreements.

The following is an analysis of the noncovered loan portfolio by major types of loans (net of unearned income):

	September 30,	December 31	٠,
	2012	2011	
Noncovered loans:	(in thousands)		
Commercial business	\$1,142,737	\$1,031,721	
Real estate:			
One-to-four family residential	47,656	64,491	
Commercial and multifamily residential	1,035,356	998,165	
Total real estate	1,083,012	1,062,656	
Real estate construction:			
One-to-four family residential	50,381	50,208	
Commercial and multifamily residential	51,466	36,768	
Total real estate construction	101,847	86,976	
Consumer	160,771	183,235	
Less: Net unearned income	(11,523)	(16,217	)
Total noncovered loans, net of unearned income	2,476,844	2,348,371	
Less: Allowance for loan and lease losses	(51,527)	(53,041	)
Total noncovered loans, net	\$2,425,317	\$2,295,330	
Loans held for sale	\$3,600	\$2,148	

At September 30, 2012 and December 31, 2011, the Company had no material foreign activities. Substantially all of the Company's loans and unfunded commitments are geographically concentrated in its service areas within the states of Washington and Oregon.

The Company and its banking subsidiary have granted loans to officers and directors of the Company and related interests. These loans are made on the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with unrelated persons and do not involve more than the normal risk of collectability. The aggregate dollar amount of these loans was \$13.5 million and \$9.0 million at September 30, 2012 and December 31, 2011, respectively. During the first nine months of 2012, advances on related party loans were \$6.9 million and repayments totaled \$2.4 million.

At September 30, 2012 and December 31, 2011, \$441.6 million and \$462.0 million of commercial and residential real estate loans were pledged as collateral on Federal Home Loan Bank borrowings. The Company has also pledged \$61.7 million and \$351.3 million of commercial loans to the Federal Reserve Bank for additional borrowing capacity at September 30, 2012 and December 31, 2011, respectively.

# Table of Contents

The following is an analysis of noncovered, nonaccrual loans as of September 30, 2012 and December 31, 2011:

,	September 30,	2012	December 31, 2	2011
	Recorded	Unpaid Principal	Recorded	Unpaid Principal
	Investment	Balance	Investment	Balance
	Nonaccrual	Nonaccrual	Nonaccrual	Nonaccrual
	Loans	Loans	Loans	Loans
Noncovered loans:	(in thousands)			
Commercial business				
Secured	\$12,455	\$ 21,683	\$10,124	\$ 16,820
Unsecured	109	109	119	719
Real estate:				
One-to-four family residential	2,220	2,617	2,696	3,011
Commercial & multifamily residential				
Commercial land	3,647	7,581	3,739	7,230
Income property multifamily	6,628	9,233	6,775	9,265
Owner occupied	9,184	12,598	8,971	10,932
Real estate construction:				
One-to-four family residential				
Land and acquisition	3,332	7,360	7,799	16,703
Residential construction	2,027	2,648	2,986	5,316
Commercial & multifamily residential				
Income property multifamily	_		7,067	14,912
Consumer	1,987	2,279	3,207	3,960
Total	\$41,589	\$ 66,108	\$53,483	\$ 88,868
10				
10				

# Table of Contents

The following is an aging of the recorded investment of the noncovered loan portfolio as of September 30, 2012 and December 31, 2011:

	Current Loans	30 - 59 Days Past Due	60 - 89 Days Past Due	Greater than 90 Days Past Due	Total Past Due	Nonaccrual Loans	Total Loans
September 30, 2012 Noncovered loans: Commercial business	(in thousand	s)					
Secured Unsecured Real estate:	\$1,079,237 41,414	\$4,735 58	\$572 485	\$ <u> </u>	\$5,307 543	\$12,455 109	\$1,096,999 42,066
One-to-four family residential Commercial & multifamily residential	45,173	31	401	_	432	2,220	47,825
Commercial land	39,729	93	420		513	3,647	43,889
Income property	576,969	2,281	_	_	2,281	6,628	585,878
multifamily Owner occupied Real estate construction:	388,011	1,124	_	_	1,124	9,184	398,319
One-to-four family residential Land and acquisition Residential construction Commercial & multifamily residential	14,139 27,390	386 118	1,225 1,395		1,611 1,513	3,332 2,027	19,082 30,930
Income property	27,027	_	_	_	_	_	27,027
multifamily Owner occupied	23,974						23,974
Consumer	157,901	<del></del>	— 119	_	<u> </u>	 1,987	160,855
Total	\$2,420,964	\$9,674	\$4,617	<b>\$</b> —	\$14,291	\$41,589	\$2,476,844
	Current Loans	30 - 59 Days Past Due	60 - 89 Days Past Due	Greater than 90 Days Past Due	Total Past Due	Nonaccrual Loans	Total Loans
December 31, 2011 Noncovered loans: Commercial business	(in thousand	s)					
Secured Unsecured Real estate:	\$966,563 46,880	\$1,741 407	\$2,989 —	\$— —	\$4,730 407	\$10,124 119	\$981,417 47,406
One-to-four family residential Commercial & multifamily residential	60,764	603	_	_	603	2,696	64,063
Commercial land	46,161	781	_	_	781	3,739	50,681

Income property multifamily	524,225	2,872	121	_	2,993	6,775	533,993
Owner occupied	394,691	829	298		1,127	8,971	404,789
Real estate construction:							
One-to-four family							
residential							
Land and acquisition	17,249	153			153	7,799	25,201
Residential construction	19,555	1,390			1,390	2,986	23,931
Commercial &							
multifamily residential							
Income property multifamily	13,810	_	_	_	_	7,067	20,877
Owner occupied	12,790		_				12,790
Consumer	179,753	141	122	_	263	3,207	183,223
Total	\$2,282,441	\$8,917	\$3,530	<b>\$</b> —	\$12,447	\$53,483	\$2,348,371
11							

# Table of Contents

The following is an analysis of impaired loans as of September 30, 2012 and December 31, 2011:

The following is an analysis of mig	Recorded Investment of Loans	Recorded Investment of Loans	Impaired Lo Recorded A		01 31, 2011	Impaired L Without Recorded	
	for Contingency Provision	Micdisvirtedally Measured for Specific Impairment	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance
September 30, 2012 Noncovered loans:	(in thousands	s)					
Commercial business Secured	¢1 000 512	¢ 0 406	¢ 1 400	¢ 2 006	¢ 215	¢ 6 000	¢ 12 220
Unsecured	\$1,088,513 41,966	\$ 8,486 100	\$1,498 100	\$ 2,086 100	\$ 315 100	\$6,988	\$12,330
Real estate:	41,900	100	100	100	100	_	
One-to-four family residential	45,849	1,976	353	366	69	1,623	1,832
Commercial & multifamily residential	13,017	1,970	333	300	0)	1,023	1,032
Commercial land	40,824	3,065	205	214	1	2,860	6,470
Income property multifamily	579,603	6,275	_	_	_	6,275	8,574
Owner occupied	384,110	14,209	1,559	1,657	245	12,650	18,162
Real estate construction:	ŕ	•	ŕ	,		,	,
One-to-four family residential							
Land and acquisition	16,263	2,819	_		_	2,819	4,813
Residential construction	28,101	2,829	_			2,829	3,444
Commercial & multifamily residential							
Income property multifamily	27,027	_	_	_	_	_	_
Owner occupied	23,974		_		_	_	
Consumer	159,812	1,043	_		_	1,043	1,049
Total	\$2,436,042	\$ 40,802	\$3,715	\$4,423	\$ 730	\$37,087	\$56,674
	Recorded Investment of Loans	Recorded Investment of Loans	Impaired Lo Recorded A			Impaired L Without Recorded A	
	for Contingency	•	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance
D 1 21 2011	Provision	Impairment					
December 31, 2011	(in thousands	s)					
Noncovered loans:							
Commercial business	ф.0 <b>72</b> , <b>5</b> 2.1	Φ 0 006	Φ2.026	ф <b>2.027</b>	Φ 054	Φ.Ε. Ο.C.Ο.	Φ1 <b>2</b> 100
Secured	\$972,531	\$ 8,886	\$2,926	\$ 2,927	\$ 954	\$5,960	\$12,109
Unsecured	47,309	97	97	97	97	_	_
Real estate:	61 504	2 470	500	500	06	1 007	2 126
One-to-four family residential Commercial & multifamily residential	61,584	2,479	582	590	96	1,897	2,136
Commercial land	46,882	3,799	_			3,799	6,773
Income property multifamily	527,362	6,631	687	759	63	5,944	7,700
money property maintaining	221,202	5,001	307			-,,,,,,	.,,,,,,

Owner occupied	390,225	14,564	274	274	185	14,290	18,524
Real estate construction:							
One-to-four family residential							
Land and acquisition	17,813	7,388	450	948	_	6,938	11,978
Residential construction	18,847	5,084	59	1,509	59	5,025	5,116
Commercial & multifamily							
residential							
Income property multifamily	13,810	7,067		_	_	7,067	14,947
Owner occupied	12,790	_			_	_	_
Consumer	180,930	2,293	151	225	30	2,142	2,639
Total	\$2,290,083	\$ 58,288	\$5,226	\$7,329	\$ 1,484	\$53,062	\$81,922
12							

# Table of Contents

The following table provides additional information on impaired loans for the three and nine month periods indicated.

The following table pr				•			•	
	Three Mon	nths Ended S	September 3	0,	Nine Mon	ths Ended Se	eptember 30	),
	2012		2011		2012		2011	
	Average	Interest	Average	Interest	Average	Interest	Average	Interest
	Recorded	Recognize	d Recorded	Recognized	d Recorded	Recognized	l Recorded	Recognized
	Investmen	t on	Investmen	it on	Investmen	t on	Investmen	t on
	Impaired	Impaired	Impaired	Impaired	Impaired	Impaired	Impaired	Impaired
	Loans	Loans	Loans	Loans	Loans	Loans	Loans	Loans
Noncovered loans:	(in thousan	nds)						
Commercial business								
Secured	\$10,306	\$ 6	\$8,400	\$ (36)	\$10,008	\$ 14	\$17,251	\$ 16
Unsecured	118	1	194	(1)	118	5	148	
Real estate:				, , ,				
One-to-four family	2.014	(0)	0.006		2 1 40		2 400	
residential	2,014	(9)	2,236		2,140		2,498	
Commercial &								
multifamily								
residential								
Commercial land	3,079	_	3,790	_	3,242	_	4,380	_
Income property	7,577	55	7,454	84	7,830	60	9,444	526
multifamily	1,511	33	7,434		7,030		7, <del>444</del>	
Owner occupied	13,185	244	15,799	234	13,668	762	15,427	298
Real estate								
construction:								
One-to-four family								
residential								
Land and acquisition	3,213	_	8,202	38	4,876		9,368	176
Residential	2,792	12	3,713		3,539	17	4,397	
construction	•		,		•		,	
Commercial &								
multifamily								
residential								
Income property	1,877		6,800		3,961		7,064	
multifamily								
Owner occupied	1.045			10				
Consumer	1,045	11	3,824	12	1,359	33	4,276	13
Total	\$45,206	\$ 320	\$60,412	\$ 331	\$50,741	\$ 891	\$74,253	\$ 1,029

### **Table of Contents**

There were no Troubled Debt Restructurings ("TDR") during the three and nine months ended September 30, 2012. The following is an analysis of loans classified as TDR during the three and nine months ended September 30, 2011:

The following is all allarysis of found classified as TDR daring the time		ths ended Septem	· · · · · · · · · · · · · · · · · · ·
	Number of	•	onPost-Modification
	TDR		Outstanding Recorded
	Modification	Recorded ons Investment	Investment
Noncovered loans:	(dollars in	thousands)	
Commercial business:			
Secured	1	\$ 226	\$ 226
Total	1	\$ 226	\$ 226
	Nine month	s ended Septemb	er 30, 2011
	Number of		nPost-Modification
	TDR	Outstanding	Outstanding
	Modification	Recorded ons Investment	Recorded
		Investment	Investment
Noncovered loans:	(dollars in t	housands)	
Commercial business:			
Secured	3	\$ 578	\$ 578
Real estate:			
Commercial and multifamily residential:			
Income property multifamily	1	623	623
Real estate construction:			
One-to-four family residential:			
Residential construction	1	36	36
Total	5	\$ 1,237	\$ 1,237

The Company's loans classified as TDR are loans that have been modified or the borrower has been granted special concessions due to financial difficulties that, if not for the challenges of the borrower, the Company would not otherwise consider. The Company had commitments to lend \$1.2 million and \$535 thousand of additional funds on loans classified as TDR as of September 30, 2012 and December 31, 2011, respectively. The TDR modifications or concessions are made to increase the likelihood that these borrowers with financial difficulties will be able to satisfy their debt obligations as amended. Credit losses for loans classified as TDR are measured on the same basis as impaired loans. For impaired loans, an allowance is established when the collateral value less selling costs (or discounted cash flows or observable market price) of the impaired loan is lower than the recorded investment of that loan. The Company did not have any loans modified as TDR within the past twelve months that have defaulted during the nine months ended September 30, 2012.

- 5. Allowance for Noncovered Loan and Lease Losses and Unfunded Commitments and Letters of Credit We maintain an allowance for loan and lease losses ("ALLL") to absorb losses inherent in the loan portfolio. The size of the ALLL is determined through quarterly assessments of the probable estimated losses in the loan portfolio. Our methodology for making such assessments and determining the adequacy of the ALLL includes the following key elements:
- 1. General valuation allowance consistent with the Contingencies topic of the FASB Accounting Standards Codification ("ASC").
- 2. Classified loss reserves on specific relationships. Specific allowances for identified problem loans are determined in accordance with the Receivables topic of the FASB ASC.
- The unallocated allowance provides for other factors inherent in our loan portfolio that may not have been contemplated in the general and specific components of the allowance. This unallocated amount generally comprises less than 5% of the allowance. The unallocated amount is reviewed quarterly based on trends in credit losses, the results of credit reviews and overall economic trends.

