

MERCER INTERNATIONAL INC.

Form 10-Q

May 08, 2007

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the quarterly period ended March 31, 2007  
OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File No.: 000-51826  
**MERCER INTERNATIONAL INC.**  
*(Exact name of Registrant as specified in its charter)*

**Washington**  
*(State or other jurisdiction  
of incorporation or organization)*

**47-0956945**  
*(I.R.S. Employer  
Identification No.)*

**Suite 2840, 650 West Georgia Street, Vancouver, British Columbia, Canada, V6B 4N8**  
*(Address of office)*  
**(604) 684-1099**

*(Registrant's telephone number, including area code)*

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the *Securities Exchange Act of 1934* during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer

Accelerated Filer

Non-Accelerated Filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
YES  NO

The Registrant had 36,254,027 shares of common stock outstanding as at May 7, 2007.

**PART I. FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS**

**MERCER INTERNATIONAL INC.  
CONSOLIDATED CONDENSED FINANCIAL STATEMENTS  
FOR THE THREE MONTHS ENDED MARCH 31, 2007  
(Unaudited)**

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**MERCER INTERNATIONAL INC.**  
**CONSOLIDATED CONDENSED BALANCE SHEETS**  
**As at March 31, 2007 and December 31, 2006**  
**(Unaudited)**  
**(Euros in thousands)**

	<b>March 31, 2007</b>	<b>December 31, 2006</b>
<b>ASSETS</b>		
Current Assets		
Cash and cash equivalents	44,970	69,367
Receivables	97,454	75,022
Note receivable, current portion	5,814	7,798
Inventories (Note 4)	82,702	62,857
Prepaid expenses and other	5,800	4,662
Current assets of discontinued operations	1,261	2,094
 Total current assets	 238,001	 221,800
Long-Term Assets		
Cash restricted	45,000	57,000
Property, plant and equipment	965,709	972,143
Investments	3	1
Unrealized foreign exchange rate derivative gain		5,933
Deferred note issuance and other costs	6,639	6,984
Deferred income tax	27,026	29,989
Note receivable, less current portion	8,408	8,744
 Total assets	 1,052,785	 1,080,794
 Total assets	 1,290,786	 1,302,594
<b>LIABILITIES</b>		
Current Liabilities		
Accounts payable and accrued expenses	88,918	84,173
Debt, current portion	33,364	33,903
Current liabilities of discontinued operations	1,074	1,926
 Total current liabilities	 123,356	 120,002
Long-Term Liabilities		
Debt, less current portion (Note 8)	850,955	873,928
Unrealized interest rate derivative loss	35,670	41,355
Pension and other post-retirement benefit obligations	17,605	17,954
Capital leases	7,432	6,202
Deferred income tax	23,200	22,911
Other long-term liabilities	4,643	1,441

	939,505	963,791
Total liabilities	1,062,861	1,083,793
Minority Interest		
<b>SHAREHOLDERS EQUITY</b>		
Common shares (Note 8)	202,626	195,642
Additional paid-in capital	102	154
Retained earnings	15,526	15,240
Accumulated other comprehensive income	9,671	7,765
Total shareholders equity	227,925	218,801
Total liabilities and shareholders equity	1,290,786	1,302,594

*The accompanying notes are an integral part of these interim financial statements.*

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**MERCER INTERNATIONAL INC.**  
**CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS**  
**For Three Months Ended March 31, 2007 and 2006**  
**(Unaudited)**  
**(Euros in thousands, except for loss per share)**

	<b>2007</b>	<b>2006</b>
Revenues	169,531	141,668
Costs and expenses		
Operating costs	134,747	114,907
Operating depreciation and amortization	13,729	13,688
	21,055	13,073
General and administrative expenses	7,305	7,717
(Sale) purchase of emission allowances	(727)	(5,638)
Operating income from continuing operations	14,477	10,994
Other income (expense)		
Interest expense	(20,068)	(22,814)
Investment income	1,611	1,740
Unrealized foreign exchange gain on debt	1,254	6,113
Realized gain (loss) on derivative instruments (Note 5)	6,820	(3,562)
Unrealized (loss) gain on derivative instruments (Note 5)	(248)	44,377
Total other (expense) income	(10,631)	25,854
Income before income taxes and minority interest from continuing operations	3,846	36,848
Income tax provision	(3,801)	(21,113)
Income before minority interest from continuing operations	45	15,735
Minority interest	1,048	449
Net income from continuing operations	1,093	16,184
Net (loss) income from discontinued operations	(7)	404
Net income	1,086	16,588
Retained earnings (deficit), beginning of period (Restated Note 7)	14,440	(47,970)
Retained earnings (deficit), end of period	15,526	(31,382)
Net income per share from continuing operations (Note 3)		
Basic	0.03	0.49
Diluted	0.03	0.40

Income per share		
Basic	0.03	0.50
Diluted	0.03	0.41

*The accompanying notes are an integral part of these interim financial statements.*

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**MERCER INTERNATIONAL INC.**  
**CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME**  
**For Three Months Ended March 31, 2007 and 2006**  
**(Unaudited)**  
**(Euros in thousands)**

	<b>2007</b>	<b>2006</b>
Net income	1,086	16,588
Other comprehensive income (loss):		
Foreign currency translation adjustment	1,904	(2,985)
Pension plan additional minimum liability		(19)
Unrealized gains on securities		
Unrealized holding gains arising during the period	2	121
Other comprehensive income (loss)	1,906	(2,883)
Total comprehensive income	2,992	13,705

*The accompanying notes are an integral part of these interim financial statements.*

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**MERCER INTERNATIONAL INC.**  
**CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS**  
**For Three Months Ended March 31, 2007 and 2006**  
**(Unaudited)**  
**(Euros in thousands)**

	<b>2007</b>	<b>2006</b>
Cash Flows from (used in) Operating Activities:		
Net income	1,086	16,588
Adjustments to reconcile net loss to cash flows from operating activities		
Unrealized losses (gains) on derivatives	248	(40,815)
Unrealized foreign exchange gain on debt	(1,254)	(6,113)
Operating depreciation and amortization	13,729	14,162
Non-operating amortization	63	69
Minority interest	(1,048)	(449)
Deferred income taxes	3,252	20,782
Stock compensation expense	233	105
Other	578	(1,000)
Changes in current assets and liabilities		
Receivables	(21,732)	(4,603)
Inventories	(19,950)	8,968
Accounts payable and accrued expenses	6,171	(847)
Other	1,133	550
Net cash (used in) from operating activities	(17,491)	7,397
Cash Flows from (used in) Investing Activities:		
Cash restricted	12,000	(41,223)
Purchase of property, plant and equipment	(6,025)	(5,871)
Note receivable	268	
Net cash from (used in) investing activities	6,243	(47,094)
Cash Flows (used in) from Financing Activities:		
Decrease in construction costs payable	(907)	(153)
Proceeds from borrowings of notes payable and debt	5,210	42,163
Repayment of notes payable and debt	(17,431)	(4,802)
Repayment of capital lease obligations	(1,184)	(561)
Issuance of shares of common stock	246	
Net cash (used in) from financing activities	(14,066)	36,647
Effect of exchange rate changes on cash and cash equivalents	965	(147)
Net decrease in cash and cash equivalents	(24,349)	(3,197)
Cash and cash equivalents, beginning of period <sup>(1)</sup>	69,804	83,547
Cash and cash equivalents, end of period <sup>(2)</sup>	45,455	80,350

