

ALASKA AIR GROUP INC
Form 8-K
April 07, 2004

Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT

Pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934

April 6, 2004

(Date of Report)

ALASKA AIR GROUP, INC.

(Exact name of registrant as specified in its charter)

Commission file number 1-8957

Delaware

(State or other jurisdiction of
incorporation or organization)

91-1292054

(I.R.S. Employer
Identification No.)

19300 Pacific Highway South, Seattle, Washington 98188

(Address of principal executive offices)

(206) 392-5040

(Registrant's telephone number)

TABLE OF CONTENTS

ITEM 9. Regulation FD Disclosure

Signature

Table of Contents

ITEM 9. Regulation FD Disclosure

Pursuant to 17 CFR Part 243 (Regulation FD), Alaska Air Group, Inc. is submitting this current report on Form 8-K to present information relating to its financial and operational outlook for 2004. This report includes information regarding forecasts of available seat miles (ASMs), cost per available seat mile (CASM) and fuel consumption, as well as certain actual results for revenue passenger miles (RPMs), load factor and revenue per available seat mile (RASM), for its subsidiaries Alaska Airlines, Inc. and Horizon Air. Please see the cautionary statement under Forward-Looking Information at the end of this report.

In accordance with General Instruction B.2 of Form 8-K, the following information shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the Exchange Act), nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing. This Report will not be deemed an admission as to the materiality of any information required to be disclosed solely to satisfy the requirements of Regulation FD.

References in this report on Form 8-K to Air Group, the Company, we, us, and our refer to Alaska Air Group, Inc. and its subsidiaries, unless otherwise specified. Alaska Airlines, Inc. and Horizon Air Industries, Inc. are referred to as Alaska and Horizon, respectively, and together as our airlines.

Table of Contents**First Quarter 2004**

	Forecast Q1	Change Yr/Yr
Alaska Airlines		
Capacity (ASMs in millions)	5,178	10.0%
Traffic (RPM s in millions)	3,580	13.9%
Passenger load factor	69.1%	2.4pts
Fuel gallons (000,000)	83.2	7.2%
Cost per ASM excluding fuel (cents)	8.6	(1.1%)

Alaska Airlines' March traffic increased 15.4% to 1.330 billion revenue passenger miles (RPMs) from 1.153 billion flown a year earlier. Capacity during March was 1.845 billion available seat miles (ASMs), 11.8% higher than the 1.651 billion in March 2003.

The passenger load factor (the percentage of available seats occupied by fare paying passengers) for the month was 72.1%, compared to 69.9% in March 2003. The airline carried 1,336,300 passengers compared to 1,187,600 in March 2003.

For February 2004, RASM increased by 2.2% as compared to February 2003. For January 2004, RASM increased by 9.3% as compared to January 2003.

	Forecast Q1	Change Yr/Yr
Horizon Air		
Capacity (ASMs in millions)	692	12.3%
Traffic (RPMs in millions)	450	26.1%
Passenger load factor	65.0%	7.0pts
Fuel gallons (000,000)	12.0	(7.7%)
Cost per ASM excluding fuel (cents)	15.1	(7.9%)

Horizon Air's March traffic increased 36.8% to 177.7 million RPMs from 129.9 million flown a year earlier. Capacity for March was 265.3 million ASMs, 23.0% higher than last year's 215.7 million.

The passenger load factor for the month was 67.0%, compared to 60.2% last March. The airline carried 485,900 passengers compared to 388,600 in March 2003.

Horizon's RPMs, passenger load factor and passengers are reported using actual March operating data for flights operated as Horizon Air combined with estimated operating data for Horizon's regional jet service operated as Frontier JetExpress.

For February 2004, RASM increased by 0.8% as compared to February 2003. For January 2004, RASM increased 4.7% as compared to January 2003.

Table of Contents**Capacity Estimates for 2004**

Provided below are current capacity (ASMs in millions) estimates for the full year of 2004:

Alaska Airlines capacity	22,156	6.5%
Horizon Air capacity	3,083	20.0%

Other Financial Information*Cash and Short-Term Investments*

Cash and short-term investments amounted to approximately \$828 million at March 31, 2004 compared to \$735 million at February 28, 2004. The increase of \$93 million is principally due to cash flows from operations and the financing of two previously acquired 737-900s.

Fuel Cost per Gallon (including realized hedging gains)

	<u>Cost per Gallon</u>	<u>% Change from Prior Year</u>
Alaska:		
January	110.1 cents	18.8%
February	112.2 cents	13.2%
March	114.1 cents	8.4%
Horizon:		
January	118.2 cents	24.8%
February	118.6 cents	16.4%
March	120.0 cents	9.6%

Fuel hedge positions entered into by Alaska and Horizon include a combination of swap and cap positions and are currently as follows:

	<u>Approximate % of Expected Fuel Requirements</u>	<u>Approximate Crude Oil Price per Barrel</u>
January December 2004	38%	\$29
January December 2005	38%	\$27
January June 2006	15%	\$29

Table of Contents**Operating Fleet Plan**

Provided below are Alaska and Horizon actual fleet for 2003 and estimated changes for 2004 and 2005:

	Seats	On Hand YE 2003	Estimated Change During 2004	Estimated Change During 2005
Alaska Airlines				
B737-200C	111	9	(3)	
B737-400	138	40		(1)
B737-700	120	22		
B737-800	150-160	0		2
B737-900	172	11	1	
MD-80	140	27	(1)	
		—	—	—
Total		109	(3)	1
		—	—	—
Horizon Air				
Q200	37	28		
Q400	70	16	1	
CRJ 700	70	18		2
		—	—	—
Total		62	1	2
		—	—	—

On April 6, 2004, Alaska also announced that it will exchange two 737-900 aircraft it has on order with Boeing for two 737-800s. The planes are due for delivery in February and July of 2005.

Table of Contents

FORWARD-LOOKING INFORMATION

This report may contain forward-looking statements, which are intended to be subject to the safe harbor protection provided by Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements relate to future events or our future financial performance and involve known and unknown risks and uncertainties that may cause our actual results or performance to be materially different from those indicated by any forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as forecast, may, will, could, should, expect, plan, believe, potential or other similar words indicating contingencies. Some of the things that could cause our actual results to differ from our expectations are: economic conditions; the continued impact of terrorist attacks, global instability and potential U.S. military involvement; our significant indebtedness; downgrades of our credit ratings; the competitive environment and other trends in our industry; changes in laws and regulations; changes in our operating costs including fuel; changes in our business plans; interest rates and the availability of financing; liability and other claims asserted against us; labor disputes; our ability to attract and retain qualified personnel; and inflation. For a discussion of these and other risk factors, see Item 1 of the Company's Annual Report on Form 10-K for the year ended December 31, 2003. All of the forward-looking statements are qualified in their entirety by reference to the risk factors discussed therein. These risk factors may not be exhaustive. We operate in a continually changing business environment, and new risk factors emerge from time to time. Management cannot predict such new risk factors, nor can it assess the impact, if any, of such new risk factors on our business or events described in any forward-looking statements. We disclaim any obligation to publicly update or revise any forward-looking statements after the date of this report to conform them to actual results.

Table of Contents

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALASKA AIR GROUP, INC.

Registrant

Date: April 6, 2004

/s/ Brandon S. Pedersen

Brandon S. Pedersen
Staff Vice President/Finance and Controller

/s/ Bradley D. Tilden

Bradley D. Tilden
Executive Vice President/Finance and Chief Financial
Officer