The general valuation allowance is systematically calculated quarterly using quantitative and qualitative information about specific loan classes. The minimum required level an entity develops a methodology to determine its allowance for loan and lease losses is by general categories of loans, such as commercial business, real estate, and consumer. However, the Company's methodology in determining its allowance for loan and lease losses is prepared in a more detailed manner at the loan class level, utilizing specific categories such as commercial business secured, commercial business unsecured, real estate

### **Table of Contents**

commercial land, and real estate income property multifamily. The quantitative information uses historical losses from a specific loan class and incorporates the loan's risk rating migration from origination to the point of loss. A loan's risk rating is primarily determined based upon the borrower's ability to fulfill its debt obligation from a cash flow perspective. In the event there is financial deterioration of the borrower, the borrower's other sources of income or repayment are also considered, including recent appraisal values for collateral dependent loans. The qualitative information takes into account general economic and business conditions affecting our market place, seasoning of the loan portfolio, duration of the business cycle, etc. to ensure our methodologies reflect the current economic environment and other factors as using historical loss information exclusively may not give an accurate estimate of inherent losses within the Company's loan portfolio.

When a loan is deemed to be impaired, the Company has to determine if a specific valuation allowance is required for that loan. The specific valuation allowance is a reserve, calculated at the individual loan level, for each loan determined to be both impaired and containing a value less than its recorded investment. The Company measures the impairment based on the discounted expected future cash flows, observable market price, or the fair value of the collateral less selling costs if the loan is collateral dependent or if foreclosure is probable. The specific reserve for each loan is equal to the difference between the recorded investment in the loan and its determined impairment value. The ALLL is increased by provisions for loan and lease losses ("provision") charged to expense, and is reduced by loans charged off, net of recoveries. While the Company's management believes the best information available is used to determine the ALLL, changes in market conditions could result in adjustments to the ALLL, affecting net income, if circumstances differ from the assumptions used in determining the ALLL.

We have used the same methodology for ALLL calculations during the nine months ended September 30, 2012 and 2011. Adjustments to the percentages of the ALLL allocated to loan categories are made based on trends with respect to delinquencies and problem loans within each class of loans. The Company reviews the ALLL quantitative and qualitative methodology on a quarterly basis and makes adjustments when appropriate. The Company continues to strive towards maintaining a conservative approach to credit quality and will continue to prudently adjust our ALLL as necessary in order to maintain adequate reserves. The Company carefully monitors the loan portfolio and continues to emphasize the importance of credit quality.

Once it is determined that all or a portion of a loan balance is uncollectable, and the amount can be reasonably estimated, the uncollectable portion of the loan is charged-off.

# **Table of Contents**

The following tables show a detailed analysis of the allowance for loan and lease losses for noncovered loans for the three and nine months ended September 30, 2012 and 2011:

unce and time months ended Sep				Recoveries	Provision (Recovery		Ending Balance	Specific Reserve	General Allocation
Three months ended September	(in thousan	ids)							
30, 2012		,							
Noncovered loans: Commercial business									
Secured Secured	\$26,505	\$(3,744	`	\$194	\$ 3,007		\$25,962	\$315	\$25,647
Unsecured	\$20,303 772		-	83	(56	)	768	100	668
Real estate:	112	(31	,	0.5	(50	,	700	100	000
One-to-four family residential	673	(49	)	157	(216	)	565	69	496
Commercial & multifamily residential			,						
Commercial land	270	(55	`	_	207		422	1	421
Income property multifamily	8,726	(436	/	357	387		9,034		9,034
Owner occupied	9,037	` <u>.</u> .	_	89	(694	)	8,331	245	8,086
Real estate construction:	7,037	(101	,	0)	(0)1	,	0,331	2-13	0,000
One-to-four family residential									
Land and acquisition	1,651	(307	)	404	(279	)	1,469	_	1,469
Residential construction	1,197	(18	)	_	3		1,182	_	1,182
Commercial & multifamily									
residential									
Income property multifamily	755			63	(456	)	362		362
Owner occupied	68	_		_	23		91	_	91
Consumer	2,049	(500	)	350	267		2,166	_	2,166
Unallocated	493				682		1,175		1,175
Total	\$52,196	\$(5,241	)	\$1,697	\$ 2,875		\$51,527	\$730	\$50,797
	Beginning	Charge-off	fs	Recoveries	Provision		Ending	Specific	General
Nine menths and ad Contamban	Balance	C			(Recovery	y)	Balance	Reserve	Allocation
Nine months ended September	(in thousan	ids)							
30, 2012 Noncovered loans:									
Commercial business									
Secured Secured	\$24,745	\$(8,126	)	\$1,184	\$ 8,159		\$25,962	\$315	\$25,647
Unsecured	689	•	-	130	1		768	100	668
Real estate:		(=	,						
One-to-four family residential	654	(499	)	202	208		565	69	496
Commercial & multifamily		·							
residential									
Commercial land	488	(437	)		371		422	1	421
Income property multifamily	9,551	(3,959	-	710	2,732		9,034		9,034
Owner occupied	9,606	(712	)	628	(1,191	)	8,331	245	8,086
Real estate construction:									
One-to-four family residential	0.004	(0.00	,	0.0.	(000	,	4.466		4.460
Land and acquisition	2,331	`	_	827	(880	)	1,469	_	1,469
Residential construction	864	(617	)	79	856		1,182		1,182
Commercial & multifamily									
residential									

Edgar Filing: COLUMBIA BANKING SYSTEM INC - Form 10-Q

Income property multifamily	665	(93	) 64	(274	362	_	362
Owner occupied	35	_		56	91		91
Consumer	2,719	(1,968	) 809	606	2,166		2,166
Unallocated	694	_		481	1,175		1,175
Total	\$53,041	\$(17,272	) \$4,633	\$ 11,125	\$51,527	\$730	\$50,797
16							

# Table of Contents

	Beginning Balance	Charge-of	fs	Recoveries	Provision (Recovery)	Ending Balance	Specific Reserve	General Allocation
Three months ended September	(in thousan	de)						
30, 2011	(III tilousuli	.43)						
Noncovered loans:								
Commercial business								
Secured	\$22,320	\$(1,904	-	\$420	\$ 2,462	\$23,298	\$54	\$23,244
Unsecured	573	(42	)	40	167	738		738
Real estate:								
One-to-four family residential	847	(53	)	78	70	942		942
Commercial & multifamily								
residential								
Commercial land	894	(4	)		(130 )	760		760
Income property multifamily	14,709	(339	)	10	(5,407)	8,973	297	8,676
Owner occupied	6,479	(100	)		311	6,690	408	6,282
Real estate construction:								
One-to-four family residential								
Land and acquisition	2,852	(169	-	63	269	3,015	175	2,840
Residential construction	1,704	(14	)	56	(222)	1,524	_	1,524
Commercial & multifamily								
residential								
Income property multifamily	43	(145	)	_	157	55	_	55
Owner occupied	34	_		_	(7)	27	_	27
Consumer	2,748	(2,102	)	70	2,985	3,701	32	3,669
Unallocated	854	— • · · · • <b>- · ·</b>			(155 )	699	<u> </u>	699
Total	0.5/1/15/1			\$737	£ 500	\$50.422		@ 10 156
Total	\$54,057	\$(4,872	)	Ψ131	\$ 500	\$50,422	\$966	\$49,456
Total	Beginning		ĺ	Recoveries	Provision	Ending	Specific	General
			ĺ					· ·
Nine months ended September	Beginning	Charge-of	ĺ		Provision	Ending	Specific	General
Nine months ended September 30, 2011	Beginning Balance	Charge-of	ĺ		Provision	Ending	Specific	General
Nine months ended September 30, 2011 Noncovered loans:	Beginning Balance	Charge-of	ĺ		Provision	Ending	Specific	General
Nine months ended September 30, 2011 Noncovered loans: Commercial business	Beginning Balance (in thousan	Charge-of	fs	Recoveries	Provision (Recovery)	Ending Balance	Specific Reserve	General Allocation
Nine months ended September 30, 2011 Noncovered loans: Commercial business Secured	Beginning Balance (in thousan \$21,811	Charge-of ds) \$(6,025	efs )	Recoveries \$749	Provision (Recovery) \$ 6,763	Ending Balance	Specific	General Allocation \$23,244
Nine months ended September 30, 2011 Noncovered loans: Commercial business Secured Unsecured	Beginning Balance (in thousan	Charge-of	efs )	Recoveries	Provision (Recovery)	Ending Balance	Specific Reserve	General Allocation
Nine months ended September 30, 2011 Noncovered loans: Commercial business Secured Unsecured Real estate:	Beginning Balance (in thousan \$21,811 738	Charge-of ds) \$(6,025) (126)	) )	Recoveries \$749 408	Provision (Recovery) \$ 6,763 (282 )	Ending Balance \$23,298 738	Specific Reserve	General Allocation \$23,244 738
Nine months ended September 30, 2011 Noncovered loans: Commercial business Secured Unsecured Real estate: One-to-four family residential	Beginning Balance (in thousan \$21,811	Charge-of ds) \$(6,025	) )	Recoveries \$749	Provision (Recovery) \$ 6,763	Ending Balance	Specific Reserve	General Allocation \$23,244
Nine months ended September 30, 2011 Noncovered loans: Commercial business Secured Unsecured Real estate: One-to-four family residential Commercial & multifamily	Beginning Balance (in thousan \$21,811 738	Charge-of ds) \$(6,025) (126)	) )	Recoveries \$749 408	Provision (Recovery) \$ 6,763 (282 )	Ending Balance \$23,298 738	Specific Reserve	General Allocation \$23,244 738
Nine months ended September 30, 2011 Noncovered loans: Commercial business Secured Unsecured Real estate: One-to-four family residential Commercial & multifamily residential	Beginning Balance (in thousan \$21,811 738 1,100	Charge-of ds) \$(6,025) (126) (717)	) )	\$749 408 78	Provision (Recovery) \$ 6,763 (282 )	Ending Balance \$23,298 738 942	Specific Reserve	General Allocation \$23,244 738 942
Nine months ended September 30, 2011 Noncovered loans: Commercial business Secured Unsecured Real estate: One-to-four family residential Commercial & multifamily residential Commercial land	Beginning Balance (in thousan \$21,811 738 1,100	Charge-of ds) \$(6,025) (126) (717)	) )	\$749 408 	Provision (Recovery) \$ 6,763 (282 ) 481	Ending Balance \$23,298 738 942	Specific Reserve  \$54 —	General Allocation \$23,244 738 942
Nine months ended September 30, 2011 Noncovered loans: Commercial business Secured Unsecured Real estate: One-to-four family residential Commercial & multifamily residential Commercial land Income property multifamily	Beginning Balance (in thousan \$21,811 738 1,100	Charge-of ds) \$(6,025) (126) (717) (660) (979)	) ) )	\$749 408 78	Provision (Recovery) \$ 6,763 (282 ) 481 786 (5,323 )	Ending Balance \$23,298 738 942 760 8,973	\$54 — — 297	General Allocation \$23,244 738 942 760 8,676
Nine months ended September 30, 2011 Noncovered loans: Commercial business Secured Unsecured Real estate: One-to-four family residential Commercial & multifamily residential Commercial land Income property multifamily Owner occupied	Beginning Balance (in thousan \$21,811 738 1,100	Charge-of ds) \$(6,025) (126) (717)	) )	\$749 408 	Provision (Recovery) \$ 6,763 (282 ) 481	Ending Balance \$23,298 738 942	Specific Reserve  \$54 —	General Allocation \$23,244 738 942
Nine months ended September 30, 2011 Noncovered loans: Commercial business Secured Unsecured Real estate: One-to-four family residential Commercial & multifamily residential Commercial land Income property multifamily Owner occupied Real estate construction:	Beginning Balance (in thousan \$21,811 738 1,100	Charge-of ds) \$(6,025) (126) (717) (660) (979)	) ) )	\$749 408 78	Provision (Recovery) \$ 6,763 (282 ) 481 786 (5,323 )	Ending Balance \$23,298 738 942 760 8,973	\$54 — — 297	General Allocation \$23,244 738 942 760 8,676
Nine months ended September 30, 2011 Noncovered loans: Commercial business Secured Unsecured Real estate: One-to-four family residential Commercial & multifamily residential Commercial land Income property multifamily Owner occupied Real estate construction: One-to-four family residential	Beginning Balance (in thousan \$21,811 738 1,100 634 15,210 9,692	Charge-of ds) \$(6,025) (126) (717) (660) (979) (723)	) ) ) ) ) ) ) )	\$749 408 78 ——————————————————————————————————	Provision (Recovery)  \$ 6,763 (282 )  481  786 (5,323 ) (2,310 )	Ending Balance \$23,298 738 942 760 8,973 6,690	\$54 ————————————————————————————————————	General Allocation \$23,244 738 942 760 8,676 6,282
Nine months ended September 30, 2011 Noncovered loans: Commercial business Secured Unsecured Real estate: One-to-four family residential Commercial & multifamily residential Commercial land Income property multifamily Owner occupied Real estate construction: One-to-four family residential Land and acquisition	Beginning Balance (in thousan \$21,811 738 1,100 634 15,210 9,692	Charge-of ds) \$(6,025) (126) (717) (660) (979) (723) (1,347)	))))))))))))))))))))))))))))))	\$749 408 78 ——————————————————————————————————	Provision (Recovery)  \$ 6,763 (282 )  481  786 (5,323 ) (2,310 )  (1,238 )	Ending Balance \$23,298 738 942 760 8,973 6,690 3,015	\$54 — — 297	General Allocation \$23,244 738 942 760 8,676 6,282
Nine months ended September 30, 2011 Noncovered loans: Commercial business Secured Unsecured Real estate: One-to-four family residential Commercial & multifamily residential Commercial land Income property multifamily Owner occupied Real estate construction: One-to-four family residential Land and acquisition Residential construction	Beginning Balance (in thousan \$21,811 738 1,100 634 15,210 9,692	Charge-of ds) \$(6,025) (126) (717) (660) (979) (723)	))))))))))))))))))))))))))))))	\$749 408 78 ——————————————————————————————————	Provision (Recovery)  \$ 6,763 (282 )  481  786 (5,323 ) (2,310 )	Ending Balance \$23,298 738 942 760 8,973 6,690	\$54 ————————————————————————————————————	General Allocation \$23,244 738 942 760 8,676 6,282
Nine months ended September 30, 2011 Noncovered loans: Commercial business Secured Unsecured Real estate: One-to-four family residential Commercial & multifamily residential Commercial land Income property multifamily Owner occupied Real estate construction: One-to-four family residential Land and acquisition Residential construction Commercial & multifamily	Beginning Balance (in thousan \$21,811 738 1,100 634 15,210 9,692	Charge-of ds) \$(6,025) (126) (717) (660) (979) (723) (1,347)	))))))))))))))))))))))))))))))	\$749 408 78 ——————————————————————————————————	Provision (Recovery)  \$ 6,763 (282 )  481  786 (5,323 ) (2,310 )  (1,238 )	Ending Balance \$23,298 738 942 760 8,973 6,690 3,015	\$54 ————————————————————————————————————	General Allocation \$23,244 738 942 760 8,676 6,282
Nine months ended September 30, 2011 Noncovered loans: Commercial business Secured Unsecured Real estate: One-to-four family residential Commercial & multifamily residential Commercial land Income property multifamily Owner occupied Real estate construction: One-to-four family residential Land and acquisition Residential construction Commercial & multifamily residential	Beginning Balance (in thousan \$21,811 738 1,100 634 15,210 9,692 3,769 2,292	Charge-of ds) \$(6,025) (126) (717) (660) (979) (723) (1,347) (1,068)	))))))))))))))))))))))))))))))	\$749 408 78 ——————————————————————————————————	Provision (Recovery)  \$ 6,763 (282 )  481  786 (5,323 ) (2,310 )  (1,238 ) 208	Ending Balance \$23,298 738 942 760 8,973 6,690 3,015 1,524	\$54 ————————————————————————————————————	General Allocation \$23,244 738 942 760 8,676 6,282 2,840 1,524
Nine months ended September 30, 2011 Noncovered loans: Commercial business Secured Unsecured Real estate: One-to-four family residential Commercial & multifamily residential Commercial land Income property multifamily Owner occupied Real estate construction: One-to-four family residential Land and acquisition Residential construction Commercial & multifamily	Beginning Balance (in thousan \$21,811 738 1,100 634 15,210 9,692	Charge-of ds) \$(6,025) (126) (717) (660) (979) (723) (1,347)	))))))))))))))))))))))))))))))	\$749 408 78 ——————————————————————————————————	Provision (Recovery)  \$ 6,763 (282 )  481  786 (5,323 ) (2,310 )  (1,238 )	Ending Balance \$23,298 738 942 760 8,973 6,690 3,015	\$54 ————————————————————————————————————	General Allocation \$23,244 738 942 760 8,676 6,282