Supplemental disclosure of cash flow information:

Cash paid during the period for:

Interest	10,394	18,108
Income taxes		1,308
Supplemental schedule of non-cash investing and financing activities:		
Acquisition of production and other equipment under capital lease obligations	2,019	1,847
Common shares issued in satisfaction of floating rate note	6,728	

(1) Includes amounts related to discontinued operations of:  
2007  
437, 2006 772

(2) Includes amounts related to discontinued operations of:  
2007  
485, 2006  
1,275

*The accompanying notes are an integral part of these interim financial statements.*

**MERCER INTERNATIONAL INC.  
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS  
FOR THREE MONTHS ENDED MARCH 31, 2007**

**(Unaudited)**

**(Euros in thousands, except for shares and per share data)**

**Note 1. Basis of Presentation**

*Basis of Presentation*

The interim period consolidated financial statements contained herein include the accounts of Mercer International Inc. ( Mercer Inc. ) and its wholly-owned and majority-owned subsidiaries (collectively, the Company ). The Company s shares of common stock are quoted and listed for trading on the NASDAQ National Market and the Toronto Stock Exchange, respectively.

The interim period consolidated financial statements have been prepared by the Company pursuant to the rules and regulations of the U.S. Securities and Exchange Commission (the SEC ). Certain information and footnote disclosure normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted pursuant to such SEC rules and regulations. The interim period consolidated financial statements should be read together with the audited consolidated financial statements and accompanying notes included in the Company s latest annual report on Form 10-K for the fiscal year ended December 31, 2006. In the opinion of the Company, the unaudited consolidated financial statements contained herein contain all adjustments necessary to present a fair statement of the results of the interim periods presented. The results for the periods presented herein may not be indicative of the results for the entire year.

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**MERCER INTERNATIONAL INC.**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
**FOR THREE MONTHS ENDED MARCH 31, 2007**

(Unaudited)

(Euros in thousands, except for shares and per share data)

**Note 2. Stock-Based Compensation**

The Company adopted Statement of Financial Accounting Standards (SFAS) No. 123R, *Share-Based Payment*, on January 1, 2006. This statement requires the Company to recognize the cost of employee services received in exchange for the Company's equity instruments. Under SFAS No. 123R, the Company is required to record compensation expense over an award's vesting period based on the award's fair value at the date of grant. The Company has elected to adopt SFAS No. 123R on a modified prospective basis.

*Stock Options*

The Company has a non-qualified stock option plan which provides for options to be granted to officers and employees to acquire a maximum of 3,600,000 common shares including options for 130,000 shares to directors who are not officers or employees. During 2004, the Company adopted a stock incentive plan which provides for options, stock appreciation rights and restricted shares to be awarded to employees and outside directors to a maximum of 1,000,000 common shares.

Following is a summary of the status of options outstanding at March 31, 2007:

Exercise Price Range (In U.S. Dollars)	Outstanding Options			Exercisable Options	
	Number	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise price (In U.S. Dollars)	Number	Weighted Average Exercise Price (In U.S. Dollars)
\$5.65 - 6.375	830,000	3.25	\$6.29	830,000	\$6.29
8.50	135,000	0.25	8.50	135,000	8.50
7.30	30,000	8.25	7.30	20,000	7.30
7.92	83,334	8.50	7.92	50,000	7.92

During the three-month period ended March 31, 2007, 30,000 options were exercised at an exercise price of \$6.375 and 16,666 options were exercised at an exercise price of \$7.92 for cash proceeds of \$323,245. The average intrinsic value of the options exercised was \$5.12 per option. During the three-month period ended March 31, 2006 there were no options exercised.

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**MERCER INTERNATIONAL INC.**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
**FOR THREE MONTHS ENDED MARCH 31, 2007**

(Unaudited)

(Euros in thousands, except for shares and per share data)

**Note 2. Stock-Based Compensation (cont d)**

*Restricted Stock*

The fair value of restricted stock is determined based upon the number of shares granted and the quoted price of the Company's stock on the date of grant. Restricted stock generally vests over two years. Expense is recognized on a straight-line basis over the vesting period. Expense recognized for the three months ended March 31, 2007 and 2006 was 72 and 98, respectively.

As at March 31, 2007, the total remaining unrecognized compensation cost related to restricted stock amounted to 171, which will be amortized over their remaining vesting period.

During the three month period ended March 31, 2007, there were restricted stock awards of an aggregate of Nil (2006 Nil) of our common shares to independent directors and officers of the Company and Nil (2006 Nil) restricted stock awards were cancelled.

As at March 31, 2007, the total number of restricted stock awards outstanding was 190,686.

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**MERCER INTERNATIONAL INC.**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
**FOR THREE MONTHS ENDED MARCH 31, 2007**

(Unaudited)

(Euros in thousands, except for shares and per share data)

**Note 3. Income Per Share**

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2007</b>	<b>2006</b>
Net income from continuing operations    basic	1,093	16,184
Interest on convertible notes, net of tax		1,452
Net income from continuing operations    diluted	1,093	17,636
Net income from continuing operations per share:		
Basic	0.03	0.49
Diluted	0.03	0.40
Net income from continuing operations	1,093	16,184
Net (loss) income from discontinued operations	(7)	404
Net income    Basic	1,086	16,588
Interest on convertible notes, net of tax		1,452
Net income    Diluted	1,086	18,040
Net income per share:		
Basic	0.03	0.50
Diluted	0.03	0.41
Weighted average number of common shares outstanding:		
Basic	35,486,904	33,169,140
Effect of dilutive shares:		
Stock options and awards	492,578	255,095
Convertible notes		10,645,161
Diluted	35,979,482	44,069,396

The calculation of diluted income per share does not assume the exercise of stock options and awards or the conversion of convertible notes that would have an anti-dilutive effect on earnings per share. Convertible notes excluded from the calculation of diluted income per share because they are anti-dilutive represented 9,428,022 and Nil for the three months ended March 31, 2007 and 2006, respectively.



**MERCER INTERNATIONAL INC.**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
**FOR THREE MONTHS ENDED MARCH 31, 2007**

(Unaudited)

(Euros in thousands, except for shares and per share data)

**Note 4. Inventories**

	<b>March 31, 2007</b>	<b>December 31, 2006</b>
Raw materials	51,564	38,905
Finished goods	31,138	23,952
	82,702	62,857

**Note 5. Derivatives Transactions**

	<b>Three Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>
Realized net gain (loss) on derivative financial instruments	6,820	(3,562)
Unrealized net gain on interest rate derivatives	5,685	23,506
Unrealized net (loss) gain on foreign exchange derivatives	(5,933)	20,871
Unrealized net (loss) gain on derivative financial instruments	(248)	44,377

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**MERCER INTERNATIONAL INC.**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
**FOR THREE MONTHS ENDED MARCH 31, 2007**

(Unaudited)

(Euros in thousands, except for shares and per share data)

**Note 6. Pension and Other Post-Retirement Benefit Obligations**

Included in pension and other post-retirement benefit obligations are amounts related to the Company's Celgar and German pulp mills.