Edgar	Filing:	<b>COLUMBIA</b>	RANKING	SVSTEM	INC - F	orm 10-0
Luuai	Filling.	COLUMBIA	DAINKING	SISIEIVI	11100 - L	יטוווו וט-ע

Consumer	2,120	(3,298	) 178	4,701	3,701	32	3,669
Unallocated	3,283	—	—	(2,584 )	699	—	699
Total	\$60,993	\$(16,653	) \$3,432	\$ 2,650	\$50,422	\$966	\$49,456
17							

### **Table of Contents**

Changes in the allowance for unfunded commitments and letters of credit are summarized as follows:

	Three Mont	ths Ended	Nine Months Ended			
	September 3	30,	September 30,			
	2012	2011	2012	2011		
	(in thousand	ds)				
Balance at beginning of period	\$1,665	\$1,460	\$1,535	\$1,165		
Net changes in the allowance for unfunded commitments and letters of credit	250	_	380	295		
Balance at end of period	\$1,915	\$1,460	\$1,915	\$1,460		

Risk Elements

The extension of credit in the form of loans to individuals and businesses is one of our principal commerce activities. Our policies and applicable laws and regulations require risk analysis as well as ongoing portfolio and credit management. We manage our credit risk through lending limit constraints, credit review, approval policies and extensive, ongoing internal monitoring. We also manage credit risk through diversification of the loan portfolio by type of loan, type of industry, type of borrower and by limiting the aggregation of debt to a single borrower. The monitoring process for the loan portfolio includes periodic reviews of individual loans with risk ratings assigned to each loan. Based on the analysis, loans are given a risk rating of 1-10 based on the following criteria: ratings of 1-3 indicate minimal to low credit risk.

ratings of 4-5 indicate an average credit risk with adequate repayment capacity when prolonged periods of adversity do not exist,

rating of 6 indicate higher than average risk requiring greater than routine attention by bank personnel due to conditions affecting the borrower, the borrower's industry or economic environment,

rating of 7 indicate potential weaknesses that, if left uncorrected, may result in deterioration of the repayment prospects for the asset or in the Company's credit position at some future date,

rating of 8 indicates a loss is possible if loan weaknesses are not corrected.

rating of 9 indicates loss is highly probable; however, the amount of loss has not yet been determined, and a rating of 10 indicates the loan is uncollectable, and when identified is charged-off.

Loans with a risk rating of 1-6 are considered Pass loans and loans with risk ratings of 7, 8, 9 and 10 are considered Special Mention, Substandard, Doubtful and Loss, respectively. Loans with a risk rating of Substandard or worse are reported as classified loans in our allowance for loan and lease losses analysis. We review these loans to assess the ability of our borrowers to service all interest and principal obligations and, as a result, the risk rating may be adjusted accordingly. Risk ratings are reviewed and updated whenever appropriate, with more periodic reviews as the risk and dollar value of loss on the loan increases. In the event full collection of principal and interest is not reasonably assured, the loan is appropriately downgraded and, if warranted, placed on non-accrual status even though the loan may be current as to principal and interest payments. Additionally, we assess whether an impairment of a loan warrants specific reserves or a write-down of the loan.

# Table of Contents

The following is an analysis of the credit quality of our noncovered loan portfolio as of September 30, 2012 and December 31, 2011:

December 31, 2011:						
	Pass	Special Mention	Substandard	Doubtful	Loss	Total
September 30, 2012	(in thousands)					
Noncovered loans:						
Commercial business:						
Secured	\$1,024,510	\$18,596	\$53,893	<b>\$</b> —	<b>\$</b> —	\$1,096,999
Unsecured	41,496	26	544		_	42,066
Real estate:						
One-to-four family residential	45,393	407	2,025			47,825
Commercial and multifamily						
residential:						
Commercial land	39,842	_	4,047			43,889
Income property multifamily	557,868	8,496	19,514			585,878
Owner occupied	356,582	3,940	37,797			398,319
Real estate construction:						
One-to-four family residential:						
Land and acquisition	11,467	2,035	5,580	_	_	19,082
Residential construction	25,130	476	5,324		_	30,930
Commercial and multifamily						
residential:						
Income property multifamily	27,027					27,027
Owner occupied	23,974	_	_		_	23,974
Consumer	154,853	298	5,634	70	_	160,855
Total	\$2,308,142	\$34,274	\$134,358	\$70	<b>\$</b> —	2,476,844
Less:						
Allowance for loan losses						51,527
Noncovered loans, net						\$2,425,317
	Pass	Special	Substandard	Doubtful	Loss	Total
D 1 21 2011		Mention				
December 31, 2011	(in thousands)					
Noncovered loans:						
Commercial business:	¢000 002	¢ 10 702	¢ 52 447	¢204	¢	¢001 417
Secured	\$908,883	\$18,703	\$53,447	\$384	\$—	\$981,417
Unsecured	46,732	318	356			47,406
Real estate: One-to-four family residential	58,517	2,040	3,506			64,063
Commercial and multifamily	36,317	2,040	3,300		_	04,003
residential:						
Commercial land	44,166	5	6,510			50,681
Income property multifamily	492,922	16,002	25,069			533,993
Owner occupied	351,928	13,590	39,266		5	404,789
Real estate construction:	331,720	13,370	37,200		3	404,767
One-to-four family residential:						
Land and acquisition	12,349	2,684	10,168			25,201
Residential construction	16,764	1,649	5,518			23,931
Commercial and multifamily	20,701	-,017	2,010			
~ ~ · · · · · · · · · · · · · · · · · ·						
residential:						

Income property multifamily	12,812		8,065		_	20,877
Owner occupied	12,790	_	_	_	_	12,790
Consumer	176,304	859	6,060	_	_	183,223
Total	\$2,134,167	\$55,850	\$157,965	\$384	\$5	2,348,371
Less:						
Allowance for loan losses						53,041
Noncovered loans, net						\$2,295,330
19						

### **Table of Contents**

### 6. Changes in Noncovered Other Real Estate Owned

The following tables set forth activity in noncovered OREO for the three and nine months ended September 30, 2012 and 2011:

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2012		2011		2012		2011	
	(in thousan	ıds)						
Noncovered OREO:								
Balance at beginning of period	\$13,925		\$22,739		\$22,893		\$30,991	
Transfers in, net of write-downs (\$24, \$0, \$24 and \$108, respectively)	139		5,287		6,527		8,434	
OREO improvements			257		11		726	
Additional OREO write-downs	(458	)	(644	)	(4,232	)	(5,090	)
Proceeds from sale of OREO property	(3,170	)	(2,359	)	(15,069	)	(10,234	)
Gain (loss) on sale of OREO, net	439		(224	)	745		229	
Total noncovered OREO at end of period	\$10,875		\$25,056		\$10,875		\$25,056	

<sup>7.</sup> Covered Assets and FDIC Loss-sharing Asset

#### Covered Assets

Covered assets consist of loans and OREO acquired in certain FDIC-assisted acquisitions during 2010 and 2011, for which the Bank entered into loss-sharing agreements, whereby the FDIC will cover a substantial portion of future losses on loans (and related unfunded loan commitments), OREO and certain accrued interest on loans during the terms of the agreements. Under the terms of the loss-sharing agreements, the FDIC will absorb 80% of losses and share in 80% of loss recoveries up to specified amounts. With respect to loss-sharing agreements for two acquisitions completed in 2010, after those specified amounts, the FDIC will absorb 95% of losses and share in 95% of loss recoveries. The loss-sharing provisions of the agreements for commercial and single-family mortgage loans are in effect for five and ten years, respectively, from the acquisition dates and the loss recovery provisions are in effect for eight and ten years, respectively, from the acquisition dates.

Ten years and forty-five days after the acquisition dates, the Bank shall pay to the FDIC a clawback in the event the losses from the acquisitions fail to reach stated levels. The amount of the clawback is determined by a formula specified in each individual loss-sharing agreement. As of September 30, 2012, the net present value of the Bank's estimated clawback liability is \$3.8 million, which is included in other liabilities on the consolidated balance sheets.

### **Table of Contents**

The following is an analysis of our covered loans, net of related allowance for losses as of September 30, 2012 and December 31, 2011:

	September 30,	December 31,
	2012	2011
Covered loans:	(dollars in thousa	ands)
Commercial business	\$141,094	\$195,737
Real estate:		
One-to-four family residential	62,959	79,328
Commercial and multifamily residential	257,279	311,308
Total real estate	320,238	390,636
Real estate construction:		
One-to-four family residential	29,774	54,402
Commercial and multifamily residential	16,694	23,661
Total real estate construction	46,468	78,063
Consumer	46,532	56,877
Subtotal of covered loans	554,332	721,313
Less:		
Valuation discount resulting from acquisition accounting	95,889	184,440
Allowance for loan losses	29,157	4,944
Covered loans, net of allowance for loan losses	\$429,286	\$531,929

Acquired impaired loans are accounted for under ASC 310-30 and initially measured at fair value based on expected future cash flows over the life of the loans. Acquired loans that have common risk characteristics are aggregated into pools. The Company re-measures contractual and expected cash flows, at the pool-level, on a quarterly basis. Contractual cash flows are calculated based upon the loan pool terms after applying a prepayment factor. Calculation of the applied prepayment factor for contractual cash flows is the same as described below for expected cash flows. Inputs to the determination of expected cash flows include cumulative default and prepayment data as well as loss severity and recovery lag information. Cumulative default and prepayment data are calculated via a transition matrix. The transition matrix is a matrix of probability values that specifies the probability of a loan pool transitioning into a particular delinquency state (e.g. 0-30 days past due, 31 to 60 days, etc.) given its delinquency state at the remeasurement date. Loss severity factors are based upon actual charge-off data within the loan pools and recovery lags are based upon experience with the collateral within the loan pools.

Acquired loans are also subject to the Company's internal and external credit review and are risk rated using the same criteria as loans originated by the Company. However, risk ratings are not a clear indicator of losses on acquired loans as the loans were acquired with a significant discount and a majority of the losses are recoverable from the FDIC under the loss-sharing agreements.

Losses attributable to draws on acquired loans, advanced subsequent to the loan acquisition date, are accounted for under ASC 450-20 and those amounts are also subject to the Company's internal and external credit review. An allowance for loan losses is estimated in a similar manner as the originated loan portfolio, and a provision for loan losses is charged to earnings as necessary.

The excess of cash flows expected to be collected over the initial fair value of acquired loans is referred to as the accretable yield and is accreted into interest income over the estimated life of the acquired loans using the effective yield method. Other adjustments to the accretable yield include changes in the estimated remaining life of the acquired loans, changes in expected cash flows and changes of indices for acquired loans with variable interest rates.

### **Table of Contents**

The following table shows the changes in accretable yield for acquired loans for the three and nine months ended September 30, 2012 and 2011:

	Three Months Ended		Nine Months Ended					
	September 30,			September 30,				
	2012		2011		2012		2011	
	(in thousand	ls)						
Balance at beginning of period	\$214,061		\$314,333		\$259,669		\$256,572	
Accretion	(19,571	)	(23,608	)	(69,045	)	(60,369	)
Disposals	(3,146	)	(8,594	)	(8,218	)	(24,134	)
Reclassifications from (to) nonaccretable difference	(2,861	)	69		6,077		50,320	
Balance at end of period	\$188,483		\$282,200		\$188,483		\$282,200	

During the nine months ended September 30, 2012, the Company recorded a provision expense for losses on covered loans of \$23.4 million. Of this amount, \$26.0 million was impairment expense calculated in accordance with ASC 310-30 and \$2.6 million was a negative provision to adjust the allowance for loss calculated under ASC 450-20 for draws on acquired loans. The impact to earnings of the \$23.4 million of provision expense for covered loans was partially offset through noninterest income by a \$18.7 million increase in the FDIC loss-sharing asset.

The changes in the ALLL for covered loans for the three and nine months ended September 30, 2012 and 2011 are summarized as follows:

	Three Mont	ths Ended	Nine Months Ended			
	September 30,			September 30,		
	2012	2011		2012	2011	
	(in thousand	ds)				
Balance at beginning of period	\$31,784	\$7,948		\$4,944	\$6,055	
Loans charged off	(977	) (312	)	(2,574	) (368	)
Recoveries	2,342	258		3,406	328	
Provision (recapture) charged to expense	(3,992	) 433		23,381	2,312	
Balance at end of period	\$29,157	\$8,327		\$29,157	\$8,327	

# Table of Contents

The following is an analysis of the credit quality of our covered loan portfolio as of December 31, 2012 and 2011:

are quarrey or		•		001 01, 2012 0	2011.		
Pass	Mention	Substandard	Doubtful	Loss	Total		
(in thousands)							
\$81,399	\$1,990	\$50,526	<b>\$</b> —	<b>\$</b> —	\$133,915		
4,899		2,280	_		7,179		
47,369	1,493	14,097			62,959		
17,464	_	13,259	_	_	30,723		
92,829	3,337	23,171			119,337		
87,809	3,229	16,181	_	_	107,219		
4,733	1,422	8,258	_	_	14,413		
6,504		8,857			15,361		
4,702		8,652	_		13,354		
1,114		2,226			3,340		
40,940	177	5,415	_	_	46,532		
\$389,762	\$11,648	\$152,922	\$	<b>\$</b> —	554,332		
isition accou	nting				95,889		
					29,157		
					\$429,286		
Pass	Special Mention	Substandard	Doubtful	Loss	Total		
(in thousan	ds)						
	\$6,239	\$73,793	\$1,209	\$1	\$184,714		
7,608	741	2,659	15	_	11,023		
56,948	2,210	20,170	_	_	79,328		
21,947	1,213	21,027	_	_	44,187		
109,339	4,013	35,567			148,919		
89,555	3,673	24,974			118,202		
4,834	1,535	17,646	1,289		25,304		
8,264	371	20,463	_	_	29,098		
	Pass (in thousan \$81,399 4,899 47,369 17,464 92,829 87,809 4,733 6,504 4,702 1,114 40,940 \$389,762 hisition accoun Pass (in thousan \$103,472 7,608 56,948 21,947 109,339 89,555 4,834	Pass Special Mention (in thousands)  \$81,399 \$1,990 4,899 —  47,369 1,493  17,464 — 92,829 3,337 87,809 3,229  4,733 1,422 6,504 —  4,702 — 1,114 — 40,940 177 \$389,762 \$11,648  hisition accounting  Pass Special Mention (in thousands)  \$103,472 \$6,239 7,608 741  \$6,948 2,210  21,947 1,213 109,339 4,013 89,555 3,673  4,834 1,535	Pass         Special Mention (in thousands)         Substandard           \$81,399         \$1,990         \$50,526           4,899         —         2,280           47,369         1,493         14,097           17,464         —         13,259           92,829         3,337         23,171           87,809         3,229         16,181           4,733         1,422         8,258           6,504         —         8,652           1,114         —         2,226           40,940         177         5,415           \$389,762         \$11,648         \$152,922           disition accounting         Substandard           Pass         Mention (in thousands)         Substandard           \$103,472         \$6,239         \$73,793           7,608         741         2,659           56,948         2,210         20,170           21,947         1,213         21,027           109,339         4,013         35,567           89,555         3,673         24,974           4,834         1,535         17,646	Pass (in thousands)         Special Mention (in thousands)         Substandard Doubtful           \$81,399	Substandard Doubtlut   Loss		

Income property multifamily	2,928 1,142	2,779	13,657 3,155	_	_	19,364 4,297
Owner occupied Consumer	48,067		8,150	357	48	56,877
Total	\$454,104	\$23,029	\$241,261	\$2,870	\$49	721,313
Less:						
Valuation discount resulting from acq	uisition accou	nting				184,440
Allowance for loan losses						4,944
Covered loans, net						\$531,929
23						

#### **Table of Contents**

The following table sets forth activity in covered OREO at carrying value for the three and nine months ended September 30, 2012 and 2011:

	Three Months Ended			Nine Months	Ended	
	September 30,			September 30,		
	2012	2011		2012	2011	
	(in thousands)					
Covered OREO:						
Balance at beginning of period	\$19,079	\$23,730		\$28,126	\$14,443	
Established through acquisitions	_	_		_	10,387	
Transfers in	3,096	2,979		8,497	8,071	
Additional OREO write-downs	(730)	(189	)	(2,769	(302	)
Proceeds from sale of OREO property	(6,822)	(3,523	)	(25,202	(14,604	)
Gain on sale of OREO	1,888	1,838		7,859	6,840	
Total covered OREO at end of period	\$16,511	\$24,835		\$16,511	\$24,835	

The covered OREO is covered by loss-sharing agreements with the FDIC in which the FDIC will share in 80% of additional write-downs, as well as gains and losses on covered OREO sales, or 95%, if applicable, of additional write-downs, as wells as gains and losses on covered OREO sales if the minimum loss share thresholds are met. FDIC Loss-sharing Asset

At September 30, 2012, the FDIC loss-sharing asset is comprised of a \$101.8 million FDIC indemnification asset and a \$9.9 million FDIC receivable. The indemnification represents the cash flows the Company expects to collect from the FDIC under the loss-sharing agreements and the FDIC receivable represents the reimbursable amounts from the FDIC that have not yet been received.

For covered loans, the Company remeasures contractual and expected cash flows on a quarterly basis. When the quarterly remeasurement process results in a decrease in expected cash flows due to an increase in expected credit losses, impairment is recorded. As a result of this impairment, the indemnification asset is increased to reflect anticipated future cash to be received from the FDIC. Consistent with the loss-sharing agreements between the Company and the FDIC, the amount of the increase to the indemnification asset is measured as 80% of the resulting impairment.

Alternatively, when the quarterly remeasurement results in an increase in expected future cash flows due to a decrease in expected credit losses, the nonaccretable difference decreases and the effective yield of the related loan portfolio is increased. As a result of the improved expected cash flows, the indemnification asset would be reduced first by the amount of any impairment previously recorded and, second, by increased amortization over the remaining life of the related loss-sharing agreement.

#### **Table of Contents**

The following table shows a detailed analysis of the FDIC loss-sharing asset for the three and nine months ended September 30, 2012 and 2011:

	Three Months Ended				Nine Months Ended			
	September 30,				September 30,			
	2012		2011		2012		2011	
	(in thousand	ds)						
Balance at beginning of period	\$140,003		\$209,694		\$175,071		\$205,991	
Adjustments not reflected in income								
Established through acquisitions							68,734	
Cash received from the FDIC	(14,881	)	(6,108	)	(49,194	)	(51,000	)
FDIC reimbursable losses, net	(494	)	1,138		587		2,192	
Adjustments reflected in income								
Amortization, net	(9,694	)	(10,928	)	(33,418	)	(32,556	)
Loan impairment (recapture)	(3,193	)	921		18,705		2,424	
Sale of other real estate	(1,315	)	(1,471	)	(4,881	)	(3,487	)
Write-downs of other real estate	1,141		467		4,503		911	
Other	110		156		304		660	
Balance at end of period	\$111,677		\$193,869		\$111,677		\$193,869	
Q Coodwill and Intensible Assets								

8. Goodwill and Intangible Assets

In accordance with the Intangibles – Goodwill and Other topic of the FASB ASC, goodwill is not amortized but is reviewed for potential impairment at the reporting unit level. Management analyzes its goodwill for impairment on an annual basis and between annual tests in certain circumstances such as material adverse changes in legal, business, regulatory and economic factors. An impairment loss is recorded to the extent that the carrying amount of goodwill exceeds its implied fair value.

During the third quarter of 2012, the Company changed its annual goodwill impairment testing date from September 30 to July 31, which did not result in any delay, acceleration or avoidance of impairment. The Company believes this date for the annual goodwill impairment test is preferable because it provides more time to complete the impairment testing as it occurs earlier within a quarterly reporting cycle. The additional time is preferable as it would allow more time before the quarterly reporting deadline to estimate the implied fair value of goodwill for comparison with its carrying value, if necessary. This change was applied prospectively beginning on July 31, 2012. Retrospective application to prior periods is impracticable as the Company is unable to objectively determine, without the use of hindsight, the assumptions that would have been used in those earlier periods. In connection with this change, the Company performed an impairment assessment as of July 31, 2012 and concluded that there was no impairment. The core deposit intangible ("CDI") is evaluated for impairment if events and circumstances indicate a possible impairment. The CDI is amortized on an accelerated basis over an estimated life of approximately 10 years.

#### **Table of Contents**

The following table sets forth activity for goodwill and intangible assets for the period:

Three Months Ended			Nine Months Ended			
September 30,			September 30,			
2012 2011			2012		2011	
(in thousands	s)					
\$115,554	\$118,434		\$115,554		\$109,639	
					8,795	
115,554	118,434		115,554		118,434	
32,441	28,497		32,441		26,651	
(14,545	) (9,894	)	(12,275	)	(7,955	)
17,896	18,603		20,166		18,696	
	3,943				5,789	
(1,093	) (1,177	)	(3,363	)	(3,116	)
16,803	21,369		16,803		21,369	
\$132,357	\$139,803		\$132,357		\$139,803	
	September 30 2012 (in thousands \$115,554 — 115,554 32,441 (14,545 17,896 — (1,093 16,803	September 30, 2012 2011 (in thousands) \$115,554 \$118,434 — — — 115,554 118,434 32,441 28,497 (14,545 ) (9,894 17,896 18,603 — — 3,943 (1,093 ) (1,177 16,803 21,369	September 30, 2012 2011 (in thousands) \$115,554 \$118,434 — — — 115,554 118,434 32,441 28,497 (14,545 ) (9,894 ) 17,896 18,603 — — 3,943 (1,093 ) (1,177 ) 16,803 21,369	September 30,       September 30,         2012       2011         (in thousands)       \$115,554         \$115,554       \$118,434         -       -         115,554       118,434         32,441       28,497         32,441       32,441         (14,545       ) (9,894       ) (12,275         17,896       18,603       20,166         -       3,943       -         (1,093       ) (1,177       ) (3,363         16,803       21,369       16,803	September 30,       September 30,         2012       2011         (in thousands)       \$115,554         \$115,554       \$118,434         115,554       118,434         32,441       28,497         32,441       28,497         32,441       32,441         (14,545       ) (9,894       ) (12,275         17,896       18,603       20,166         —       3,943       —         (1,093       ) (1,177       ) (3,363       )         16,803       21,369       16,803	September 30,       September 30,         2012       2011         (in thousands)       \$115,554         \$115,554       \$118,434         -       -         115,554       118,434         115,554       118,434         32,441       28,497         32,441       26,651         (14,545       ) (9,894       ) (12,275       ) (7,955         17,896       18,603       20,166       18,696         -       3,943       -       5,789         (1,093       ) (1,177       ) (3,363       ) (3,116         16,803       21,369       16,803       21,369

The following table provides the estimated future amortization expense of core deposit intangibles for the remaining three months ending December 31, 2012 and the succeeding four years:

	Amount
	(in thousands)
Year ending December 31,	
2012	\$1,082
2013	3,964
2014	3,397
2015	2,645
2016	2,184

#### 9. Shareholders' Equity

On January 26, 2012 the Company declared a quarterly cash dividend of \$0.08 per share and a special, one-time cash dividend of \$0.29 per share, both payable on February 22, 2012 to shareholders of record at the close of business February 8, 2012. On April 25, 2012 the Company declared a quarterly cash dividend of \$0.08 per share and a special one-time cash dividend of \$0.14 per share, payable on May 23, 2012 to shareholders of record at the close of business May 9, 2012. On July 26, 2012, the Company declared a quarterly cash dividend of \$0.09 per share and a special one-time cash dividend of \$0.21 per share, payable on August 22, 2012 to shareholders of record at the close of business August 8, 2012. Subsequent to quarter end, on October 25, 2012, the Company declared a quarterly cash dividend of \$0.09 per share payable on November 21, 2012 to shareholders of record at the close of business November 7, 2012. The payment of cash dividends is subject to Federal regulatory requirements for capital levels and other restrictions. In addition, the cash dividends paid by Columbia Bank to the Company are subject to both Federal and State regulatory requirements.

#### **Table of Contents**

#### 10. Derivatives and Hedging Activities

The Company periodically enters into certain commercial loan interest rate swap agreements in order to provide commercial loan customers the ability to convert from variable to fixed interest rates. Under these agreements, the Company enters into a variable-rate loan agreement with a customer in addition to a swap agreement. This swap agreement effectively converts the customer's variable rate loan into a fixed rate. The Company then enters into a corresponding swap agreement with a third party in order to offset its exposure on the variable and fixed components of the customer agreement. As the interest rate swap agreements with the customers and third parties are not designated as hedges under the Derivatives and Hedging topic of the FASB ASC, the instruments are marked to market in earnings. The notional amount of open interest rate swap agreements at September 30, 2012 and December 31, 2011 was \$164.3 million and \$160.3 million, respectively. There was no impact to the statement of operations for the three or nine month periods ending September 30, 2012 and 2011.