The largest component of this obligation is with respect to the Celgar mill which maintains defined benefit pension plans and post-retirement benefits plans for certain employees. Pension benefits are based on employees' earnings and years of service. The pension plans are funded by contributions from the Company based on actuarial estimates and statutory requirements. Pension contributions for the three month periods ended March 31, 2007 and March 31, 2006 totaled 390 and 457, respectively.

	Three Months Ended March 31,			
	2007		2006	
	Pension Benefits	Post-Retirement Benefits	Pension Benefits	Post-Retirement Benefits
Service cost	201	113	226	115
Interest cost	327	178	356	192
Expected return on plan assets	(400)		(397)	
Recognized net loss		15		25
Net periodic benefit cost	128	306	185	332

The Company anticipates that it will make contributions to the pension plan of approximately 1,418 in 2007.

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**MERCER INTERNATIONAL INC.**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
**FOR THREE MONTHS ENDED MARCH 31, 2007**

(Unaudited)

(Euros in thousands, except for shares and per share data)

**Note 7. Income Taxes**

In June 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes - An Interpretation of FASB Statement No. 109* ( FIN 48 ). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an entity's financial statements in accordance with FASB Statement No. 109, *Accounting for Income Taxes*, and prescribes a recognition threshold and measurement attributes for financial statement disclosure of tax positions taken or expected to be taken on a tax return. Under FIN 48, the impact of an uncertain income tax position on the income tax return must be recognized at the largest amount that is more likely than not to be sustained upon audit by the relevant taxing authority. An uncertain income tax position will not be recognized if it has less than a 50% likelihood of being sustained. Additionally, FIN 48 provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006.

The Company adopted the provisions of FIN 48 on January 1, 2007. As a result of the implementation of FIN 48, the Company established a 4,400 liability for unrecognized tax benefits, against which a 3,600 valuation allowance has already been booked. This net increase in the liability for unrecognized tax benefits of 800 has been accounted for as a reduction in the beginning balance of retained earnings on the Consolidated Condensed Balance Sheets included elsewhere in this quarterly report.

As at the adoption date of January 1, 2007, the Company had approximately 18.6 million of total gross unrecognized tax benefits, substantially all of which would affect our effective tax rate if recognized.

The Company recognizes interest and penalties related to unrecognized tax benefits in income tax expense. During the year ended December 31, 2006, the Company recognized approximately Nil in penalties and interest. The Company had Nil for the payment of interest and penalties accrued at December 31, 2006. Upon adoption of FIN 48 on January 1, 2007, the Company increased its accrual for interest and penalties to 800 from Nil.

The Company and/or one or more of its subsidiaries file income tax returns in the United States, Germany and Canada. The Company is generally not subject to U.S., German or Canadian income tax examinations for tax years before 2003, 2001 and 2004, respectively.

**Note 8. Floating Rate Note**

On March 30, 2007, under the terms of a note payable to a third party, the Company at its sole option satisfied the principal amount of the note of 6,728 by issuing 742,185 common shares of the Company. The value of the shares paid was determined based on the 20-day trading day average closing price for the Company's shares which was \$12.09. The accrued interest outstanding on the note of 115 was paid on this date.

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**MERCER INTERNATIONAL INC.**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
**FOR THREE MONTHS ENDED MARCH 31, 2007**

(Unaudited)

(Euros in thousands, except for shares and per share data)

**Note 9. Restricted Group Supplemental Disclosure**

The terms of the indenture governing our 9.25% senior unsecured notes requires that we provide the results of operations and financial condition of Mercer International Inc. and our restricted subsidiaries under the indenture, collectively referred to as the Restricted Group. As at and during the three months ended March 31, 2007 and 2006, the Restricted Group was comprised of Mercer International Inc., certain holding subsidiaries and Rosenthal, and the Celgar mill. The Restricted Group excludes the Stendal mill and the discontinued paper business.

**Combined Condensed Balance Sheet**

	March 31, 2007			
	Restricted Group	Unrestricted Subsidiaries	Eliminations	Consolidated Group
<b>ASSETS</b>				
Current assets				
Cash and cash equivalents	32,540	12,430		44,970
Receivables	51,392	46,062		97,454
Note receivable, current portion	618	5,196		5,814
Inventories	55,186	27,516		82,702
Prepaid expenses and other	2,726	3,074		5,800
Current assets from discontinued operations		1,261		1,261
Total current assets	142,462	95,539		238,001
Cash restricted		45,000		45,000
Property, plant and equipment	387,639	578,070		965,709
Other	7,837	(1,195)		6,642
Deferred income tax	13,286	13,740		27,026
Due from unrestricted group	53,881		(53,881)	
Note receivable, less current portion	4,798	3,610		8,408
Total assets	609,903	734,764	(53,881)	1,290,786
<b>LIABILITIES</b>				
Current				
Accounts payable and accrued expenses	48,050	40,868		88,918
Debt, current portion		33,364		33,364
Current liabilities from discontinued operations		1,074		1,074
Total current liabilities	48,050	75,306		123,356
Debt, less current portion	295,053	555,902		850,955
Due to restricted group		53,881	(53,881)	
Unrealized derivative loss		35,670		35,670
Capital leases	4,422	3,010		7,432
Deferred income tax	4,097	19,103		23,200
Other long-term liabilities	22,234	14		22,248

Total liabilities	373,856	742,886	(53,881)	1,062,861
<b>SHAREHOLDERS EQUITY</b>				
Total shareholders equity (deficit)	236,047	(8,122)		227,925
Total liabilities and shareholders equity	609,903	734,764	(53,881)	1,290,786

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**MERCER INTERNATIONAL INC.**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
**FOR THREE MONTHS ENDED MARCH 31, 2007**

(Unaudited)

(Euros in thousands, except for shares and per share data)

**Note 9. Restricted Group Supplemental Disclosure (cont d)**  
**Combined Condensed Balance Sheet**

	December 31, 2006			
	Restricted Group	Unrestricted Subsidiaries	Eliminations	Consolidated Group
<b>ASSETS</b>				
Current				
Cash and cash equivalents	39,078	30,289		69,367
Receivables	38,662	36,360		75,022
Note receivable, current portion	620	7,178		7,798
Inventories	41,087	21,770		62,857
Prepaid expenses and other	2,352	2,310		4,662
Current assets of discontinued operations		2,094		2,094
Total current assets	121,799	100,001		221,800
Cash restricted		57,000		57,000
Property, plant and equipment	408,957	563,186		972,143
Other	8,155	4,763		12,918
Deferred income tax	14,316	15,673		29,989
Due from unrestricted group	51,265		(51,265)	
Note receivable, less current portion	5,023	3,721		8,744
Total assets	609,515	744,344	(51,265)	1,302,594
<b>LIABILITIES</b>				
Current				
Accounts payable and accrued expenses	46,838	37,335		84,173
Debt, current portion		33,903		33,903
Current liabilities from discontinued operations		1,926		1,926
Total current liabilities	46,838	73,164		120,002
Debt, less current portion	293,781	580,147		873,928
Due to restricted group		51,265	(51,265)	
Unrealized derivative loss		41,355		41,355
Capital leases	2,720	3,482		6,202
Deferred income tax	2,832	20,079		22,911
Other long-term liabilities	19,395			19,395
Total liabilities	365,566	769,492	(51,265)	1,083,793
<b>SHAREHOLDERS EQUITY</b>				
Total shareholders equity (deficit)	243,949	(25,148)		218,801