The following table presents the fair value of derivatives not designated as hedging instruments at September 30, 2012 and December 31, 2011:

Asset Derivatives		Liability Derivation	atives		
September 30, 2012	December 31, 2011	September 30,	2012	December 31, 2	2011
Balance Sheet Fair Value	Balance Sheet Early	Balance Sheet	Foir Waln	Balance Sheet	Egin Walna
Balance Sheet Location Fair Valu	Location	Location	rair vaiu	Location	rair value
(in thousands)					

Interest rate contracts Other assets \$16,375 Other assets \$16,302 Other liabilities \$16,375 Other liabilities \$16,302

#### 11. Fair Value Accounting and Measurement

The Fair Value Measurements and Disclosures topic of the FASB ASC defines fair value, establishes a consistent framework for measuring fair value and expands disclosure requirements about fair value. We hold fixed and variable rate interest-bearing securities, investments in marketable equity securities and certain other financial instruments, which are carried at fair value. Fair value is determined based upon quoted prices when available or through the use of alternative approaches, such as matrix or model pricing, when market quotes are not readily accessible or available. The valuation techniques are based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our own market assumptions. These two types of inputs create the following fair value hierarchy:

Level 1 – Quoted prices for identical instruments in active markets that are accessible at the measurement date.

Level 2 – Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model derived valuations whose inputs are observable or whose significant value drivers are observable.

Level 3 – Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable.

Fair values are determined as follows:

Securities at fair value are priced using a combination of market activity, industry recognized information sources, yield curves, discounted cash flow models and other factors. These fair value calculations are considered a Level 2 input method under the provisions of the Fair Value Measurements and Disclosures topic of the FASB ASC. Interest rate contract positions are valued in models, which use as their basis, readily observable market parameters and are classified within Level 2 of the valuation hierarchy.

## **Table of Contents**

The following table sets forth the Company's financial assets and liabilities that were accounted for at fair value on a recurring basis at September 30, 2012 and December 31, 2011 by level within the fair value hierarchy. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement:

	Fair value	Fair Value Mea	Measurements at Reporting Date Level 2 Level 3		
September 30, 2012	(in thousands)				
Assets					
Securities available for sale					
U.S. government agency and					
government-sponsored enterprise	\$563,208	<b>\$</b> —	\$563,208	<b>\$</b> —	
mortgage-back securities and collateralized	\$303,200	φ—	\$303,200	φ—	
mortgage obligations					
State and municipal debt securities	282,500	_	279,550	2,950	
U.S. government agency and government-sponsored enterprise securities	94,506	_	94,506	_	
Other securities	3,410		3,410		
Total securities available for sale	\$943,624	\$—	\$940,674	\$2,950	
Other assets (Interest rate contracts)	\$16,375	<b>\$</b> —	\$16,375	<b>\$</b> —	
Liabilities					
Other liabilities (Interest rate contracts)	\$16,375	\$—	\$16,375	\$—	
	Fair value		surements at Repo	-	
D 1 01 0011		Level 1	Level 2	Level 3	
December 31, 2011 Assets	(in thousands)				
Securities available for sale					
U.S. government agency and					
U.S. government agency and government-sponsored enterprise	\$695 954	\$	\$695 954	<b>\$</b>	
U.S. government agency and government-sponsored enterprise mortgage-back securities and collateralized	\$695,954	<b>\$</b> —	\$695,954	\$—	
U.S. government agency and government-sponsored enterprise mortgage-back securities and collateralized mortgage obligations		\$	·	\$—	
U.S. government agency and government-sponsored enterprise mortgage-back securities and collateralized mortgage obligations State and municipal debt securities	\$695,954 285,763	\$— —	\$695,954 285,763	\$— —	
U.S. government agency and government-sponsored enterprise mortgage-back securities and collateralized mortgage obligations State and municipal debt securities U.S. government agency and		\$— — —	·	\$— — —	
U.S. government agency and government-sponsored enterprise mortgage-back securities and collateralized mortgage obligations State and municipal debt securities U.S. government agency and government-sponsored enterprise securities	285,763 43,063	\$— — —	285,763 43,063	\$— — —	
U.S. government agency and government-sponsored enterprise mortgage-back securities and collateralized mortgage obligations State and municipal debt securities U.S. government agency and	285,763	\$— — — — — — — — — —	285,763	\$—	
U.S. government agency and government-sponsored enterprise mortgage-back securities and collateralized mortgage obligations State and municipal debt securities U.S. government agency and government-sponsored enterprise securities Other securities	285,763 43,063 3,330	- - -	285,763 43,063 3,330	\$— — — — \$— \$— \$—	
U.S. government agency and government-sponsored enterprise mortgage-back securities and collateralized mortgage obligations State and municipal debt securities U.S. government agency and government-sponsored enterprise securities Other securities Total securities available for sale	285,763 43,063 3,330 \$1,028,110		285,763 43,063 3,330 \$1,028,110	\$— \$— \$—	
U.S. government agency and government-sponsored enterprise mortgage-back securities and collateralized mortgage obligations State and municipal debt securities U.S. government agency and government-sponsored enterprise securities Other securities Total securities available for sale Other assets (Interest rate contracts)	285,763 43,063 3,330 \$1,028,110		285,763 43,063 3,330 \$1,028,110	\$—	

There were no transfers between Level 1 and Level 2 of the valuation hierarchy during the nine month period ended September 30, 2012.

#### **Table of Contents**

At each reporting period, all assets and liabilities for which the fair value measurement is based on significant unobservable inputs are classified as Level 3. Activity in Level 3 assets measured at fair value on a recurring basis for the three and nine months ended September 30, 2012 is summarized in the following table:

	Three months	Nine months
	ended September	ended September
	30, 2012	30, 2012
Securities available for sale - State and municipal securities:	(in thousands)	
Beginning balance	<b>\$</b> —	<b>\$</b> —
Unrealized gain recorded to accumulated other comprehensive income (1)	2,950	2,950
Ending Balance	\$2,950	\$2,950

<sup>(1)</sup> Based on information available at September 30, 2012, the the fair value of a security that had been fully impaired was increased to the original par amount as the Company was notified that there would be a full repayment. See Note 3 "Securities" for more information.

#### Nonrecurring Measurements

Certain assets and liabilities are measured at fair value on a nonrecurring basis after initial recognition such as loans measured for impairment and OREO. The following methods were used to estimate the fair value of each such class of financial instrument:

Impaired loans—A loan is considered to be impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due (both interest and principal) according to the contractual terms of the loan agreement. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, a loan's observable market price, or the fair market value of the collateral if the loan is a collateral-dependent loan. Generally, the Company utilizes the fair market value of the collateral to measure impairment. The impairment evaluations are performed in conjunction with the ALLL process on a quarterly basis by officers in the Special Credits group, which reports to the Chief Credit Officer. The Real Estate Appraisal Services Department ("REASD"), which also reports to the Chief Credit Officer, is responsible for obtaining appraisals from third-parties or performing internal evaluations. If an appraisal is obtained from a third-party, the REASD reviews the appraisal to evaluate the adequacy of the appraisal report, including its scope, methods, accuracy, and reasonableness.

Other real estate owned and Other personal property owned—OREO and OPPO are real and personal property that the Bank has taken ownership of in partial or full satisfaction of a loan or loans. OREO and OPPO are generally measured based on the item's fair market value as indicated by an appraisal or a letter of intent to purchase. OREO and OPPO are recorded at the lower of carrying amount or fair value less estimated costs to sell. This amount becomes the property's new basis. Any write-downs based on the property fair value less estimated cost to sell at the date of acquisition are charged to the allowance for loan and lease losses. Management periodically reviews OREO and OPPO in an effort to ensure the property is carried at the lower of its new basis or fair value, net of estimated costs to sell. Any write-downs subsequent to acquisition are charged to earnings. The initial and subsequent write-down evaluations are performed by officers in the Special Credits group, which reports to the Chief Credit Officer. The REASD obtains appraisals from third-parties for OREO and OPPO and performs internal evaluations. If an appraisal is obtained from a third-party, the REASD reviews the appraisal to evaluate the adequacy of the appraisal report, including its scope, methods, accuracy, and reasonableness.

#### **Table of Contents**

The following tables set forth the Company's assets that were measured using fair value estimates on a nonrecurring basis at September 30, 2012 and 2011.

		Fair Value M	leasurements a	t Reporting Da	te <b>Gasinn</b> g		I acces Duning	.1
	Fair value at September 30, 2012	Level 1	Level 2	Level 3	(Losses) During Three Months I September 30, 2012			
	(in thousands)							
Impaired loans	\$6,094	\$ —	\$ —	\$ 6,094	\$ 509		\$ (3,377	)
Noncovered OREO	1,807			1,807	(458	)	(3,117	)
Covered OREO	1,021	_	_	1,021	(481	)	(1,025	)
Noncovered OPPO	_	_	_		_		(1,990	)
	\$8,922	\$ —	\$ —	\$ 8,922	\$ (430	)	\$ (9,509	)
	Fair value at September 30, 2011	Fair Value Mo	easurements at Level 2	Three Months E September 30, 2011	Months EndedNine Months Ende			
	(in thousands)							
Impaired loans	\$3,717	\$ —	\$ —	\$ 3,717	\$ (735	)	\$ (4,707	)
Noncovered OREO	2,876	_	_	2,876	(573	)	(3,120	)
Covered OREO	455	_	_	455	(204	)	(280	)
Noncovered OPPO	_	_	_	_			(185	)
	\$7,048	\$ —	\$ —	\$ 7,048	\$ (1,512	)	\$ (8,292	)

The losses on impaired loans disclosed above represent the amount of the specific reserve and/or charge-offs during the period applicable to loans held at period end. The amount of the specific reserve is included in the allowance for loan and lease losses. The losses on OREO and OPPO disclosed above represent the write-downs taken at foreclosure that were charged to the allowance for loan and lease losses, as well as subsequent write-downs from updated appraisals that were charged to earnings.

Quantitative information about Level 3 fair value measurements

The range and weighted-average of the significant unobservable inputs used to fair value our Level 3 nonrecurring assets, along with the valuation techniques used, are shown in the following table:

	September 30, 2012	Valuation Technique	Unobservable Input	Range (Weighted Average) (1)
	(dollars in thous	ands)		
Impaired loans - real estate collateral	\$4,148	Market	Adjustment to Appraisal Value	N/A (2)
Impaired loans - other collateral (3)	1,946	Market	Adjustment to stated value	0% - 70% (33%)
Noncovered OREO	1,807	Market	Adjustment to Appraisal Value	N/A (2)
Covered OREO	1,021	Market	Adjustment to Appraisal Value	N/A (2)
Noncovered OPPO	_	Market	Adjustment to Appraisal Value	N/A (2)

- (1) Discount applied to appraisal value, letter of intent to purchase, or stated value (in the case of accounts receivable and inventory).
- (2) Quantitative disclosures are not provided for impaired loans collateralized by real estate, noncovered OREO, covered OREO and noncovered OPPO because there were no adjustments made to the appraisal value during the current period.
- (3) Other collateral consists of accounts receivable and inventory.

#### **Table of Contents**

#### Fair value of financial instruments

Because broadly traded markets do not exist for most of the Company's financial instruments, the fair value calculations attempt to incorporate the effect of current market conditions at a specific time. These determinations are subjective in nature, involve uncertainties and matters of significant judgment and do not include tax ramifications; therefore, the results cannot be determined with precision, substantiated by comparison to independent markets and may not be realized in an actual sale or immediate settlement of the instruments. There may be inherent weaknesses in any calculation technique, and changes in the underlying assumptions used, including discount rates and estimates of future cash flows, could significantly affect the results. For all of these reasons, the aggregation of the fair value calculations presented herein do not represent, and should not be construed to represent, the underlying value of the Company.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

Cash and due from banks and interest-earning deposits with banks—The fair value of financial instruments that are short-term or reprice frequently and that have little or no risk are considered to have a fair value that approximates carrying value (Level 1).

Securities available for sale—Securities at fair value are priced using a combination of market activity, industry recognized information sources, yield curves, discounted cash flow models and other factors (Level 2).

Federal Home Loan Bank stock—The fair value is based upon the par value of the stock which equates to its carrying value (Level 2).

Loans—Loans are not recorded at fair value on a recurring basis. Nonrecurring fair value adjustments are periodically recorded on impaired loans that are measured for impairment based on the fair value of collateral. For most performing loans, fair value is estimated using expected duration and lending rates that would have been offered on September 30, 2012 for loans which mirror the attributes of the loans with similar rate structures and average maturities. The fair values resulting from these calculations are reduced by an amount representing the change in estimated fair value attributable to changes in borrowers' credit quality since the loans were originated. For nonperforming loans, fair value is estimated by applying a valuation discount based upon loan sales data from the FDIC. For covered loans, fair value is estimated by discounting the expected future cash flows using a lending rate that would have been offered on September 30, 2012 (Level 3).

FDIC loss-sharing asset —The fair value of the FDIC loss-sharing asset is estimated based on discounting the expected future cash flows using an estimated market rate (Level 3).

Interest rate contracts—Interest rate swap positions are valued in models, which use as their basis, readily observable market parameters (Level 2).

Deposits—For deposits with no contractual maturity, the fair value is equal to the carrying value (Level 1). The fair value of fixed maturity deposits is based on discounted cash flows using the difference between the deposit rate and current market rates for deposits of similar remaining maturities (Level 2).

FHLB advances—The fair value of Federal Home Loan Bank of Seattle (the "FHLB") advances is estimated based on discounting the future cash flows using the market rate currently offered (Level 2).

Repurchase Agreements—The fair value of securities sold under agreement to repurchase is estimated based on discounting the future cash flows using the market rate currently offered (Level 2).