Total liabilities and shareholders equity	609,515	744,344	(51,265)	1,302,594
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**MERCER INTERNATIONAL INC.**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
**FOR THREE MONTHS ENDED MARCH 31, 2007**

(Unaudited)

(Euros in thousands, except for shares and per share data)

**Note 9. Restricted Group Supplemental Disclosure (cont d)**

**Combined Condensed Statement of Operations**

	<b>Three Months Ended March 31, 2007</b>			
	<b>Restricted Group</b>	<b>Unrestricted Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated Group</b>
Revenues	99,933	69,598		169,531
Operating costs	77,116	57,631		134,747
Operating depreciation and amortization	6,686	7,043		13,729
General and administrative expenses	4,359	2,946		7,305
(Sale) purchase of emission allowances	(264)	(463)		(727)
	87,897	67,157		155,054
Operating income from continuing operations	12,036	2,441		14,477
Other income (expense)				
Interest expense	(7,458)	(13,525)	915	(20,068)
Investment income	1,305	1,221	(915)	1,611
Unrealized foreign exchange gain on debt	1,254			1,254
Derivative financial instruments, net		6,572		6,572
Total other expense	(4,899)	(5,732)		(10,631)
Income (loss) before income taxes and minority interest from continuing operations	7,137	(3,291)		3,846
Income tax provision	(2,738)	(1,063)		(3,801)
Income (loss) before minority interest from continuing operations	4,399	(4,354)		45
Minority interest		1,048		1,048
Net income (loss) from continuing operations	4,399	(3,306)		1,093
Net loss from discontinued operations		(7)		(7)
Net income (loss)	4,399	(3,313)		1,086

**MERCER INTERNATIONAL INC.**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
**FOR THREE MONTHS ENDED MARCH 31, 2007**

(Unaudited)

(Euros in thousands, except for shares and per share data)

**Note 9. Restricted Group Supplemental Disclosure (cont d)**

**Combined Condensed Statement of Operations**

	March 31, 2006			
	Restricted Group	Unrestricted Subsidiaries	Eliminations	Consolidated Group
Revenues	81,011	60,657		141,668
Operating costs	69,139	45,768		114,907
Operating depreciation and amortization	6,629	7,059		13,688
General and administrative expenses	4,960	2,757		7,717
(Sale) purchase of emission allowances	(1,767)	(3,871)		(5,638)
	78,961	51,713		130,674
Operating income from continuing operations	2,050	8,944		10,994
Other income (expense)				
Interest expense	(8,463)	(15,226)	875	(22,814)
Investment income	2,261	354	(875)	1,740
Unrealized foreign exchange gain on debt	6,113			6,113
Derivative financial instruments, net	(79)	40,894		40,815
Total other (expense) income	(168)	26,022		25,854
Income before income taxes and minority interest from continuing operations	1,882	34,966		36,848
Income tax provision	(3,033)	(18,080)		(21,113)
Income (loss) before minority interest from continuing operations	(1,151)	16,886		15,735
Minority interest		449		449
Net income (loss) from continuing operations	(1,151)	17,335		16,184
Net income from discontinued operations		404		404
Net (loss) income	(1,151)	17,739		16,588

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**MERCER INTERNATIONAL INC.**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
**FOR THREE MONTHS ENDED MARCH 31, 2007**

(Unaudited)

(Euros in thousands, except for shares and per share data)

**Note 10. Discontinued Operations**

In August 2006, the Company reorganized and divested its equity interests in certain paper production assets for aggregate consideration of approximately 5.0 million of indebtedness, in the form of a secured note, and 5.0 million in cash.

On November 16, 2006, the Company divested its last remaining paper production assets to focus exclusively on the manufacture and sale of pulp.

Accordingly, the information related to the paper production assets is presented as discontinued operations in the Company's consolidated financial statements.

The carrying amounts of the major classes of related assets and liabilities were as follows:

	<b>March 31, 2007</b>	<b>December 31, 2006</b>
Assets		
Cash and cash equivalents	485	437
Receivables	776	1,657
Liabilities		
Accounts payable and accrued expenses	1,074	1,926

Condensed earnings from discontinued operations are as follows:

	<b>Three Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>
Revenues	75	17,396
Operating income from discontinued operations	19	511
Total other expenses	26	107
Net (loss) income from discontinued operations	(7)	404
Earnings (loss) per common share from discontinued operations		
basic		0.01
Earnings (loss) per common share from discontinued operations		
diluted		0.01

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**MERCER INTERNATIONAL INC.**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
**FOR THREE MONTHS ENDED MARCH 31, 2007**

(Unaudited)

(Euros in thousands, except for shares and per share data)

**Note 10. Discontinued Operations (cont d)**

Condensed cash flows from discontinued operations are as follows:

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2007</b>	<b>2006</b>
Cash flows from operating activities	48	964
Cash flows used in investing activities		(575)
Cash flows from financing activities		114
Cash flows from discontinued operations	48	503

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

In this document: (i) unless the context otherwise requires, references to we, our, us, the Company or Mercer mean Mercer International Inc. and its subsidiaries; (ii) references to Mercer Inc. mean the Company excluding its subsidiaries; (iii) information is provided as of March 31, 2007, unless otherwise stated; (iv) all references to monetary amounts are to Euros, the lawful currency adopted by most members of the European Union, unless otherwise stated; (v) refers to Euros, \$ refers to U.S. dollars and C\$ refers to Canadian dollars; and (vi) ADMTs refer to air-dried metric tonnes.

We operate three NBSK pulp mills through our wholly owned subsidiaries, Rosenthal and Celgar, and our 70.6% owned subsidiary, Stendal, which have a consolidated annual production capacity of approximately 1.4 million ADMTs.

The following discussion and analysis of our results of operations and financial condition for the three months ended March 31, 2007 should be read in conjunction with our consolidated financial statements and related notes included in this quarterly report, as well as our most recent annual report on Form 10-K for the fiscal year ended December 31, 2006 filed with the Securities and Exchange Commission (the SEC). The following Management's Discussion and Analysis of Financial Condition and Results of Operations reflects:

the disposition of our paper operations in 2006. In accordance with SFAS No. 144 Accounting for the Impairment or Disposal of Long-Lived Assets, the results of this business have been classified as discontinued operations; and

only our continuing operations except as otherwise expressly noted.

### Results of Operations

#### *Three Months Ended March 31, 2007 Compared to Three Months Ended March 31, 2006*

Selected production, sales and exchange rate data for the three months ended March 31, 2007 and 2006 is as follows:

	<b>Three Months Ended March</b>	
	<b>2007</b>	<b>2006</b>
<b>Pulp Production (ADMTs)</b>	347,256	318,468
<b>Pulp Sales Volume (ADMTs)<sup>(1)</sup></b>	329,135	327,101
<b>Revenues (in millions)</b>	169.5	141.7
NBSK list prices in Europe (\$/ADMT)	\$ 757	\$ 618
Average pulp price realizations ( /ADMT)	512	425
<b>Average Currency Exchange Rates</b>		

/€  
0.7630 0.8312  
C\$/€  
1.1716 1.1547  
C\$/C\$  
1.5354 1.3886

(1) Excluding intercompany sales volumes of

nil and 4,986  
ADMTs of pulp  
and  
intercompany  
net sales  
revenues of  
approximately  
nil and  
2.4 million in  
the three months  
ended  
March 31, 2007  
and 2006,  
respectively.

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Revenues for the three months ended March 31, 2007 increased by approximately 20% to 169.5 million from 141.7 million in the comparative period of 2006, primarily due to higher pulp prices, partially offset by a weakening of the U.S. dollar versus the Euro. Pulp sales volume increased marginally to 329,135 ADMTs in the first quarter of 2007 from 327,101 ADMTs in the comparative period of 2006.

List prices for NBSK pulp in Europe were approximately 578 (\$757) per ADMT in the first quarter of 2007, approximately 514 (\$618) per ADMT in the first quarter of last year and approximately 553 (\$730) in the fourth quarter of 2006.

Mill net pulp sales realizations increased to 512 per ADMT on average in the first quarter of 2007 from 425 per ADMT in the first quarter of 2006, primarily as a result of higher pulp prices.

Cost of sales and general, administrative and other expenses in the first quarter of 2007 increased to 155.8 million from 136.3 million in the comparative period of 2006, primarily as a result of increased fiber costs.

During the current period, we did not take any scheduled downtime at our pulp mills. During the comparative period of 2006, our pulp mills took approximately five days maintenance and strategic capital expenditure downtime. In the second quarter of 2007, we have scheduled ten days of downtime at the Stendal mill for maintenance and 14 days of downtime at the Celgar mill for maintenance and the implementation of the final phase of our strategic capital expenditure program.

Fiber costs increased by over 50% in the first three months of 2007 versus the same period of 2006. In Germany, this resulted from lower availability because of low harvesting levels in 2006, increased demand for wood residuals from renewable energy suppliers and tight supply in the fourth quarter of 2006. Fiber costs at our Celgar mill increased primarily because of a weakening U.S. lumber market that has caused a sharp reduction in sawmill residual production. We expect that fiber availability in Europe will increase materially as a result of the approximately 60 million cubic meters of wind-felled timber caused by storms in January. This, coupled with an improving European lumber market, has started to provide some price relief and we expect further downward pressure on fiber prices for deliveries throughout the balance of the year.

In the first three months of 2007, we recorded a contribution to income of 0.7 million on the sale of emission allowances compared to 5.6 million in the comparative period of 2006. The decrease is primarily due to the decrease in market pricing of emissions credits. While we cannot predict the market pricing of such emissions credits in the future, we do expect full year sales to be substantially lower than in prior years.

Operating depreciation and amortization were unchanged from the comparative quarter of 2006 at 13.7 million. For the first quarter of 2007, operating income increased by approximately 32% to 14.5 million from 11.0 million in the first quarter of 2006. The increase was primarily due to higher pulp prices and improved operating results at our Celgar mill.

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Interest expense in the first quarter of 2007 decreased to 20.1 million from 22.8 million in the year ago period, primarily due to the repurchase of approximately \$15.2 million of our convertible notes in 2006 and a lower level of borrowing from the Stendal facility.

Stendal entered into certain foreign currency derivatives to swap a portion of its long-term bank indebtedness from Euros to U.S. dollars in 2005 and certain currency forwards. In addition, Stendal previously entered into interest rate swaps to fix the interest rate on its outstanding bank indebtedness. Due to the weakening of the U.S. dollar versus the Euro and an increase in long-term interest rates, we recorded a gain of 6.6 million before minority interests on our outstanding derivatives at the end of the first quarter of 2007, including a realized cash gain of 6.8 million on the settlement of our currency swaps. In the comparative period of 2006, we recorded a net non-cash holding gain of 40.8 million on our derivatives including a loss of 3.6 million from the settlement of currency forwards.

In the first quarter of 2007, minority interest, representing the minority shareholder's proportionate interest in the Stendal mill's losses for the period, was 1.0 million, compared to 0.4 million in the first quarter of 2006.

We reported net income from continuing operations for the first quarter of 2007 of 1.1 million, or 0.03 per basic and diluted share, which included a net gain of 7.8 million on our interest rate and currency derivatives and an unrealized non-cash foreign exchange gain on our long-term debt. In the first quarter of 2006, we reported net income from continuing operations of 16.2 million, or 0.49 per basic and 0.40 per diluted share, which reflected a net unrealized gain of 46.9 million on our interest rate and currency derivatives and an unrealized non-cash foreign exchange gain on our long-term debt. The Company currently has 67.5 million of convertible debt which is excluded from the calculation of diluted income per share because it is anti-dilutive.

We generated Operating EBITDA of 28.3 million and 24.7 million in the three months ended March 31, 2007 and 2006, respectively. Operating EBITDA is defined as operating income (loss) from continuing operations plus depreciation and amortization and non-recurring capital asset impairment charges.

Management uses Operating EBITDA as a benchmark measurement of its own operating results, and as a benchmark relative to its competitors. Management considers it to be a meaningful supplement to operating income as a performance measure primarily because depreciation expense and non-recurring capital asset impairment charges are not an actual cash cost, and depreciation expense varies widely from company to company in a manner that management considers largely independent of the underlying cost efficiency of their operating facilities. In addition, we believe Operating EBITDA is commonly used by securities analysts, investors and other interested parties to evaluate our financial performance.

Operating EBITDA does not reflect the impact of a number of items that affect our net income (loss), including financing costs and the effect of derivative instruments. Operating EBITDA is not a measure of financial performance under GAAP, and should not be considered as an alternative to net income (loss) or income (loss) from operations as a measure of performance, nor as an alternative to net cash from operating activities as a measure of liquidity.

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Operating EBITDA has significant limitations as an analytical tool, and should not be considered in isolation, or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are that Operating EBITDA does not reflect: (i) our cash expenditures, or future requirements, for capital expenditures or contractual commitments; (ii) changes in, or cash requirements for, working capital needs; (iii) the significant interest expense, or the cash requirements necessary to service interest or principal payments, on our outstanding debt; (iv) minority interests on our Stendal NBSK pulp mill operations; (v) the impact of realized or marked to market changes in our derivative positions, which can be substantial; and (vi) the impact of impairment charges against our investments or assets. Because of these limitations, Operating EBITDA should only be considered as a supplemental performance measure and should not be considered as a measure of liquidity or cash available to us to invest in the growth of our business. See the Statement of Cash Flows set out in our consolidated financial statements included herein. Because all companies do not calculate Operating EBITDA in the same manner, Operating EBITDA as calculated by us may differ from Operating EBITDA or EBITDA as calculated by other companies. We compensate for these limitations by using Operating EBITDA as a supplemental measure of our performance and relying primarily on our GAAP financial statements.

The following table provides a reconciliation of net income from continuing operations to operating income from operations and Operating EBITDA for the periods indicated:

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
Net income from continuing operations	1,093	16,184
Minority interest	(1,048)	(449)
Income taxes	3,801	21,113
Interest expense	20,068	22,814
Investment income	(1,611)	(1,740)
Derivative financial instruments, net gain	(6,572)	(40,815)
Unrealized foreign exchange gain on debt	(1,254)	(6,113)
Operating income from continuing operations	14,477	10,994
Add: Depreciation and amortization	13,792	13,688
Operating EBITDA	28,269	24,682

### **Liquidity and Capital Resources**

The following table is a summary of selected financial information for the periods indicated:

	<b>As at</b>	<b>As at</b>
	<b>March 31,</b>	<b>December</b>
	<b>2007</b>	<b>31,</b>
	<b>2006</b>	
	<b>(in thousands)</b>	
	<b>(unaudited)</b>	
<b>Financial Position</b>		
Cash and cash equivalents	44,970	69,367
Working capital <sup>(1)</sup>	114,458	101,630
Property, plant and equipment	965,709	972,143
Total assets <sup>(1)</sup>	1,289,525	1,300,500
Long-term liabilities	939,505	963,791

Shareholders' equity	227,925	218,801
(1) Excluding assets and liabilities of discontinued operations.		