Other Financial Instruments—The majority of our commitments to extend credit and standby letters of credit carry current market interest rates if converted to loans, as such, carrying value is assumed to equal fair value.

#### **Table of Contents**

The following table summarizes carrying amounts and estimated fair values of selected financial instruments as well as assumptions used by the Company in estimating fair value:

	September 30,					December 31,		
	2012					2011		
	Carrying	Fair	Level 1 Level 2 I		Level 3	Carrying	Fair	
	Amount	Value	Level 1	LCVCI 2	LCVCI 3	Amount	Value	
	(in thousand	s)						
Assets								
Cash and due from banks	\$98,979	\$98,979	\$98,979	\$—	<b>\$</b> —	\$91,364	\$91,364	
Interest-earning deposits with banks	463,613	463,613	463,613	_		202,925	202,925	
Securities available for sale	943,624	943,624		940,674	2,950	1,028,110	1,028,110	
FHLB stock	22,017	22,017		22,017	_	22,215	22,215	
Loans held for sale	3,600	3,600		3,600	_	2,148	2,148	
Loans	2,854,603	2,944,623		_	2,944,62	232,827,259	2,957,345	
FDIC loss-sharing asset	111,677	35,518		_	35,518	175,071	71,788	
Interest rate contracts	16,375	16,375		16,375	_	16,302	16,302	
Liabilities								
Deposits	\$3,938,855	\$3,939,661	\$3,421,361	\$518,300	<b>\$</b> —	\$3,815,529	\$3,817,013	
FHLB Advances	113,080	113,206		113,206		119,009	119,849	
Repurchase agreements	25,000	26,220		26,220		25,000	26,580	
Interest rate contracts	16,375	16,375	_	16,375	_	16,302	16,302	

12. Earnings per Common Share

Basic Earnings per Share ("EPS") is computed by dividing income applicable to common shareholders by the weighted average number of common shares outstanding for the period. Common shares outstanding include common stock and vested restricted stock awards where recipients have satisfied the vesting terms. Diluted EPS reflects the assumed conversion of all dilutive securities, applying the treasury stock method. The Company calculates earnings per share using the two-class method as described in the Earnings per Share topic of the FASB ASC.

The following table sets forth the computation of basic and diluted earnings per share for the three and nine months ended September 30, 2012 and 2011:

	Three Montl	hs Ended	Nine Months Ended		
	September 3	30,	September 3	50,	
	2012	2011	2012	2011	
	(in thousand	ls except per sl	hare)		
Basic EPS:					
Net income	\$11,880	\$18,872	\$32,681	\$33,283	
Less: Earnings allocated to participating securities	(113	) (177	) (336	) (311	
Earnings allocated to common shareholders	\$11,767	\$18,695	\$32,345	\$32,972	
Weighted average common shares outstanding	39,289	39,131	39,248	39,092	
Basic earnings per common share	\$0.30	\$0.48	\$0.82	\$0.84	
Diluted EPS:					
Earnings allocated to common shareholders	\$11,767	\$18,695	\$32,345	\$32,972	
Weighted average common shares outstanding	39,289	39,131	39,248	39,092	
Dilutive effect of equity awards	2	61	3	75	
Weighted average diluted common shares outstanding	39,291	39,192	39,251	39,167	
Diluted earnings per common share	\$0.30	\$0.48	\$0.82	\$0.84	
Potentially dilutive share options that were not included in					
the computation of diluted EPS because to do so would be anti-dilutive	53	75	46	62	

#### **Table of Contents**

# $_{\mbox{\scriptsize Item}}$ 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This discussion should be read in conjunction with the unaudited consolidated financial statements of Columbia Banking System, Inc. (referred to in this report as "we", "our", and "the Company") and notes thereto presented elsewhere in this report and with the December 31, 2011 audited consolidated financial statements and its accompanying notes included in our Annual Report on Form 10-K. In the following discussion, unless otherwise noted, references to increases or decreases in average balances in items of income and expense for a particular period and balances at a particular date refer to the comparison with corresponding amounts for the period or date one year earlier.

#### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This quarterly report on Form 10-Q contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, but are not limited to, statements about our plans, objectives, expectations and intentions that are not historical facts, and other statements identified by words such as "expects," "anticipates," "intends," "plans," "believes," "should," "projects," "seeks," "estimates" or words of similar references forward-looking statements are based on current beliefs and expectations of management and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. In addition to the factors set forth in the sections "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in this report, the following factors, among others, could cause actual results to differ materially from the anticipated results: local and national economic conditions could be less favorable than expected or could have a more direct and pronounced effect on us than expected and adversely affect our ability to continue internal growth at historical rates

and maintain the quality of our earning assets; the local housing/real estate markets where we operate and make loans could continue to decline;

the risks presented by a continued challenging economy, which could adversely affect credit quality, collateral values, including real estate collateral, investment values, liquidity and loan originations and loan portfolio delinquency rates; the efficiencies and enhanced financial and operating performance we expect to realize from investments in personnel, acquisitions and infrastructure may not be realized;

the possibility that the proposed merger with West Coast Bancorp ("West Coast") does not close when expected or at all because required regulatory, shareholder or other approvals and other conditions to closing are not received or satisfied on a timely basis or at all;

the effect on the trading price of our stock if the merger with West Coast is not completed;

the ability to successfully combine Columbia and the West Coast organizations;

interest rate changes could significantly reduce net interest income and negatively affect funding sources;

projected business increases following strategic expansion or opening of new branches could be lower than expected;

our reliance on FHLB advances and FRB borrowings as additional sources of short and long-term funding;

changes in the scope and cost of FDIC insurance and other coverages;

the impact of FDIC-assisted loans on our earnings;

changes in accounting principles, policies, and guidelines applicable to bank holding companies and banking;

competition among financial institutions could increase significantly;

the goodwill we have recorded in connection with acquisitions could become impaired, which may have an adverse impact on our earnings and capital;

the reputation of the financial services industry could deteriorate, which could adversely affect our ability to access markets for funding and to acquire and retain customers;

the terms and costs of the numerous actions taken by the Federal Reserve, the U.S. Congress, the Treasury, the FDIC, the SEC and others in response to the liquidity and credit crisis, or the failure of these actions to help stabilize the financial markets, asset prices, market liquidity, or worsening of current financial market and economic conditions could materially and adversely affect our business, financial condition, results of operations, and the trading price of our common stock;

our ability to effectively manage credit risk, interest rate risk, market risk, operational risk, legal risk, liquidity risk and regulatory and compliance risk; and

our profitability measures could be adversely affected if we are unable to effectively manage our capital.

You should take into account that forward-looking statements speak only as of the date of this report. Given the described uncertainties and risks, we cannot guarantee our future performance or results of operations and you should not place undue reliance on these forward-looking statements. We undertake no obligation to update or revise any forward-looking statements,

#### **Table of Contents**

whether as a result of new information, future events or otherwise, except as required under federal securities laws. CRITICAL ACCOUNTING POLICIES

Management has identified the accounting policies related to the allowance for loan and lease losses, business combinations, acquired impaired loans, FDIC loss sharing asset and the valuation and recoverability of goodwill as critical to an understanding of our financial statements. These policies and related estimates are discussed in "Item 7. Management Discussion and Analysis of Financial Condition and Results of Operation" under the headings "Allowance for Loan and Lease Losses", "Business Combinations", "Acquired Impaired Loans", "FDIC Loss Sharing Asset" and "Valuation and Recoverability of Goodwill" in our 2011 Annual Report on Form 10-K. There have not been any material changes other than the change described below in our critical accounting policies as compared to those disclosed in our 2011 Annual Report on Form 10-K.

During the third quarter of 2012, we changed our annual goodwill impairment testing date from September 30 to July 31. In connection with this change, we performed an impairment assessment as of July 31, 2012 and concluded that there was no impairment.

#### **RESULTS OF OPERATIONS**

Our results of operations are dependent to a large degree on our net interest income. We also generate noninterest income through service charges and fees, merchant services fees, and bank owned life insurance. Our operating expenses consist primarily of compensation and employee benefits, occupancy, merchant card processing, data processing and legal and professional fees. Like most financial institutions, our interest income and cost of funds are affected significantly by general economic conditions, particularly changes in market interest rates, and by government policies and actions of regulatory authorities.

## **Earnings Summary**

The Company reported net income for the third quarter of \$11.9 million or \$0.30 per diluted common share, compared to \$18.9 million or \$0.48 per diluted common share for the third quarter of 2011. For the first nine months of 2012, the Company reported net income of \$32.7 million, or \$0.82 per diluted common share, compared to \$33.3 million, or \$0.84 per diluted common share for the first nine months of 2011.

The decrease in net income from the third quarter of 2011 was attributable to an increase in provision for loan losses on noncovered loans as well as a decrease in the earnings impact of acquired loans noted below. The decrease in net income from the first nine months of 2011 was due to an increase in provision for loan losses on noncovered loans partially offset by an increase in the earnings impact of acquired loans noted below.

Contributing to the change in earnings from the prior year periods was the impact on earnings associated with certain of the Company's acquired loan portfolios from three Federal Deposit Insurance Corporation ("FDIC") assisted transactions completed in May and August 2011. To date, the Company has not completed any additional FDIC-assisted transactions during 2012. A summary of the 2011 acquisitions as well as significant assets acquired and liabilities assumed is as follows:

The Company acquired a portion of the banking operations of Colfax, Washington-based Bank of Whitman pursuant to a purchase and assumption agreement with the FDIC on August 5, 2011. The Company acquired tangible assets with a fair value of \$433.6 million, including \$200.0 million of loans (net of acquisition accounting adjustments) and assumed \$401.1 million in deposits.

The Company acquired the banking operations of Snohomish, Washington-based First Heritage Bank pursuant to a purchase and assumption agreement with the FDIC on May 27, 2011. The Company acquired tangible assets with a fair value of \$157.8 million, including \$81.9 million of loans (net of acquisition accounting adjustments) and assumed \$159.5 million in deposits.

The Company acquired the banking operations of Burlington, Washington-based Summit Bank pursuant to a purchase and assumption agreement with the FDIC on May 20, 2011. The Company acquired tangible assets with a fair value of \$127.7 million, including \$71.5 million of loans (net of acquisition accounting adjustments) and assumed \$123.3 million in deposits.

#### **Table of Contents**

The following table illustrates the significant impact to earnings associated with the Company's acquired loan portfolios for the periods indicated:

	Three Mon	Three Months Ended		Nine Months Ended		Inded	
	September	September 30,			September 30,		
	2012	2011		2012	2	2011	
	( in thousa	inds)					
Incremental accretion income on acquired loans	\$11,873	\$19,700		\$49,306	\$	\$40,954	
(Provision) recapture for losses on covered loans	3,992	(433	)	(23,381	) (	2,312	)
Change in FDIC-loss sharing asset	(12,951	) (10,855	)	(14,787	) (	(32,048	)
FDIC clawback liability expense	(334	) (1,146	)	(100	) (	(3,294	)
Pre-tax earnings impact of acquisition accounting	\$2,580	\$7,266		\$11,038	\$	\$3,300	
Comparison of current quarter to prior year period							

Revenue (net interest income plus noninterest income) for the three months ended September 30, 2012 was \$56.4 million, 16% less than the same period in 2011. The decrease in revenue was primarily a result of decreased net interest income arising from lower yields from assets acquired in three FDIC-assisted transactions completed in May and August 2011. For a more complete discussion of this topic, please refer to the net interest income section contained in the ensuing pages. Also contributing to the decrease in revenue was the \$1.8 million gain on acquisition recorded during the third quarter of 2011 related to the Bank of Whitman acquisition.

The provision for loan and lease losses for the third quarter of 2012 was \$2.9 million for the noncovered loan portfolio and a provision recapture of \$4.0 million for the covered loan portfolio compared to provisions of \$500 thousand for the noncovered loan portfolio and a \$433 thousand for the covered loan portfolio during the third quarter of 2011. The \$4.0 million in provision recapture for losses on covered loans for the three months ended September 30, 2012 was primarily due to increased expected future cash flows as remeasured during the current quarter when compared to the prior quarter's remeasurement. The \$4.0 million in provision recapture is partially off-set by a \$3.2 million unfavorable adjustment to the change in FDIC loss-sharing asset.

The \$2.9 million provision for the noncovered loan portfolio for the three months ended September 30, 2012 was driven by net charge offs realized during the respective period and to a lesser extent by the \$40 million in noncovered loan growth experienced during the three month period, partially offset by improved credit quality in the noncovered portfolio. The growth in noncovered loans was centered in commercial business loans and term commercial real estate loans. The Company believes that, at 2.08% of net noncovered loans, the allowance for loan and lease losses remains adequate at September 30, 2012. The allowance to net noncovered loans was 2.14% at June 30, 2012 and 2.26% at year-end 2011.

Total noninterest expense for the quarter ended September 30, 2012 was \$40.9 million, a 3% increase from the third quarter of 2011. The increase from the prior-year period was primarily due to a rise in legal and professional costs of \$826 thousand, which includes \$1.1 million of costs related to the recently announced merger with West Coast Bancorp.

#### **Table of Contents**

Comparison of current year-to-date to prior year period

Revenue (net interest income plus noninterest income) for the nine months ended September 30, 2012 was \$204.5 million, 24% more than the same period in 2011. The increase in revenue was primarily due to the growth of the loan portfolio caused by substantial organic loan growth as well as the FDIC-assisted acquisitions completed during 2011. The provision for loan and lease losses for the nine months ended September 30, 2012 was \$11.1 million for the noncovered loan portfolio and \$23.4 million for the covered loan portfolio compared to provisions of \$2.7 million for the noncovered loan portfolio and a \$2.3 million for the covered loan portfolio during the third quarter of 2011. The \$23.4 million in provision for losses on covered loans for the nine months ended September 30, 2012 was primarily due to the combination of actual loan losses incurred subsequent to the remeasurement of cash flows during the fourth quarter of 2011 and expected future loan losses as remeasured during the current year-to-date period. These combined loan losses, which exceeded predicted loan losses as measured during the fourth quarter of 2011, reduced expected future cash flows and, when discounted at current yields, resulted in impairment. The \$23.4 million in provision is partially off-set by a \$18.7 million favorable adjustment to the change in FDIC loss-sharing asset. The \$11.1 million provision for the noncovered loan portfolio for the nine months ended September 30, 2012 was driven by net charge offs realized during the respective period and to a lesser extent by the \$128.5 million in noncovered loan growth experienced during the nine month period. The growth in noncovered loans was centered in commercial business loans and term commercial real estate loans.