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At March 31, 2007, our cash and cash equivalents were 45.0 million, compared to 69.4 million at December 31, 2006. As at March 31, 2007, we had not drawn any amount under the 40.0 million Rosenthal revolving term credit facility and had drawn down approximately 13.0 million of the C\$40 million Celgar revolving credit facility.

We expect to meet our interest and debt service expenses and the working and maintenance capital requirements for our operations from cash flow from operations, cash on hand and the two revolving working capital facilities for the Rosenthal and Celgar mills.

We expect to meet the capital requirements for the Stendal mill, including working capital, interest and principal service expenses through cash on hand, cash flow from operations and the Stendal Loan Facility which contains a restricted cash debt service reserve account.

***Operating Activities***

Operating activities in the current quarter used cash of 17.5 million, compared to providing cash of 7.4 million in the comparative period of 2006. An increase in receivables due primarily to higher sales in the current quarter used cash of 21.7 million in the first quarter of 2007, compared to an increase in receivables using cash of 4.6 million in the comparative quarter of 2006. An increase in inventories used cash of 20.0 million in the first quarter of 2007 of which approximately half was due to a build up of fiber supply at our three mills and the balance of which was due to a build up of pulp at the three mills. The build up at our Stendal and Celgar mills is partially in anticipation of our scheduled downtime at such mills in the second quarter of 2007. In 2006, a decrease in inventories provided cash of 9.0 million in the first quarter of 2006. An increase in accounts payable and accrued expenses provided cash of 6.2 million in the current period, compared to using cash of 0.8 million in the comparative period of 2006.

Working capital is subject to cyclical operating needs, the timing of collections and receivables and government grants and the payment of payables and expenses.

***Investing Activities***

Investing activities in the three months ended March 31, 2007 provided cash of 6.2 million, primarily due to a drawdown of funds in our debt service reserve account under the Stendal facility. In the three months ended March 31, 2006 investing activities used cash of 47.1 million primarily due to a drawdown under a tranche of the Stendal project financing facility.

***Financing Activities***

Financing activities used cash of 14.1 million in the three months ended March 31, 2007 primarily due to scheduled repayments of a portion of the Stendal facility in the first quarter of 2007. In the comparative quarter in 2006, financing activities provided cash of 36.6 million primarily due to a draw down of 42 million against tranches related to the Stendal facility in the first three months of 2006.

We have no material commitments to acquire assets or operating businesses. We anticipate that there will be acquisitions of businesses or commitments to projects in the future. To achieve our long-term goals of expanding our asset and earnings base through the acquisition of interests in

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companies and assets in the pulp and paper and related businesses, and organically through high return capital expenditures at our operating facilities, we will require substantial capital resources. The required necessary resources for such long-term goals will be generated from cash flow from operations, cash on hand, the sale of securities and/or assets, and borrowing against our assets.

***Floating Rate Note***

On March 30, 2007, under the terms of a note payable to a third party, we satisfied the principal amount of the note of approximately 6,728 by issuing 742,185 of our common shares. The value of the shares paid was determined based on the 20-day trading day average closing price for the Company's shares which was \$12.09. The accrued interest outstanding on the note of 115 was paid on that date.

***Contractual Obligations and Commitments***

There were no material changes outside the ordinary course to any of our contractual obligations during the first quarter of 2007.

***Capital Resources***

In addition to our revolving credit facilities for the Rosenthal and Celgar mills and the revolving working capital tranche of the Stendal Loan Facility, respectively, we may seek to raise future funding in the debt markets if our indenture relating to our 9.25% senior notes permits, subject to compliance with the indenture. The indenture governing the senior notes provides that, in order for Mercer Inc. and its restricted subsidiaries (as defined in the indenture and which excludes the Stendal mill and our paper operations) to enter into certain types of transactions, including the incurrence of additional indebtedness, the making of restricted payments and the completion of mergers and consolidations (other than, in each case, those specifically permitted by our senior note indenture), we must meet a minimum ratio of Indenture EBITDA to Fixed Charges as defined in the senior note indenture of 2.0 to 1.0 on a pro forma basis for the most recently ended four full fiscal quarters.

***Foreign Currency***

Our reporting currency is the Euro as a significant majority of our business transactions are denominated in Euros. However, we hold certain assets and liabilities in U.S. dollars, Canadian dollars and, to a minor extent, Swiss francs. Accordingly, our consolidated financial results are subject to foreign currency exchange rate fluctuations.

We translate foreign denominated assets and liabilities into Euros at the rate of exchange on the balance sheet date. Unrealized gains or losses from these translations are recorded in our consolidated statement of comprehensive income and impact on shareholders' equity on the balance sheet but do not affect our net earnings.

In the three months ended March 31, 2007, we reported a net 1.9 million foreign exchange translation gain and, as a result, the cumulative foreign exchange translation gain reported within comprehensive income increased to 6.2 million at March 31, 2007 from 4.3 million at December 31, 2006.

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Based upon the exchange rate at March 31, 2007, the U.S. dollar decreased by approximately 10% in value against the Euro since March 31, 2006. See Quantitative and Qualitative Disclosures about Market Risk .

**Results of Operations of the Restricted Group Under Our Senior Note Indenture**

The indenture governing our 9.25% senior notes requires that we also provide a discussion in annual and quarterly reports we file with the SEC under Management's Discussion and Analysis of Financial Condition and Results of Operations of the results of operations and financial condition of Mercer Inc. and our restricted subsidiaries under the indenture, referred to as the Restricted Group . The Restricted Group is comprised of Mercer Inc., certain holding subsidiaries, Rosenthal and the Celgar mill. The Restricted Group excludes our Stendal mill and our discontinued operations.

The following is a discussion of the results of operations and financial condition of the Restricted Group. For further information regarding the Restricted Group including, without limitation, a reconciliation to our consolidated results of operations, see Note 9 of our quarterly financial statements included herein.

***Restricted Group Results Three Months Ended March 31, 2007 Compared to Three Months Ended March 31, 2006***

Total revenues for the Restricted Group for the three months ended March 31, 2007 increased to \$99.9 million from \$81.0 million in the comparative period of 2006, primarily because of higher pulp sales from the Celgar mill and higher prices. Pulp sales realizations for the Restricted Group were \$521 per ADMT on average in the three months ended March 31, 2007 and \$431 per ADMT in the comparative period of 2006. The increase in NBSK pulp prices was partially offset by the strength of the Canadian dollar versus the U.S. dollar during the current period.

Costs of sales and general, administrative and other expenses for the Restricted Group in the three months ended March 31, 2007 increased to \$87.9 million from \$79.0 million in the comparative period of 2006, primarily as a result of increased fiber costs.

During the current period, we did not take any scheduled downtime at the Rosenthal and Celgar mills. During the comparative period of 2006, our Rosenthal and Celgar mills took approximately five days of maintenance and strategic capital expenditure downtime. In the second quarter of 2007, we scheduled 14 days for maintenance and the implementation of the final phase of our strategic capital expenditure program at our Celgar mill.