Total noninterest expense for the nine months ended September 30, 2012 was \$125.1 million, a 9% increase from the third quarter of 2011. The increase was primarily due to the additional compensation, employee benefit and occupancy expenses related to the FDIC-assisted acquisitions completed during 2011.

Net Interest Income

Comparison of current quarter to prior year period

Net interest income for the third quarter of 2012 was \$57.3 million, a decrease of 12% from \$64.8 million for the same quarter in 2011. The Company's net interest margin decreased to 5.52% in the third quarter of 2012, from 6.53% for the same quarter last year. The decreases in net interest income and margin were primarily due to accretion income on the acquired loan portfolios, which peaked during the last six months of 2011. In addition to the impact of accretion income, net interest income also decreased due to the combination of lower rates on loans as well as securities due to the overall decreasing trend in rates.

The incremental accretion income represents the amount of income recorded on the acquired loans above the contractual rate stated in the individual loan notes. The incremental accretion income had a positive impact of approximately 112 bps on the third quarter's net interest margin. For the same period last year, the incremental accretion income had a positive impact of approximately 194 bps on the net interest margin.

Incremental accretion income from acquired impaired loans decreased \$3.3 million from the prior year period. In addition, the discount accretion on other acquired loans decreased \$4.5 million from the prior year period. These decreases were primarily due to the moderating trend for incremental accretion income, which peaked in the last six months of 2011 due to decreases in the acquired loan balances resulting from repayments. For additional information on the Company's accounting policies related to recording interest income on loans, please refer to "Item 8. Financial Statements and Supplementary Data" in our 2011 Annual Report on Form 10-K.

Comparison of current year-to-date to prior year period

Net interest income for the nine months ended September 30, 2012 was \$184.0 million, an increase of 12% from \$164.6 million for the same period in 2011. The Company's net interest margin increased to 5.99% for the nine months ended September 30, 2012, from 5.96% for the same period last year. The increase in net interest income was primarily due to the growth of the loan portfolio caused by substantial organic loan growth as well as the August 2011 acquisition of Bank of Whitman. Due to the timing of this acquisition, a full nine months of interest income was recorded in the nine month period ended September 30, 2012, compared to approximately one month of interest income for the nine months ended September 30, 2011. For additional information on the loan portfolio, please see the "Loan Portfolio Analysis" section of Management's Discussion and Analysis.

## **Table of Contents**

The following table shows the impact to interest income and the related impact to the net interest margin resulting from accretion of income on certain acquired loan portfolios for the periods presented:

59
, )
54
)
54
%
%
5 5 8

#### **Table of Contents**

The following table sets forth the average balances of all major categories of interest-earning assets and interest-bearing liabilities, the total dollar amounts of interest income on interest-earning assets and interest expense on interest-bearing liabilities, the average yield earned on interest-earning assets and average rate paid on interest-bearing liabilities by category and in total net interest income and net interest margin:

	•				Three Months Ended September 30, 2011				
	Average Balances (1)	Interest Earned / Paid	Avera Rate	ge	Average Balances (1) (3)	Interest Earned / Paid (3)	Avera Rate	ge	
	(dollars in the	ousands)				. ,			
ASSETS									
Loans, excluding covered loans, net (1) (2)	\$2,444,065	\$32,747	5.36	%	\$2,184,638	\$34,791	6.32	%	
Covered loans, net (1)(2)	475,455	20,042	16.86	%	593,043	25,003	16.73	%	
Taxable securities	716,522	4,218	2.35	%	744,878	6,037	3.22	%	
Tax exempt securities (2)	267,293	3,758	5.62	%	253,897	3,879	6.06	%	
Interest-earning deposits with banks and federal funds sold	360,079	229	0.25	%	251,573	240	0.38	%	
Total interest-earning assets	4,263,414	\$60,994	5.72	%	4,028,029	\$69,950	6.89	%	
Other earning assets	76,371	·			53,695	·			
Noninterest-earning assets	488,317				599,177				
Total assets	\$4,828,102				\$4,680,901				
LIABILITIES AND SHAREHOLDE	RS' EQUITY								
Certificates of deposit	\$531,491	\$751	0.57	%	\$684,084	\$1,243	0.72	%	
Savings accounts	298,918	15	0.02	%	265,348	39	0.06	%	
Interest-bearing demand	792,825	205	0.10	%	709,911	329	0.18	%	
Money market accounts	1,041,860	368	0.14	%	992,321	1,031	0.41	%	
Total interest-bearing deposits	2,665,094	1,339	0.20	%	2,651,664	2,642	0.40	%	
Federal Home Loan Bank and	113,107	745	2.63	0%	128,911	807	2.48	%	
Federal Reserve Bank borrowings	113,107	743	2.03						
Long-term obligations	_		_		7,821	75	3.80	%	
Other borrowings	25,000	120	1.92		25,000	120	1.90	%	
Total interest-bearing liabilities	2,803,201	\$2,204	0.31	%	2,813,396	\$3,644	0.51	%	
Noninterest-bearing deposits	1,194,190				1,027,268				
Other noninterest-bearing liabilities	69,430				105,045				
Shareholders' equity	761,281				735,192				
Total liabilities & shareholders' equity	\$4,828,102				\$4,680,901				
Net interest income (2)		\$58,790				\$66,306			
Net interest margin			5.52	%			6.53	%	

Nonaccrual loans have been included in the tables as loans carrying a zero yield. Amortized net deferred loan fees were included in the interest income calculations. The amortization of net deferred loan fees was \$726 thousand

<sup>(1)</sup> and \$258 thousand for the three months ended September 30, 2012 and 2011, respectively. The amortization of net unearned discounts on other acquired loans was \$613 thousand and \$5.1 million for the three months ended September 30, 2012 and 2011, respectively.

<sup>(2)</sup> Tax-exempt income is calculated on a tax equivalent basis, based on a marginal tax rate of 35%.

<sup>(3)</sup> Reclassified to conform to the current period's presentation.

#### **Table of Contents**

The following table sets forth the average balances of all major categories of interest-earning assets and interest-bearing liabilities, the total dollar amounts of interest income on interest-earning assets and interest expense on interest-bearing liabilities, the average yield earned on interest-earning assets and average rate paid on interest-bearing liabilities by category and in total net interest income and net interest margin:

	*				Nine Months Ended September 30, 2011					
	Average Balances (1)	Interest Earned / Paid	Avera Rate	ge	Average Balances (1) (3)	Interest Earned / Paid (3)	Avera Rate	ige		
	(dollars in the	ousands)			. ,	,				
ASSETS										
Loans, excluding covered loans, net (1) (2)	\$2,390,585	\$98,794	5.51	%	\$1,997,164	\$86,265	5.77	%		
Covered loans, net (1) (2)	501,103	70,653	18.80	%	539,328	65,601	16.26	%		
Taxable securities	741,274	14,414	2.59	%	671,146	16,701	3.33	%		
Tax exempt securities (2)	271,442	11,546	5.67	%	248,027	11,610	6.26	%		
Interest-earning deposits with banks	294,721	564	0.26	01	220 200	722	0.28	%		
and federal funds sold	294,721	304	0.20	%	339,200	122	0.28	%		
Total interest-earning assets	4,199,125	\$195,971	6.22	%	3,794,865	\$180,899	6.37	%		
Other earning assets	75,645				53,209					
Noninterest-earning assets	522,773				577,963					
Total assets	\$4,797,543				\$4,426,037					
LIABILITIES AND SHAREHOLDE	RS' EQUITY									
Certificates of deposit	\$557,362	\$2,601	0.62	%	\$636,907	\$4,031	0.85	%		
Savings accounts	295,359	61	0.03	%	235,203	127	0.07	%		
Interest-bearing demand	777,352	673	0.12	%	699,106	1,145	0.22	%		
Money market accounts	1,043,262	1,344	0.17	%	949,920	3,266	0.46	%		
Total interest-bearing deposits	2,673,335	4,679	0.23	%	2,521,136	8,569	0.45	%		
Federal Home Loan Bank and	114,934	2,229	2.59	0%	120,698	2,215	2.45	%		
Federal Reserve Bank borrowings	114,754	2,22)	2.37		•					
Long-term obligations	_				19,657	579	3.94	%		
Other borrowings	25,000	358	1.91		25,000	377	2.02	%		
Total interest-bearing liabilities	2,813,269	\$7,266	0.34	%	2,686,491	\$11,740	0.58	%		
Noninterest-bearing deposits	1,156,304				936,091					
Other noninterest-bearing liabilities	67,753				81,817					
Shareholders' equity	760,217				721,638					
Total liabilities & shareholders' equity	\$4,797,543				\$4,426,037					
Net interest income (2)		\$188,705				\$169,159				
Net interest margin			5.99	%			5.96	%		

Nonaccrual loans have been included in the tables as loans carrying a zero yield. Amortized net deferred loan fees were included in the interest income calculations. The amortization of net deferred loan fees was \$1.5 million and

<sup>(1)\$784</sup> thousand for the nine months ended September 30, 2012 and 2011, respectively. The amortization of net unearned discounts on other acquired loans was \$4.9 million and \$5.1 million for the nine months ended September 30, 2012 and 2011, respectively.

<sup>(2)</sup> Tax-exempt income is calculated on a tax equivalent basis, based on a marginal tax rate of 35%.

<sup>(3)</sup> Reclassified to conform to the current period's presentation.

#### **Table of Contents**

The following tables set forth the total dollar amount of change in interest income and interest expense. The changes have been segregated for each major category of interest-earning assets and interest-bearing liabilities into amounts attributable to changes in volume, changes in rates and changes in rates multiplied by volume. Changes attributable to the combined effect of volume and interest rates have been allocated proportionately to the changes due to volume and the changes due to interest rates:

	Three Months Ended September 30,						
	2012 Compared to 2011						
	Increase (Decrease) Due to						
	Volume	Total					
	(in thousand	s)					
Interest Income							
Loans, excluding covered loans, net (1)(2)	\$3,851	\$(5,895	) \$(2,044	)			
Covered loans, net	(4,957	) (4	) (4,961	)			
Taxable securities	(222	) (1,597	) (1,819	)			
Tax exempt securities (2)	198	(319	) (121	)			
Interest earning deposits with banks and federal funds sold	85	(96	) (11	)			
Interest income (2)	\$(1,045	) \$(7,911	) \$(8,956	)			
Interest Expense							
Deposits:							
Certificates of deposit	\$(246	) \$(246	) \$(492	)			
Savings accounts	4	(28	) (24	)			
Interest-bearing demand	35	(159	) (124	)			
Money market accounts	49	(712	) (663	)			
Total interest on deposits	(158	) (1,145	) (1,303	)			
FHLB and Federal Reserve Bank borrowings	(103	) 41	(62	)			
Long-term obligations	(75	) —	(75	)			
Other borrowings	_	_	_				
Interest expense	\$(336	) \$(1,104	) \$(1,440	)			

Nonaccrual loans have been included in the tables as loans carrying a zero yield. Amortized net deferred loan fees were included in the interest income calculations. The amortization of net deferred loan fees was \$726 thousand (1) and \$258 thousand for the three months ended September 30, 2012 and 2011, respectively. The amortization of net

unearned discounts on other acquired loans was \$613 thousand and \$5.1 million for the three months ended September 30, 2012 and 2011, respectively.

<sup>(2)</sup> Tax-exempt income is calculated on a tax equivalent basis, based on a marginal tax rate of 35%.

#### **Table of Contents**

	Nine Months Ended September 30,							
	2012 Compared to 2011							
	Increase (Decrease) Due to							
	Volume	Rate	Total					
	(in thousand	ls)						
Interest Income								
Loans, excluding covered loans, net (1)(2)	\$16,391	\$(3,862	) \$12,529					
Covered loans, net	(4,878	) 9,930	5,052					
Taxable securities	1,622	(3,909	) (2,287	)				
Tax exempt securities (2)	1,045	(1,109	) (64	)				
Interest earning deposits with banks and federal funds sold	(89	) (69	) (158	)				
Interest income (2)	\$14,091	\$981	\$15,072					
Interest Expense								
Deposits:								
Certificates of deposit	\$(461	) \$(969	) \$(1,430	)				
Savings accounts	27	(93	) (66	)				
Interest-bearing demand	117	(589	) (472	)				
Money market accounts	294	(2,216	) (1,922	)				
Total interest on deposits	(23	) (3,867	) (3,890	)				
FHLB and Federal Reserve Bank borrowings	(109	) 123	14					
Long-term obligations	(579	) —	(579	)				
Other borrowings	_	(19	) (19	)				
Interest expense	\$(711	) \$(3,763	) \$(4,474	)				

Nonaccrual loans have been included in the tables as loans carrying a zero yield. Amortized net deferred loan fees were included in the interest income calculations. The amortization of net deferred loan fees was \$1.5 million and (1)\$784 thousand for the nine months ended September 30, 2012 and 2011, respectively. The amortization of net

unearned discounts on other acquired loans was \$4.9 million and \$5.1 million for the nine months ended September 30, 2012 and 2011, respectively.

(2) Tax-exempt income is calculated on a tax equivalent basis, based on a marginal tax rate of 35%.

Provision for Loan and Lease Losses

Comparison of current quarter to prior year period

The provision for loan and lease losses for the third quarter of 2012 was \$2.9 million for the noncovered loan portfolio and a recapture of \$4.0 million for the covered loan portfolio compared with provisions of \$500 thousand and \$433 thousand, respectively, during the third quarter of 2011. Provision expense and recapture on covered loans is principally offset by a change in the FDIC-loss sharing asset. The \$4.0 million in provision recapture for losses on covered loans in the current period was primarily due to the increase in expected future cash flows from covered loans as remeasured during current quarter, compared to the expected future cash flows as remeasured during the second quarter of 2012, net of the actual cash flows received during the quarter. The \$4.0 million in provision recapture is partially offset by a \$3.2 million unfavorable adjustment to the change in FDIC loss-sharing asset.

The \$2.9 million provision for noncovered loan losses was primarily driven by net charge offs experienced in the

quarter and to a lesser extent by the \$40 million in noncovered loan growth experienced during the quarter. The growth in noncovered loans was centered in commercial business loans and term commercial real estate loans. Net noncovered loan charge-offs for the current quarter were \$3.5 million compared to \$4.1 million for the third quarter of 2011. The amount of provision was calculated in accordance with the Company's methodology for determining the ALLL, discussed in Note 5 to the Company's consolidated financial statements presented elsewhere in this report and was based upon improving credit metrics in the noncovered loan portfolio.

#### **Table of Contents**

Comparison of current year-to-date to prior year period

The provision for loan and lease losses for the nine months ended September 30, 2012 was \$11.1 million for the noncovered loan portfolio and \$23.4 million for the covered loan portfolio compared with provisions of \$2.7 million and \$2.3 million, respectively, during the same period of 2011. Provision expense on covered loans is principally offset by a change in the FDIC-loss sharing asset. The \$23.4 million in provision for losses on covered loans for the nine months ended September 30, 2012 was primarily due to the decrease in expected future cash flows from covered loans as remeasured during current period, compared to expected future cash flows as remeasured at the end of 2011, net of the actual cash flows received during the year. The \$23.4 million in provision expense was partially offset by a \$18.7 million favorable adjustment to the change in FDIC loss-sharing asset.

The \$11.1 million provision for noncovered loan losses was primarily driven by net charge offs experienced for the first nine months ended September 30, 2012 and to a lesser extent by the \$128.5 million in noncovered loan growth experienced during the period. The growth in noncovered loans was centered in commercial business loans and term commercial real estate loans. Net noncovered loan charge-offs for nine months ended September 30, 2012 were \$12.6 million compared to \$13.2 million for the same period of 2011. The amount of provision was calculated in accordance with the Company's methodology for determining the ALLL, discussed in Note 5 to the Company's consolidated financial statements presented elsewhere in this report and was based upon improving credit metrics in the noncovered loan portfolio.

Noninterest Income (Loss)

The following table presents the significant components of noninterest income and the related dollar and percentage change from period to period:

	Three Mon	nths Ended					Nine Mon	ths Ended			
	September	r 30,					Septembe	r 30,			
	2012	2011	\$ Change	e	% Chan	ge	2012	2011	\$ Change	% Chan	ige
	(dollars in	thousands)									
Service charges and other fees	\$7,609	\$6,991	\$618		9	%	\$22,222	\$19,746	\$2,476	13	%
Gain on bank acquisitions	_	1,830	(1,830	)	(100	)%	_	1,830	(1,830 )	(100	)%
Merchant services fees	2,054	1,952	102		5	%	6,167	5,393	774	14	%
Gain on sale of											
investment securities,						%	62		62	100	%
net											
Bank owned life insurance	747	523	224		43	%	2,177	1,556	621	40	%
Other	1,630	1,755	(125	)	(7	)%	4,650	3,842	808	21	%
Subtotal	12,040	13,051	(1,011	)	(8	)%	35,278	32,367	2,911	9	%
Change in FDIC-loss sharing asset	(12,951	) (10,855)	(2,096	)	19	%	(14,787)	(32,048)	17,261	(54	)%
Total noninterest income (loss)	\$(911	\$2,196	\$(3,107	)	(141	)%	\$20,491	\$319	\$20,172	6,324	%
		_									

Comparison of current quarter to prior year period

Noninterest income was a loss of \$911 thousand for the third quarter of 2012, compared to income of \$2.2 million for the same period in 2011. The decrease was primarily due to the \$13.0 million change in the FDIC loss-sharing asset recorded as a reduction in income during the current quarter, compared to a \$10.9 million reduction in income during the same period in 2011.

Changes in the FDIC loss-sharing asset are primarily driven by amortization of the FDIC loss-sharing asset and the provision recorded for reimbursable losses on FDIC covered loans. For the third quarter of 2012, the \$9.7 million of amortization of the FDIC loss-sharing asset combined with a \$3.2 million decrease in the FDIC loss-sharing asset related to the provision recapture recorded for reimbursable losses on FDIC covered loans. For the same period in

2011, the \$10.9 million of amortization of the FDIC loss-sharing asset was partially offset by a \$921 thousand increase in the FDIC loss-sharing asset related to the provision expense recorded for reimbursable losses on FDIC covered loans. For additional information on the FDIC loss-sharing asset, please see the "FDIC Loss-sharing Asset" section of Management's Discussion and Analysis and Note 7 to the Consolidated Financial Statements in "Item 1. Financial Statements (unaudited)" of this report.

#### **Table of Contents**

The decrease in noninterest income for the current quarter compared to the prior year was also driven by the \$1.8 million gain on bank acquisitions recorded in the third quarter of 2011.

Comparison of current year-to-date to prior year period

For the nine months ended September 30, 2012, noninterest income was \$20.5 million compared to \$319 thousand for the same period in 2011. The increase was primarily due to the \$14.8 million change in the FDIC loss-sharing asset recorded as a reduction in income during the current year, compared to a \$32.0 million reduction in income during the same period in 2011. The increase was also driven by service charges and other fees, which increased \$2.5 million, or 13%, to \$22.2 million for the nine months ended September 30, 2012 due to the implementation of new fee schedules. Noninterest Expense

The following table presents the significant components of noninterest expense and the related dollar and percentage change from period to period:

change from period to	periou.											
	Three Months Ended September 30,					Nine Months Ended September 30,						
	2012	2011	\$ Change	;	% Chan	ge	2012	2011	\$ Change	)	% Char	nge
Compensation	\$17,873	thousands) \$16,887	\$986		6	%	\$53,180	\$47,817	\$5,363		11	%
Employee benefits Contract labor	3,606 44	3,179 1,326	427 (1,282	`	13 (97		10,812 492	9,915 2,040	897 (1,548	`	9 (76	% )%
Contract labor	21,523	21,392	131	)	1		64,484	59,772	4,712	)	8	)% %
All other noninterest expense:												
Occupancy	4,886	4,815	71	`	1		15,310	13,600	1,710	`	13	%
Merchant processing Advertising and	921	976		)	-		2,724	2,764	(40	)	(1	)%
promotion	1,341	1,137	204		18	%	3,342	3,050	292		10	%
Data processing and communications	2,499	2,195	304		14	%	7,263	6,032	1,231		20	%
Legal and professional services	2,783	1,957	826		42	%	6,221	4,868	1,353		28	%
Taxes, license and fees	1,124	1,211	(87	)	(7	)%	3,594	2,983	611		20	%
Regulatory premiums Net cost (benefit) of	775	574	201		35	%	2,560	3,553	(993	)	(28	)%
operation of noncovered other real estate owned	(63)	1,291	(1,354	)	(105	)%	4,102	5,849	(1,747	)	(30	)%
Net benefit of operation of covered other real estate	(1,006 )	(1,486 )	480		(32	)%	(4,638 )	(6,272 )	1,634		(26	)%
owned												
Amortization of intangibles	1,093	1,177	(84	)	(7	)%	3,362	3,116	246		8	%
FDIC clawback expense (recovery)	334	1,146	(812	)	(71	)%	100	3,294	(3,194	)	(97	)%
Other	4,726	3,550	1,176		33	%	16,689	11,836	4,853		41	%
Total all other noninterest expense	19,413	18,543	870		5	%	60,629	54,673	5,956		11	%
Total noninterest expense	\$40,936	\$39,935	\$1,001		3	%	\$125,113	\$114,445	\$10,668		9	%

#### **Table of Contents**

Comparison of current quarter to prior year period

Total noninterest expense for the third quarter of 2012 was \$40.9 million, an increase of \$1.0 million, or 3% from \$39.9 million a year earlier. The increase from the prior-year period was primarily due to a rise in legal and professional costs of \$826 thousand, which includes \$1.1 million of costs related to the recently announced merger with West Coast Bancorp, as well as a \$1.2 million increase in other noninterest expense. The details of other noninterest expense are shown in the following table.

Comparison of current year-to-date to prior year period

For the nine months ended September 30, 2012, noninterest expense was \$125.1 million compared to \$114.4 million for the same period in 2011. The increase was attributable to a \$5.4 million, or 11%, increase in compensation due to the acquisitions during 2011 as well as a \$4.9 million increase in other noninterest expense.

The following table presents selected items included in other noninterest expense and the associated change from period to period:

Process of Process	Three Mo	nths Ended	Increase		Nine Mon	ths Ended	Increase	
	September 30,		(Decrease)		September 30,		(Decrease)	
	2012	2011	Amount		2012	2011	Amount	
	(in thousa	nds)						
Postage	\$575	\$551	\$24		\$1,495	\$1,573	\$(78	)
Software support & maintenance	304	375	(71	)	1,120	984	136	
Supplies	246	350	(104	)	839	967	(128	)
Insurance	244	249	(5	)	780	686	94	
ATM Network	271	305	(34	)	824	767	57	
Travel	339	378	(39	)	1,040	890	150	
Employee expenses	156	153	3		565	463	102	
Sponsorships and charitable contributions	212	274	(62	)	584	692	(108	)
Directors fees	140	111	29		407	341	66	
Federal Reserve Bank processing fees	48	89	(41	)	172	249	(77	)
CRA partnership investment expense	111	104	7		497	528	(31	)
Investor relations	21	19	2		163	159	4	
Other personal property owned	(107)	(1,212)	1,105		2,226	(1,212)	3,438	
Miscellaneous	2,166	1,804	362		5,977	4,749	1,228	
Total other noninterest expense	\$4,726	\$3,550	\$1,176		\$16,689	\$11,836	\$4,853	

In managing our business, we review the efficiency ratio, on a fully taxable-equivalent basis. Our efficiency ratio (noninterest expense, excluding net cost of operation of other real estate, FDIC clawback liability expense and merger related expenses, divided by the sum of net interest income and noninterest income on a tax equivalent basis, excluding any gain/loss on sale of investment securities, gain on bank acquisition, incremental accretion income on the acquired loan portfolio and the change in the FDIC indemnification asset) was 70.36% for the third quarter of 2012 compared to 69.17% for the third quarter 2011. For the nine months ended September 30, 2012 and 2011, our efficiency ratios were 70.11% and 68.62%, respectively.

## **Income Taxes**

We recorded an income tax provision of \$4.7 million for the third quarter of 2012, compared to a provision of \$7.2 million for the same period in 2011. The effective tax rate was 28% for both the third quarter of 2012 and 2011. For the nine months ended September 30, 2012 and 2011, we recorded an income tax provision of \$12.2 million for both periods, with an effective tax rate of 27% for both periods. Our effective tax rate remains lower than the statutory tax rate due to our nontaxable income generated from tax-exempt loans and municipal bonds, investments in bank owned life insurance, and low income housing credits. For additional information, please refer to the Company's annual report on Form 10-K for the year ended December 31, 2011.

#### **Table of Contents**

#### FINANCIAL CONDITION

Total assets increased \$117.1 million or 2%, to \$4.90 billion as of September 30, 2012, compared to \$4.79 billion December 31, 2011.

**Investment Securities** 

At September 30, 2012, the Company held investment securities totaling \$943.6 million compared to \$1.03 billion at December 31, 2011. All of our securities are classified as available for sale and carried at fair value. The decrease in the investment securities portfolio from year-end is due to \$167.4 million in maturities and sales of securities in the portfolio partially offset by \$87.3 million in purchases. These securities are used by the Company as a component of its balance sheet management strategies. From time-to-time securities may be sold to reposition the portfolio in response to strategies developed by the Company's asset liability committee. In accordance with our investment strategy, management monitors market conditions with a view to realize gains on its available for sale securities portfolio when prudent.

At September 30, 2012, the market value of securities available for sale had an unrealized gain of \$45.2 million compared to an unrealized gain of \$40.6 million at December 31, 2011. The increase in the unrealized gain was the result of the fluctuations in interest rates as well as the increase in the fair value of the Greater Wenatchee Regional Events Center Public Facilities District bond discussed below. The Company does carry \$53.9 million of investment securities with unrealized losses of \$466 thousand; however, we do not consider these investment securities to be other-than-temporarily impaired. In the future, if the impairment is judged to be other-than-temporary, to the extent that the loss is determined to be credit-related, the cost basis of the individual impaired securities will be written down to fair value; the amount of the write-down could be included in earnings as a realized loss. The remaining non-credit-related impairment would be recorded to other comprehensive income.

The Company continues to carry one municipal bond with a par value of \$3.0 million that was determined to be other-than-temporarily impaired during December 2011. At year-end 2011, the present value of expected future cash flows for that obligation was determined to be zero and, accordingly, the Company recorded a \$3.0 million impairment charge to earnings during the fourth quarter of 2011. In September 2012, the Company was notified that there would be a full repayment on this municipal bond. As a result, the estimated fair value of the municipal bond was increased to its original par value of \$3.0 million. Subsequent to quarter end, on October 1, 2012, the Company received full payment on this municipal bond, including accrued interest.

The following table sets forth our securities portfolio by type for the dates indicated:

	September 30, 2012 (in thousands)	December 31, 2011
Securities Available for Sale		
U.S. government agency and government-sponsored enterprise mortgage-backed securities and collateralized mortgage obligations	\$563,208	\$695,954
State and municipal securities	282,500	285,763