In the first three months of 2007, we recorded income from operations of \$0.3 million through the sale of emission allowances by our Rosenthal pulp mill, compared to \$1.8 million in the same period of 2006. The decrease is primarily due to the decrease in market pricing of emissions credits. While we cannot predict the market pricing of such emissions credits in the future, we currently expect full year sales to be substantially lower than in prior years.

Fiber costs of the Restricted Group increased by approximately 58% in the first three months of 2007 versus the same period of 2006. This resulted from lower availability because of low harvesting levels in 2006, increased demand for wood residuals from renewable energy suppliers and tight supply in the fourth quarter of 2006. Fiber costs at our Celgar mill increased primarily

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because of a weakening U.S. lumber market that has caused a sharp reduction in sawmill residual production. We expect that fiber availability in Europe will increase materially as a result of approximately 60 million cubic meters of wind-felled timber caused by storms in January. This, coupled with an improving European lumber market, has started to provide some price relief and we expect further downward pressure on fiber prices for deliveries throughout the balance of the year.

Operating depreciation and amortization for the Restricted Group increased marginally to 6.7 million in the current period from 6.6 million in the comparative period of 2006.

In the first quarter of 2007, the Restricted Group reported income from operations of 12.0 million, compared to 2.1 million in the first quarter of 2006, primarily as a result of improving pulp markets and improved operating results at our Celgar mill. Interest expense for the Restricted Group in the three months ended March 31, 2007 decreased to 7.5 million from 8.5 million in the year ago period.

In the current quarter of 2007, the Restricted Group recorded a foreign exchange loss on debt of 1.3 million, compared to a gain of 6.1 million in the comparative period of 2006.

For the three months ended March 31, 2007, the Restricted Group reported net income of 4.4 million, compared to a loss of 1.2 million in the first three months of 2006, primarily as a result of higher pulp prices and improved results at our Celgar mill.

The Restricted Group generated Operating EBITDA of 18.8 million and 8.7 million in the three months ended March 31, 2007 and 2006, respectively. Operating EBITDA is defined as operating income (loss) from continuing operations plus depreciation and amortization and non-recurring capital asset impairment charges. Operating EBITDA for the Restricted Group is calculated by adding depreciation and amortization to the income from operations of 12.0 million and 2.1 million for the three months ended March 31, 2007 and 2006, respectively.

Operating EBITDA has significant limitations as an analytical tool, and should not be considered in isolation, or as a substitute for analysis of our results as reported under GAAP. See the discussion of Mercer's results for the quarter ended March 31, 2007 for additional information relating to such limitations and Operating EBITDA.

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The following table provides a reconciliation of net loss to income from operations and Operating EBITDA for the Restricted Group for the periods indicated:

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
<b>Restricted Group</b>		
Net income (loss) from continuing operations <sup>(1)</sup>	4,399	(1,151)
Income taxes	2,738	3,033
Interest expense	7,458	8,463
Investment and other income	(1,305)	(2,261)
Derivative financial instruments, net loss		79
Unrealized foreign exchange gain on debt	(1,254)	(6,113)
Operating income from continuing operations	12,036	2,050
Add: Depreciation and amortization	6,749	6,629
Operating EBITDA <sup>(1)</sup>	18,785	8,679

(1) See Note 9 of the financial statements included elsewhere herein for a reconciliation to our consolidated results.

#### **Liquidity and Capital Resources of the Restricted Group**

The following table is a summary of selected financial information for the Restricted Group for the periods indicated:

	<b>As at</b>	<b>As at</b>
	<b>March</b>	<b>December</b>
	<b>31,</b>	<b>31,</b>
	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
<b>Restricted Group Financial Position<sup>(1)</sup></b>		
Cash and cash equivalents	32,540	39,078
Working capital	94,412	74,961
Property, plant and equipment	387,639	408,957
Total assets	609,903	609,515
Long-term liabilities	325,806	318,728
Shareholders' equity	236,047	243,949

(1) See Note 9 of the financial statements

included  
elsewhere  
herein for a  
reconciliation to  
our consolidated  
results.

At March 31, 2007, the Restricted Group had cash and cash equivalents of 32.5 million, compared to 39.1 million at December 31, 2006. At March 31, 2007, the Restricted Group had working capital of 94.4 million.

We expect the Restricted Group to meet its interest and debt service expenses and meet the working and maintenance capital requirements for its current operations from cash flow from operations, cash on hand and the revolving working capital loan facilities for the Rosenthal and Celgar mills. As at March 31, 2007, we had not drawn any amount under the Rosenthal revolving term credit facility and had drawn down approximately 13.0 million under the C\$40 million Celgar revolving credit facility.

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### **Critical Accounting Policies**

The preparation of financial statements and related disclosures in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Estimates are used for, but not limited to, the accounting for doubtful accounts, depreciation and amortization, asset impairments, derivative financial instruments, environmental conservation, asset retirement obligations, pensions and post-retirement benefit obligations, income taxes, and contingencies. Actual results could differ from these estimates. Our management routinely makes judgments and estimates about the effects of matters that are inherently uncertain. As the number of variables and assumptions affecting the probable future resolution of the uncertainties increase, these judgments become even more subjective and complex. We have identified certain accounting policies that are the most important to the portrayal of our current financial condition and results of operations.

For information about our significant accounting policies, see our annual report on Form 10-K for the year ended December 31, 2006.

### **New Accounting Standard**

In June 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes - An Interpretation of FASB Statement No. 109* ( FIN 48 ). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an entity's financial statements in accordance with FASB Statement No. 109, *Accounting for Income Taxes*, and prescribes a recognition threshold and measurement attributes for financial statement disclosure of tax positions taken or expected to be taken on a tax return. Under FIN 48, the impact of an uncertain income tax position on the income tax return must be recognized at the largest amount that is more likely than not to be sustained upon audit by the relevant taxing authority. An uncertain income tax position will not be recognized if it has less than a 50% likelihood of being sustained. Additionally, FIN 48 provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006.

We adopted the provisions of FIN 48 on January 1, 2007. As a result of the implementation of FIN 48, we established a \$4,400 liability for unrecognized tax benefits, against which a \$3,600 valuation allowance has already been booked. This net increase in the liability for unrecognized tax benefits of \$800 has been accounted for as a reduction in the beginning balance of retained earnings on the consolidated condensed balance sheets included elsewhere in this quarterly report.

### **Cautionary Statement Regarding Forward-Looking Information**

The statements in this report that are not reported financial results or other historical information are forward-looking statements within the meaning of the *Private Securities Litigation Reform Act of 1995*, as amended. These statements appear in a number of different places in this report and can be identified by words such as estimates, projects, expects, intends, believes, plans, or their negatives or other comparable words. Also look for discussions of strategies that involve risks and uncertainties. Forward-looking statements include statements regarding the outlook for our future operations, forecasts of future costs and expenditures, the evaluation of market conditions, the outcome of legal proceedings, the adequacy of reserves, or other business plans. You are cautioned that any such forward-looking statements are not guarantees and may involve risks and uncertainties. Our actual results may differ materially from those in the

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forward-looking statements due to risks facing us or due to actual facts differing from the assumptions underlying our estimates. Some of these risks and assumptions include those set forth in reports and other documents we have filed with or furnished to the SEC, including in our annual report on Form 10-K for the year ended December 31, 2006. We advise you that these cautionary remarks expressly qualify in their entirety all forward-looking statements attributable to us or persons acting on our behalf. Unless required by law, we do not assume any obligation to update forward-looking statements based on unanticipated events or changed expectations. However, you should carefully review the reports and other documents we file from time to time with the SEC.

### **Cyclical Nature of Business**

#### *Revenues*

The pulp business is cyclical in nature and markets for our principal products are characterized by periods of supply and demand imbalance, which in turn affects product prices. Pulp markets are highly competitive and are sensitive to cyclical changes in the global economy, industry capacity and foreign exchange rates, all of which can have a significant influence on selling prices and our earnings. The length and magnitude of industry cycles have varied over time but generally reflect changes in macro economic conditions and levels of industry capacity.

Industry capacity can fluctuate as changing industry conditions can influence producers to idle production or permanently close machines or entire mills. In addition, to avoid substantial cash costs in idling or closing a mill, some producers will choose to operate at a loss, sometimes even a cash loss, which can prolong weak pricing environments due to oversupply. Oversupply of our products can also result from producers introducing new capacity in response to favorable pricing trends.

Demand for pulp has historically been determined by the level of economic growth and has been closely tied to overall business activity. Although pulp prices have improved commencing in the latter part of 2005 and through the first quarter of 2007, we cannot predict the impact of future economic weakness in certain world markets or the impact of war, terrorist activity or other events on our markets.

Prices for pulp are driven by many factors outside our control, and we have little influence over the timing and extent of price changes, which are often volatile. Because market conditions beyond our control determine the prices for our products, the price for pulp may fall below our cash production costs, requiring us to either incur short-term losses on product sales or cease production at one or more of our manufacturing facilities. Therefore, our profitability with respect to pulp depends on managing our cost structure, particularly raw materials which represent a significant component of our operating costs and can fluctuate based upon factors beyond our control. If the prices of our products decline, or if raw materials increase, or both, demand for our products may decline and our sales and profitability could be materially adversely affected.

#### *Costs*

Our production costs are influenced by the availability and cost of raw materials, energy and labor, and our plant efficiencies and productivity. Our main raw material is fiber in the form of wood chips and pulp logs. Fiber costs are primarily affected by the supply of, and demand for, lumber which is highly cyclical in nature and can vary significantly by location. Production costs also depend on the total volume of production. Lower operating rates and production efficiencies during periods of cyclically low demand result in higher average production costs and lower margins.

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### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to market risks from changes in interest rates and foreign currency exchange rates, particularly the exchange rate between the U.S. dollar and the Euro and to a lesser extent the Canadian dollar, which may affect our results of operations and financial condition and, consequently, our fair value. We manage these risks through internal risk management policies and, with respect to risks related to changes in exchange rates between the U.S. dollar and the Euro, with the use of derivatives. We use derivatives to reduce or limit our exposure to interest rate and U.S. dollar/Euro currency risks. We may in the future use derivatives to reduce or limit our exposure to fluctuations in pulp prices. We also use derivatives to reduce our potential losses or to augment our potential gains, depending on our management's perception of future economic events and developments. These types of derivatives are generally highly speculative in nature. They are also very volatile as they are highly leveraged given that margin requirements are relatively low in proportion to notional amounts.

Many of our strategies, including the use of derivatives, and the types of derivatives selected by us, are based on historical trading patterns and correlations and our management's expectations of future events. However, these strategies may not be fully effective in all market environments or against all types of risks. Unexpected market developments may affect our risk management strategies during this time, and unanticipated developments could impact our risk management strategies in the future. If any of the variety of instruments and strategies we utilize are not effective, we may incur losses.

All of our derivatives are marked to market at the end of each reporting period, and all unrealized gains and losses are recognized in earnings for a reporting period. We determine market valuations based primarily upon valuations provided by our counterparties.

In the first quarter of 2005, Stendal entered into currency swaps to convert a portion of its indebtedness under the Stendal Loan Facility from Euros into U.S. dollars and certain currency forwards. In April 2005, Stendal entered into a currency swap to convert the balance of its long-term indebtedness under the Stendal Loan Facility from Euros into U.S. dollars. During the first three months of 2007, we recorded a \$6.6 million net gain before minority interests upon the marked to market valuation of such derivatives compared to a net gain of \$44.4 million in the comparative quarter of 2006.

During the current quarter, we determined that the remaining currency swaps had met our objectives and we settled them. As a result, we realized a cash gain of \$6.8 million from their original commencement. In the same quarter of 2006, we realized a loss of \$3.6 million on the settlement of certain currency forwards.

The first quarter settlement of the final currency swaps is consistent with our view that the U.S. dollar is at historically low levels. In addition to the cash consequences of the transaction, the sale of the instruments will also result in a modest reduction in interest expense in future.

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#### **ITEM 4. CONTROLS AND PROCEDURES**

*Disclosure Controls and Procedures.* Our management, with the participation of our Principal Executive Officer and Principal Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)), as of the end of the period covered by this report. Based on such evaluation, our Principal Executive Officer and Principal Financial Officer have concluded that, as of the end of such period, our disclosure controls and procedures are effective to ensure that information required to be disclosed in the reports that are filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Commission's rules and forms and to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to management, including its Principal Executive Officer and Principal Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. It should be noted that any system of controls is based in part upon certain assumptions designed to obtain reasonable (and not absolute) assurance as to its effectiveness, and there can be no assurance that any design will succeed in achieving its stated goals.

*Changes in Internal Controls.* There have been no significant changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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**PART II. OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

In October 2005, our wholly owned subsidiary, Zellstoff Celgar Limited, received a re-assessment for real property transfer tax payable in British Columbia, Canada, in the amount of approximately 3.5 million in connection with the transfer of the land where the Celgar mill is situated. The Company is contesting the assessment and the amount, if any, that may be payable in connection therewith is not yet determinable.

We are subject to routine litigation incidental to our business. We do not believe that the outcome of such litigation will have a material adverse effect on our business or financial condition.

**ITEM 1A. RISK FACTORS**

There have been no material changes to the factors disclosed in Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2006.

**ITEM 6. EXHIBITS [Update]**

**Exhibit**

<b>No.</b>	<b>Description</b>
31.1	Section 302 Certification of Chief Executive Officer
31.2	Section 302 Certification of Chief Financial Officer
32.1*	Section 906 Certification of Chief Executive Officer
32.2*	Section 906 Certification of Chief Financial Officer

\* In accordance with Release 33-8212 of the Commission, these Certifications: (i) are furnished to the Commission and are not filed for the purposes of liability under the Securities Exchange Act of 1934, as amended; and (ii) are not to be subject to automatic incorporation by reference into any of the Company's registration

statements filed  
under the  
Securities Act  
of 1933, as  
amended for the  
purposes of  
liability  
thereunder or  
any offering  
memorandum,  
unless the  
Company  
specifically  
incorporates  
them by  
reference  
therein.

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**SIGNATURES**

Pursuant to the requirements of the *Securities Exchange Act of 1934*, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**MERCER INTERNATIONAL INC.**

By: /s/ David M. Gandossi  
David M. Gandossi  
Secretary and Chief Financial Officer

Date: May 8, 2007  
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